

Business Services Monthly December 2015



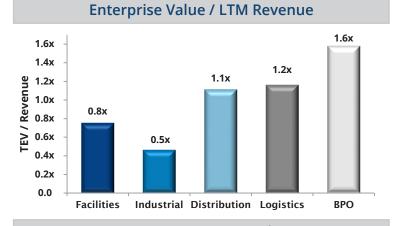
Business Services Headline Transactions

	Target	Acquiror	Acquisition Synopsis
Facilities	GCAS SERVICES GROUP"	Goldman Sachs	 Thomas H. Lee Partners and Goldman Sachs (Merchant Banking Division) have acquired GCA Services Group from Blackstone GCA Services Group is a leading national provider of facility services, including janitorial services, facilities maintenance services and staffing services GCA Services Group has more than 37,000 employees and serves over 930 clients in a variety of sectors
Industrial	FURMANITE	TEAM®	 Team, Inc., a leading provider of specialty industrial services, has acquired Furmanite Corporation, a global specialized technical services provider, for \$360m (9.2x EBITDA) The acquisition adds depth to Team's balanced portfolio of NDT inspection/assessment services and specialty mechanical services The deal significantly expands Team's global presence, now covering 220 locations in 22 countries on 6 continents
Distribution		WESCO°	 Needham Electric Supply Corporation, a wholesale electrical distributor, has been acquired by WESCO International, a leading provider of electrical, industrial and communications OEM products The acquisition expands WESCO's footprint in the northeast, enhances national market share in the electrical industry and is expected to be accretive within one year Acquisitions are expected to remain vital to the growth of WESCO Needham represents WESCO's fifth acquisition since 2014
Logistics	Copper Logistics, Inc	. RADIANT.	 Copper Logistics, a provider of domestic and international transportation and logistics services, has been acquired by Radiant Logistics, a leading third party logistics company, as Radiant continues its active year The MCA transaction is the fourth asset-light acquisition completed by Radiant in the past year Company revenue has doubled in 2015 as a result of Radiant's aggressive buy-to-grow strategy – management has stated it will continue to use its credit facility to complete additional bolt-on acquisitions
ВРО	PRECISION RESOURCE COMPANY	system one MIDOCEAN PARTNERS	 System One Holdings, a portfolio company of MidOcean Partners, has acquired Precision Resource Company, a provider of technical staffing services to power generating, transmission, refining and production facilities in the US The deal significantly boosts System One's Industrial and Energy Technical Solutions offerings, and represents the third add-on acquisition since being acquired by MidOcean Partners in 2013

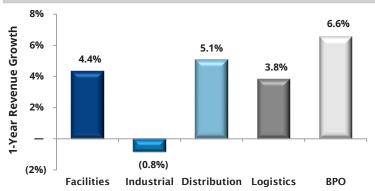
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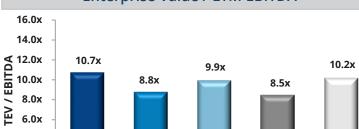
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LTM Revenue Growth

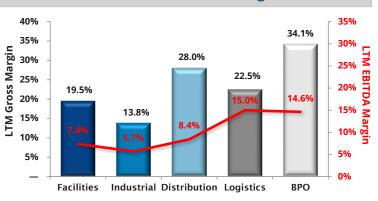




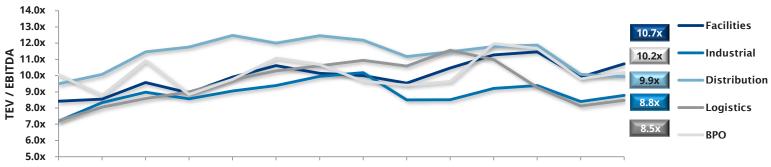
Enterprise Value / LTM EBITDA



LTM Gross & EBITDA Margins



EBITDA Multiples Over Time



Q3 '12 Q4 '12 Q1 '13 Q2 '13 Q3 '13 Q4 '13 Q1 '14 Q2 '14 Q3 '14 Q4 '14 Q1 '15 Q2 15 Q3 15 Nov '15

Facilities Services Transactions			
Target	Acquiror	Target Description	
MPA, Inc.	Jones Lang LaSalle Incorporated	Provides owner representative, development management and project management services	
Rock River Environmental Services, Inc.	Waste Connections Inc.	Provides waste disposal and composting, waste hauling and recycling and environmental and remediation services	
STORY DESIGN a.s.	Umdasch Shopfitting Group GmbH	Designs and develops commercial space, including interiors of sales and commercial outlets and branches, office space, hotels,	

Distribution Transactions				
Target	Acquiror	Target Description		
Stauber Performance Ingredients, Inc.	Hawkins Inc.	Distributes ingredients to nutritional, food, pharmaceutical, cosmetic, and pet care industries worldwide		
Kerkhoff Associates Inc.	Calverton Holdings LLC	Manufactures and distributes structural building components for residential, light commercial and agricultural structures		
Polygon Aerospace, Inc.	Herndon Aerospace & Defense	Manufactures and distributes aircraft fasteners serving aerospace manufacturing and maintenance industries		

BPO Transactions				
Target	Acquiror	Target Description		
EmployeeScreenIQ, Inc.	SterlingBackcheck	Provides background check and substance abuse screening services for Fortune 100 companies		
Proffice AB	Randstad Nordic AB	Provides staffing, recruitment, and outplacement assistance services for companies in Europe		
DynaVenture Corp.	Golden Opportunities Fund, Westcap Management	Operates as a management support center that offers strategic planning, accounting, management information systems and more		

Industrial Services Transactions			
Target	Acquiror	Target Description	
Rose Paving Company	Merit Capital Partners; Merit Mezzanine Fund V, L.P.	1 0 0	
Clean Venture, Inc.	Kinderhook Industries	Offers demolition, environmental and other industrial services	
ATC Group Services, Inc.	Bernhard Capital Partners Management LP	Operates as a professional infrastructure and environmental services company	

Logistics Transactions				
Target	Acquiror	Target Description		
Norfolk Southern Corporation	Canadian Pacific Railway Limited	Provides rail transportation services, freight services and other logistics services		
The Secor Group, Inc.	The Suddath Companies	Provides moving, storage, and logistics services such as trucking, archiving & shredding and document management services		
ShipNorthAmerica Transportation, Inc.	Tandet Management Inc.	Provides various freight transport solutions for businesses throughout North America		



Jarrad S. Zalkin Managing Director jzalkin@tmcapital.com 617-259-2207



TM Capital's Business Services Contacts

James S. Grien Managing Director jgrien@tmcapital.com 404-995-6235



Andrew O. Redmond Vice President aredmond@tmcapital.com 617-259-2215

New York 641 Lexington Avenue 30th Floor New York, NY 10022 Tel: 212.809.1360

Boston 201 Washington Street 32nd Floor Boston, MA 02108 Tel: 617.259.2200 **Atlanta** 3575 Piedmont Road NE Suite 1010 Atlanta, GA 30305 Tel: 404.995.6230

