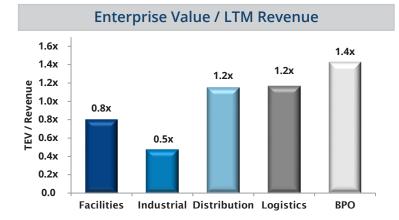


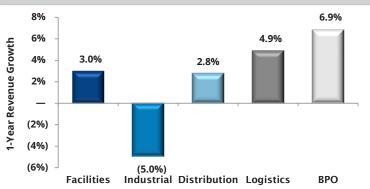
## Business Services Monthly April 2016

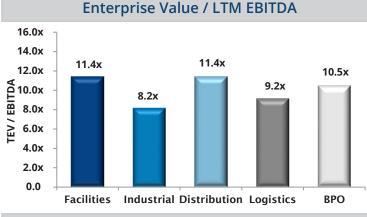
## **Business Services Headline Transactions**

	Target	Acquiror	Acquisition Synopsis
Facilities	FACILITY MAINTENANCE	First Service Netw rks	<ul> <li>First Service Networks, a diversified facilities maintenance and real estate services platform, acquired FM Facility Maintenance, a retail-oriented, asset-light facilities maintenance provider</li> <li>The combined entity will do business as Vixxo and will be headquartered in Scottsdale, AZ</li> <li>Wind River Holdings owned FM Facility Maintenance and will remain an investor in Vixxo</li> </ul>
Industrial	🌐 MWH.	🚺 Stantec	<ul> <li>Stantec (TSX:STN), a provider of environmental and infrastructure consulting services, acquired MWH Global, a provider of engineering, construction and management services, for \$793m (10.3x EBITDA)</li> <li>The acquisition allows Stantec to become the global leader in water resources infrastructure by gaining access to additional key markets around the world</li> </ul>
Distribution	<b>NEXEO</b> solutions	WL Ross & Co.	<ul> <li>WL Ross Holding Corp (NasdaqCM:WLRH), a special purpose acquisition company, acquired Nexeo Solutions, a distributor of chemicals and plastics products, for \$1.6b (10.9x EBITDA)</li> <li>WL Ross intends to change its name to Nexeo and continue to trade on the NASDAQ under ticker NXEO</li> <li>Nexeo is the largest chemical and third-largest plastics distributor in North America</li> </ul>
Logistics	AVJET		<ul> <li>Jet Aviation, a global provider of business aircraft maintenance services, acquired Avjet, an aircraft management and charter services company</li> <li>Jet Aviation is a subsidiary of General Dynamics (NYSE:GD), an aerospace and defense company</li> <li>The acquisition is part of Jet Aviation's desire to expand global logistics and brokerage services capabilities</li> </ul>
BPO	markit	THS	<ul> <li>IHS (NYSE:IHS), a provider of information and analytics, has completed an all-share merger of equals with Markit (NasdaqGS:MRKT), a provider of financial information services in a deal valued at over \$13b</li> <li>The combined company creates the industry leader in global information and data with leading positions in energy, financial services and transportation</li> </ul>



LTM Revenue Growth

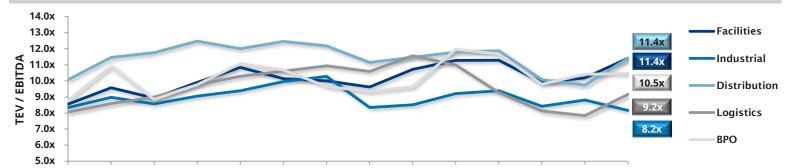




LTM Gross & EBITDA Margins



## **EBITDA Multiples Over Time**



Q4 '12 Q1 '13 Q2 '13 Q3 '13 Q4 '13 Q1 '14 Q2 '14 Q3 '14 Q4 '14 Q1 '15 Q2 15 Q3 15 Q4 15 Q1 16

Facilities Services Transactions			
Target	Acquiror	Target Description	
Limbach Facility Services LLC	1347 Capital Corp.	Provides mechanical and sheet metal contracting services in the United States	
Columbia Fire Equipment, Inc.	State Systems, Inc.	Engages in the design, installation, repair, and maintenance of fire alarm systems	
Frye Exterminating Co., Inc.	Arrow Exterminators, Inc.	Provides residential and commercial pest control services	

Industrial Services Transactions				
Target	Acquiror	Target Description		
Lithko Contracting, Inc.	The Pritzker Organization	Provides concrete construction services in the United States		
Tolteq Group, LLC	National Oilwell Varco, Inc.	Manufactures and markets drilling measurement systems and solutions for the oil and gas industry		
Thermoforming Technology Group, LLC	Tenex Capital Management	Manufactures thermoforming equipment in the United States		

Distribution Transactions				
Target	Acquiror	Target Description		
Total Plastics, Inc.	Prophet Equity LLC	Distributes plastic sheets, rods, tubes, films and tapes in the United States		
Gems Conveyor Installation, Inc. and Applied Handling	Hy-Tek Material Handling, Inc.	Distributes equipment for ergonomic, material handling and storage needs		
Atlanta Electrical Distributors, LLC	WESCO Distribution, Inc.	Distributes electrical equipment for industrial, commercial and residential electrical contractors		

Logistics Transactions				
Target	Acquiror	Target Description		
Kings Express	Mobile Air Transport, Inc.	Provides trucking, freight management system, distribution, line haul and warehousing services		
Ryder CRSA Logistics (nka:CRSA Global Logistics Inc.)	Overseas Express Consolidators (Canada) Inc.	Provides logistics services to retailers and consumer goods manufacturers		
LITESHIP International, LLC	Everglory Logistics Inc.	Provides customs brokerage, surface transportation, warehousing, distribution and other services		

BPO Transactions				
Target	Acquiror	Target Description		
Aleutian Consulting LLC	Harte-Hanks Inc.	Provides management consulting services in the United States		
Payment Services Corp.	HCMWorks Inc.	Provides payroll and human resources solutions and advisory services to mid-size and large companies		
IntegraColor, LLC	Orora Limited	Provides printing services in North America		

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