

**Target** 

Cambridge

FIVE POINT



**Acquirer** 

**Atos** 

# Tech-Enabled Services Monthly June 2014 in Review



## **Tech-Enabled Services Headline Transactions**

ITS	FINANCIAL GFT	<ul> <li>GFT UK Limited announced the acquisition of Rule Financial Limited, a provider of business consulting, technical consulting, and information technology services to financial institutions</li> <li>This acquisition broadens GFT's customer base and strengthens its market position in the fast-growing Capital Markets sector through a more comprehensive portfolio of solutions</li> </ul>
Mgd. Svs.	z zanett KPMG	<ul> <li>KPMG LLP acquired Zanett Commercial Solutions, Inc., a provider of application development, project management, business analysis, architecture design, package customization and testing services</li> <li>This acquisition broadens the depth of KPMG's technology-enablement solutions and marks the company's fourth acquisition this year</li> </ul>
ITS	<i>\$ RDDPro</i> <b>■</b> PERUSA	<ul> <li>Perusa Partners, a European private equity fund, acquired Swedish IT integration company AddPro AB</li> <li>Perusa Partners aims to scale AddPro's business internationally and leverage its knowledge to establish a pan- European presence in secure and efficient IT</li> </ul>
S	Cambridge At/AC	<ul> <li>Atos SE (ENXTPA:ATO) agreed to acquire Cambridge Technology Partners (Switzerland) S.A., a provider of IT consulting services and an enterprise content management and business intelligence software</li> </ul>

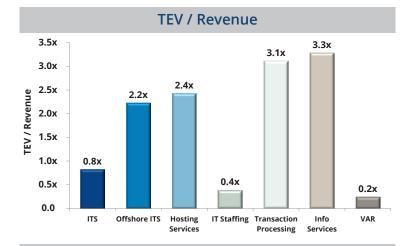
• Ernst & Young LLP acquired Five Point Partners, LLC, a provider of business strategy, solution procurement and application management consulting services

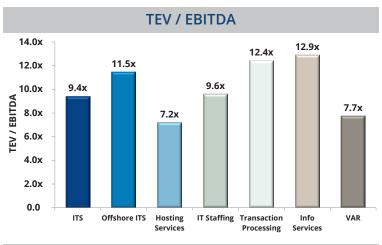
expand its presence in Switzerland

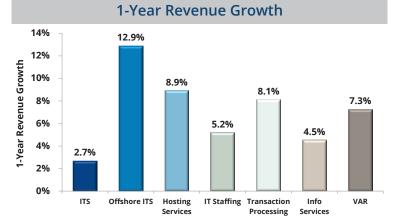
· This acquisition provides Ernst & Young with a deeper bench of technical experts in customer information systems and expands its IT transformation capabilities in the Utilities sector

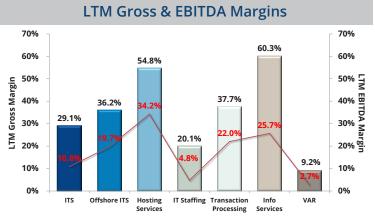
· This acquisition will strengthen Atos' IT capabilities, add valuable global technology consulting expertise and

**Acquisition Synopsis** 









#### **TEV / EBITDA Multiples Over Time** 15.0x 12.9x 13.0x 12.4x 11.5x 11.0x 9.6x 9.0x 9 4x 7.0x 5.0x 7.2x

Q4 2012

Q1 2013

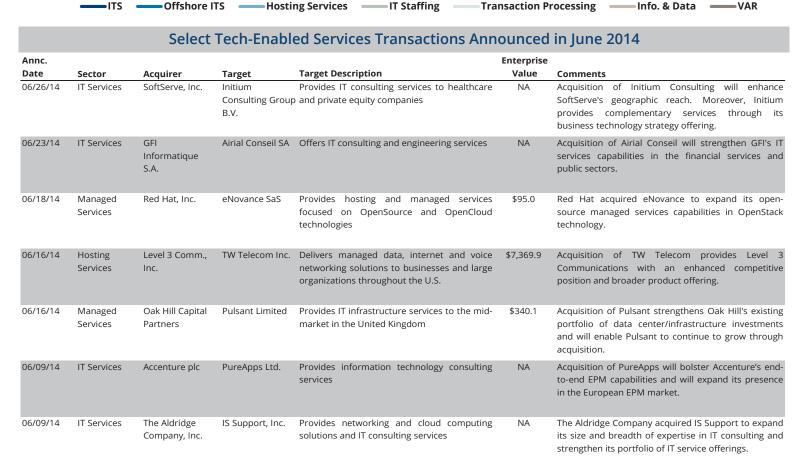
Q2 2013

Q3 2013

Q4 2013

Q1 2014

Q2 2014



USD in millions

**TEV / EBITDA** 

3.0x Q2 2011

Q3 2011

Q4 2011

Q1 2012

Q2 2012

Q3 2012

Source: Capital IQ, Company SEC Filings, industry research and TM Capital estimates

### Select TM Capital Tech-Enabled Services Experience







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