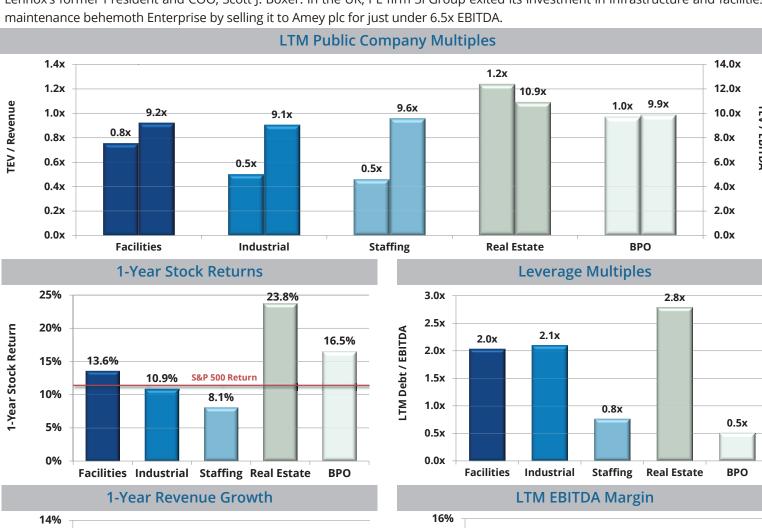
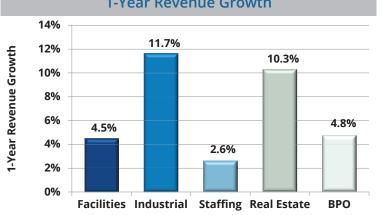


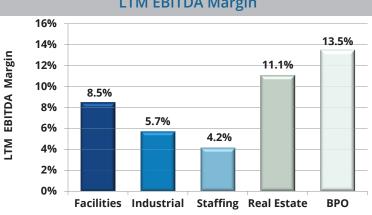
Business Services Monthly March 2013

Business Services Commentary

Business Services indices showed strong returns on relatively flat multiples in March, reflecting healthy earnings reports across the sector. Despite some trepidation from institutional investors in the broader public markets, middle market M&A activity in the Business Services space continues to accelerate. TM Capital's backlog of business services engagements has never been better, and we continue to see attractive multiples in the space both inside and outside the US. The Facilities Services segment has shown particular strength as revenues and profit margins are both accelerating. In the US, American Capital acquired HVAC-services provider Service Experts, LLC from its parent company, Lennox Industries, after arranging a new turnaround management team including Lennox's former President and COO, Scott J. Boxer. In the UK, PE firm 3i Group exited its investment in infrastructure and facilities maintenance behemoth Enterprise by selling it to Amey plc for just under 6.5x EBITDA.







Facilities Services Transactions (March 2013)

| racinges services transactions (water 2015) | | | | |
|---------------------------------------------|-------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|--|--|
| Target | Acquiror | Target Description | | |
| Schan, Inc. | Source Refrigeration & HVAC, Inc. | Provides air conditioning and refrigeration services for Fortune 500 companies | | |
| Service Experts LLC | American Capital Ltd. | Provides plumbing and HVAC installation, maintenance and repair services | | |
| First Support Services, Inc. | Parsons Corp. | Offers facility support services including preventive maintenance, service call-desk, HVAC systems and custodial services | | |
| Vivid Cleaning, Inc. | Mitch Murch's Maintenance Management Company | Provides commercial cleaning services including vacuuming, sweeping, floor cleaning and dusting | | |
| Enterprise Group Holdings Ltd. | Amey plc | Provides critical infrastructure maintenance and repair services focused on utility and power applications | | |

Staffing Services Transactions (March 2013)

| Target | Acquiror | Target Description |
|-------------------------------|------------------------------|------------------------------------------------------------------------------------------------------------------|
| Update Legal, Inc. | Conversion Capital LP | Provides candidates for temporary and permanent assignments for law firms and corporate legal departments |
| Ideal Dialogue Company LLC | StarTek, Inc. | Provides solutions for CM organizations to improve hiring, training, leadership and quality monitoring processes |
| Lambert Consulting | Morgan Samuels Company | Provides human capital strategy consulting services |
| GOSS Consultants Ltd. | Atlas Services Group B.V. | Provides recruitment services for hydrographic, telecommunications and offshore marine wind farm industries |

BPO Services Transactions (March 2013)

| Target | Acquiror | Target Description |
|--------------------|-----------------|---------------------------------------------|
| Diversified | EDM Group | Provides BPO and information lifecycle |
| Information | Ltd. | management solutions including print mail |
| Technologies, Inc. | | fulfillment and document imaging services |
| C2 Group LLC | FTI Consulting, | Offers consulting services focused on tax, |
| | Inc. | corporate governance and financial services |
| Unified Payments | Net Element | Provides outsourced payment processing |
| LLC | International, | and financing solutions for businesses |
| Benevox, Inc. | NexxLinx, Inc. | Provides BPO solutions including virtual |
| | | office, payment processing, lead generation |
| | | and contact center solutions |
| Data Control Group | Qualfon, S.A. | Provides outsourced document |
| LLC | De C.V. | management, database management and |

About TM Capital

TM Capital Corp. is a partner-owned investment banking firm based in New York, Boston and Atlanta, which has completed over 250 transactions with a combined value in excess of \$13.5 billion. Since 1989, we have advised clients navigating a full range of critical transactions, including complex mergers, acquisitions, debt and equity financings, minority and majority recapitalizations, restructurings, and advisory services including takeover defense, fairness and solvency opinions, valuations, as well as litigation support. We have built deep industry expertise in key sectors and our team regularly publishes research highlighting current and emerging trends in targeted industries and markets. TM Capital is a member firm of M&A International Inc., the world's leading alliance of midmarket investment banks with over 600 M&A professionals in 40 countries. Members have closed over 1,300 transactions totaling more than \$75 billion in value over the past five years. For more information, visit www.tmcapital.com.

Industrial Services Transactions (March 2013)

| Target | Acquiror | Target Description |
|--------------------------|----------------------|--------------------------------------------|
| Sherry | Element Materials | Provides environmental, petrochemical |
| Laboratories, Inc. | Technology B.V. | and air and emissions testing services |
| SENES Consultants | Arcadis NV | Provides environmental consulting and |
| Ltd. | | engineering services for industrial and |
| | | governmental clients |
| DEEPSEA Group | McDermott | Provides technical services for subsea |
| Ltd. | International, Inc. | systems used by oil and gas operators |
| | | and installation contractors |
| ANATECH Corp. | Structural Integrity | Provides structural engineering services |
| | Associates, Inc. | as well as consulting services for nuclear |
| | | fuels and reactors |
| JACAM Chemicals | Canadian Energy | Offers research services to diagnose |
| LLC | Services & | petrochemical field problems |
| | Technology Corp. | |

Real Estate Services Transactions (March 2013)

| Target | Acquiror | Target Description |
|----------------------|-------------------|------------------------------------------|
| Prudential Georgia | HomeServices of | Provides residential, business and |
| Realty | America, Inc. | commercial real estate services |
| Tant Building | Fifield Glyn Ltd. | Provides building surveying and property |
| Management Ltd. | | management services to residential and |
| | | commercial clients |
| Century 21 Heritage | Prudential Bob | Provides real estate agency services |
| Realty, Inc. | Yost Homesale | related to residential, land, commercial |
| | Services | and multi-residential properties |
| Karsten & Associates | Keller Williams | Operates as a real estate broker and is |
| | Realty, Inc. | engaged in residential and commercial |
| | | sales |

Recent TM Capital Business Services Experience







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