





Industrial Headline Transactions

Industrial **Equipment &**



Acquisition Synopsis





Target



- U.S. Water Services, an integrated water treatment company for industrial and commercial markets, acquired Tonka Water
- Tonka Water is a supplier of municipal and industrial water treatment systems

Energy Equipment & Services





- · Marshall Excelsior Co., a provider of mission-critical, highly engineered flow control products used in the oil & gas industry, acquired BASE Engineering
- · BASE Engineering is a Canadian designer and manufacturer of remote, automated emergency shutdown and operational controls for the oil & gas sector

Specialty Materials





- · CRC Industries, a manufacturer and distributor of industrial chemicals for maintenance and repair, acquired Weld-Aid Products
- · Weld-Aid Products is a manufacturer of maintenance chemicals serving the welding and metalworking business segments

Paper & Packaging





- · Oji Fibre Solutions, an Australian producer of market pulp, paper and fibre based packaging, acquired the corrugated box converting business assets from Cardboard Cartons Pty
- Cardboard Cartons Pty Ltd. is an Australian manufacturer of cardboard packaging

Building Products



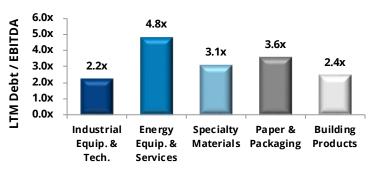


- TM Capital advised World Dryer Corporation, a portfolio company of NewCastle Partners and Greyrock Capital Group, in its sale to Zurn Industries, a subsidiary of Rexnord Corporation
- World Dryer is a manufacturer of commercial electric hand dryers sold under the World Dryer®, American Dryer® and Nova® brands with the largest worldwide installed product base

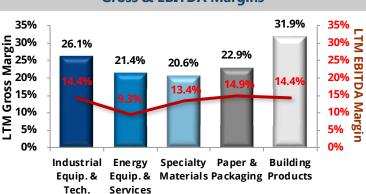


1-Year Revenue Growth 15% 9.7% -Year Revenue Growth 10% 6.4% 7.0% 4.9% 5% 0% (5%)(10%)(9.1%)(15%) Industrial **Energy** Specialty Paper & Building Equip. & Equip. & Materials **Packaging Products** Tech. Services

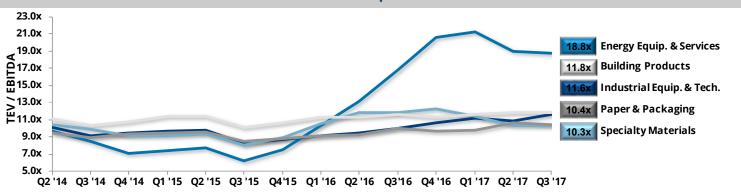




Gross & EBITDA Margins



EBITDA Multiples Over Time



Selected Industrial Equip. & Tech. Transactions

Target	Acquiror	Transaction Description
Javelin Manufacturing LLC	Industrial Magnetics, Inc.	Industrial Magnetics, a provider of magnetic solutions for industrial applications, acquired Javelin Manufacturing, a manufacturer of eddy current separators
L.B. White Co. Inc.	Mason Wells Inc.	Mason Wells, a Milwaukee-based private equity firm, acquired L.B. White, a manufacturer of forced-air heating equipment for agricultural and industrial end markets
DEL Ozone, Inc.	Custom Molded Products	Custom Molded Products, a manufacturer of pool and bath injection molded plastic components, acquired DEL Ozone, a manufacturer of ozone generators for sanitation applications

Selected Energy Equip. & Services Transactions

Target	Acquiror	Transaction Description
Scandinavian Pile Driving SPD AB	ABI GmbH	ABI, a German manufacturer of pile driving, extracting and foundation equipment, acquired Scandinavian Pile Driving, a Swedish manufacturer of drilling machines and spare parts
American Measurement Services, LLC	Southern Petroleum Laboratories, Inc.	Southern Petroleum, a provider of oil & gas analysis & reporting services, acquired American Measurement Services, a provider of oil & gas measurement services
GlobeLTR Energy Inc. (Well Servicing Division)	Brigade Energy Services, LLC	Brigade Energy, a provider of well service solutions, acquired the Well Servicing Division of GlobeLTR Energy

Selected Specialty Materials Transactions

Target	Acquiror	Transaction Description
Performance 1 Coatings	Zircotec Group	Zircotec Group, a U.K. based provider of thermal barrier coatings, acquired Performance 1 Coatings, a U.K. based provider of thermal barrier ceramic coatings
Cyalume Technologies	Arsenal Capital Partners	Arsenal Capital Partners, a New-York based private equity firm, acquired Cyalume, a provider of specialty chemicals to diversified end markets
Disa Technology	Akzo Nobel N.V.	Akzo Nobel, a Dutch manufacturer of paints and performance coatings, acquired Disa Technology, a French manufacturer of adhesive films

Selected Paper & Packaging Transactions

Target	Acquiror	Transaction Description
Vulcan Information Packaging, Inc.	NAPCO, Inc.	NAPCO, a provider of specialty packaging, acquired Vulcan Information Packaging, a provider of packaging and binding
PolyFirst Packaging	ProAmpac	ProAmpac, a manufacturer of flexible packaging, acquired PolyFirst Packaging, a provider of customized flexible packaging
Nordic Paper Holding AB	Shanying Paper International	Shanying Paper, a China-based provider of pulp, paper and packaging, acquired Nordic Paper, a Norway-based manufacturer of kraft and greaseproof paper

Selected Building Products Transactions

Target	Acquiror	Transaction Description
Parterre Flooring Systems	Tower Three Partners LLC	Tower Three, a U.S. based middle market private equity firm, acquired Parterre Flooring Systems, a provider of luxury vinyl flooring products
Hufcor, Inc.	OpenGate Capital	OpenGate Capital, a global lower-middle market private equity firm, acquired Hufcor, a provider of operable building partitions
Du Verre Hardware (Du Verre	Top Knobs	Top Knobs, a manufacturer of decorative kitchen and bath hardware, acquired the Du Verre Hardware brand, which comprises a selection of eco-friendly cabinet hardware

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Selected TM Capital Industrial Experience













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