



Tech-Enabled Services Monthly November 2014 in Review

Tech-Enabled Services Headline Transactions

	Target	Acquirer	Acquisition Synopsis
ITS	MomentumSI	vm ware [.]	 MomentumSI is a professional services firm that provides IT consulting services, including cloud consulting, migration and modernization services, as well as IaaS and PaaS services VMware acquired MomentumSI to supplement its professional services capabilities and strengthen its client roster with relationships at major companies such as eBay, Pfizer, JPMorgan Chase and Exxon
ITS	©©®	colt	 KVH provides integrated communications and IT services, including security gateway, storage and data protection, colocation and data center services and security monitoring services Colt Group announced its acquisition of KVH for \$162 million to expand its capabilities in key Asian markets and bolster its cloud and data center services portfolio
Man. Svs.	TriCore		 TriCore Solutions is an Oracle Platinum Partner that provides enterprise managed solutions for healthcare, financial services, manufacturing, life science and retail industries worldwide BV Investment Partners announced its investment in TriCore as the third transaction in its eighth fund; BV is focused on the information and business services and communications sectors
ITS		ACCUVANT	 FishNet Consulting provides information security solutions, including identity and access management, governance risk and compliance and security assessment services Accuvant, backed by Blackstone, joined forces with FishNet Security to better address the increasing risk of cyber threats through a broader set of solutions and expanded reach
ITS	Sapient	PUBLICIS GROUPE	 Publicis Groupe (ENXTPA:PUB) entered into a definitive agreement to acquire Sapient (NASDAQ:SAPE), a US-based IT consultancy that provides loyalty strategy and analytics services, for \$3.7 billion Sapient would bolster the Company's North American operations and digital engagement capabilities



1-Year Revenue Growth





LTM Gross & EBITDA Margins



TEV / EBITDA Multiples Over Time



Select Tech-Enabled Services Transactions Announced in November 2014

Annc.					Enterprise	
Date	Sector	Acquirer	Target	Target Description	Value	Comments
11/20/14	Info Services	Solera Holdings Inc.	CAP Automotive Limited	Provider of vehicle valuation data, new vehicle information and business information to the automotive industry	\$463.8	Solera acquired CAP Automotive to enhance its risk and asset management capabilities for the automotive and property marketplaces
11/17/14	IT Services	Vedicsoft Solutions Inc.	Uclid IT Services Pvt. Ltd.	Provides information technology consulting services in the areas of Oracle ERP and database administration	NA	Vedicsoft acquired Uclid IT Services through a management-led buyout from its founders designed to expand vertical expertise
11/06/14	Hosting Services	IT-Ernity Internet Services B.V.	XL Internet Services BV	Provides OpenStack technology-based cloud solutions in the Netherlands	NA	IT-Ernity acquired XL Internet to bolster its infrastructure and cloud services and solutions portfolio
11/04/14	Hosting Services	Endurance International Group Holdings, Inc.	Arvixe LLC; BuyDom- ains.com Inc.; Webzai, LTD.	Targets provide web hosting (Arvixe), domain acquisition (BuyDomains) and web development (Webzai) solutions and services	\$76.0	Endurance announced its acquisitions of Arvixe, BuyDomains and Webzai as part of a strategic initiative to bolster its web hosting capabilities
11/04/14	Managed Services	Hitachi Sunway Information Systems Sdn Bhd	I-Net Solutions Pte. Ltd.	Provides IT solutions and services for various stages of the enterprise IT infrastructure life cycle	NA	Hitachi Sunway acquired I-Net Solutions to strengthen its infrastructure and managed services business following the acquisitions of Free Net Business Solutions and Powerware Systems in July
11/04/14	IT Staffing	Impellam Group PLC	Lorien Resourcing Limited	Provides technology recruitment consultancy services and solutions for organizations in the United Kingdom	\$101.9	Impellam Group acquired Lorien Resourcing as part of a corporate strategy to expand its service portfolio into IT staffing
11/03/14	IT Services	KPMG LLP	EntryPoint Consulting, Global Trade Management	Provides global trade services technology and business consulting services	NA	KPMG acquired EntryPoint's Global Trade Management Practice to enhance its SAP business and technology integration services and solutions

Notes:

USD in millions Source: Capital IQ, Company SEC Filings, industry research and TM Capital estimates

Select TM Capital Tech-Enabled Services Experience



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