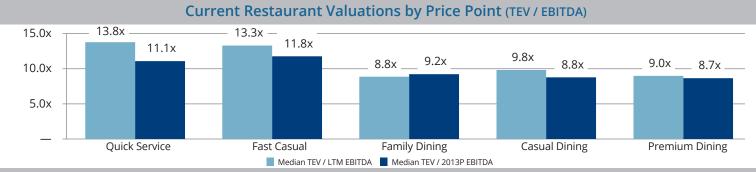


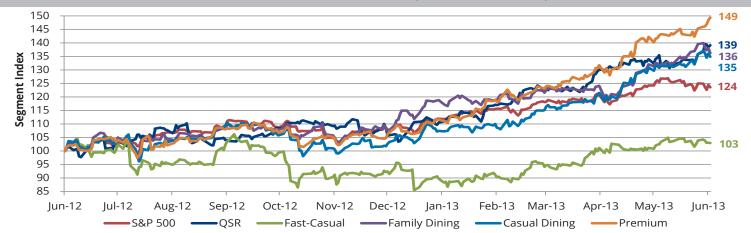
Restaurant Monthly May 2013

Restaurant Industry Commentary

Public market valuations have expanded over the last month in every industry segment, defying the trend of the broader market. The companies tracked in our TM Capital restaurant index are trading at or near their 52-week highs and the overall index has achieved 25.6% growth in the five month year-to-date period (relative to 11.1% growth by the S&P 500). Restaurant sales continued to grow through May, marking a third consecutive month of positive comparable sales - a feat not achieved since last summer. Notably, McDonald's recorded a US comparable sales increase of 2.4% for the month. Consumers have generally eased into a more positive outlook on the overall economy as personal consumption expenditures have steadily increased and unemployment logged its ninth month below 8.0% in May. These factors have helped drive growth in Americans' willingness to spend on food outside of the home. Furthermore, while not robust by historical perspectives, M&A activity has picked up from a slow first quarter, and May saw another acquisition by Houston-based restaurant consolidator, Landry's, Inc. This time, Landry's snapped up Mastro's Restaurants LLC, a Woodland Hills, California-based owner and operator of 11 premium steak and seafood eateries.







Recent Restaurant M&A Activity

Closed / Announced	Target	Acquiror	Enterprise Value	EBITDA / Value Multiple			Industry Segment
Announceu	larget	Acquiror	Value			<u> </u>	Segment
05/24/2013	Mastro's Restaurants, LLC	Landry's, Inc.	NA	NA	/	NA	Premium
04/16/2013	Tokyo Joe's	Gridiron Capital, LLC	NA	NA	/	NA	Fast Casual
04/09/2013	Mac Parent LLC	Ignite Restaurants Group, Inc.	\$55.0	NA	/	NA	Casual
02/15/2013	Mimi's Café, LLC	Le Duff America Inc.	\$50.0	NA	/	NA	Casual
01/15/2013	20 McCalister's stores in OK, KS and MO	The Saxton Group Limited	NA	NA	/	NA	Fast Casual
01/09/2013	Fast Fresh Italian, LLC	DiNella Hospitality llc	NA	NA	/	NA	Fast Casual
01/02/2013	Pacific Island Restaurants, Inc.	Nimes Capital	NA	NA	/	NA	QSR
12/29/2012	Goldco, LLC and 33 BK stores in Broward County, FL	PNC RiverArch Capital	NA	NA	/	NA	QSR
12/26/2012	Tacala LLC and Boom Foods LLC	Altamont Capital Partners	NA	NA	/	NA	QSR
12/17/2012	Caribou Coffee Company, Inc	The Joh. A. Benckiser Group	\$310.0	\$27.4	1 '	11.3x	QSR
12/10/2012	Southern California Pizza Company, LLC	Sterling Investment Partners	NA	NA	/	NA	QSR
11/26/2012	49 Popeyes in San Antonio and Houston	Z&H Foods Inc.	NA	NA	/	NA	QSR
11/06/2012	120 KFCs in mid-Atlantic	Mitra QSR KNE, LLC / Chalak Growth Capital	NA	NA	/	NA	QSR
(\$ in millions)							

Indices consist of all publicly-available information for restaurant operators in their respective price points. For full listing, please contact the TM Capital Restaurant Practice.



Decliners / Gainers $\begin{array}{c} Q1 & 13\\ Q4 & 112\\ Q3 & 122\\ Q2 & 122\\$ **Quick Service** $\begin{array}{c} Q1 & 13 \\ Q4 & 12 \\ Q3 & 12 \\ Q4 & 11 \\ Q4 & 11 \\ Q4 & 11 \\ Q4 & 10 \\$ Fast Casual -60% -20% 0% 20% 40% 60% 80% Family Dining 80% 100% **Casual Dining**



5.0% 2.5% 2.5% 5.0%



TRIARC

has acquired

XTP

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7.5%









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About TM Capital

TM Capital Corp. is a partner-owned investment banking firm based in New York, Boston and Atlanta, which has completed over 250 transactions with a combined value in excess of \$13.5 billion. Since 1989, we have advised clients navigating a full range of critical transactions, including complex mergers, acquisitions, debt and equity financings, minority and majority recapitalizations, restructurings, and advisory services including takeover defense, fairness and solvency opinions, valuations, as well as litigation support. We have built deep industry expertise in key sectors and our team regularly publishes research highlighting current and emerging trends in targeted industries and markets. TM Capital is a member firm of M&A International Inc., the world's leading alliance of mid-market investment banks with over 600 M&A professionals in 40 countries. Members have closed over 1,300 transactions totaling more than \$75 billion in value over the past five years. For more information, visit www.tmcapital.com.

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Same Store Sales by Price Point