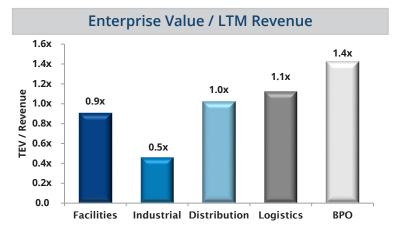


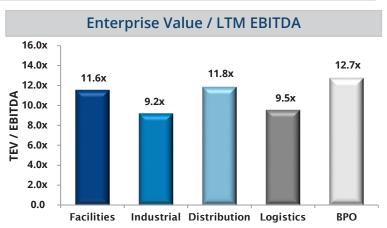
## Business Services Monthly



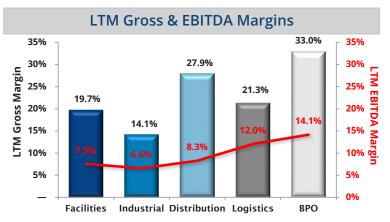
## **Business Services Headline Transactions**

	Target	Acquiror	Acquisition Synopsis
Facilities	Signature		• One Rock Capital Partners, a New York-based private equity firm, acquired Signature Landscape Services, a provider of landscape maintenance services to commercial, industrial and municipal properties • Signature will become a foundational component of Monarch Landscape Holdings – One Rock's newly formed regional landscape consolidator in the Western U.S.
Industrial	CRANERENTAL HEAVY HAULING & RIGGING & CRARES	Crane Works, LR  Platinum Equity	• TM Capital advised Crane Rental Corporation in its sale to Maxim Crane Works L.P., the largest provider of comprehensive lifting services in the U.S. and a portfolio company of Platinum Equity • Crane Rental, a portfolio company of Hammond, Kennedy, Whitney & Company, Inc., is a leading provider of operated and bare crane rentals, heavy hauling and specialized rigging solutions
Distribution	DIVERSITECH	HE IORDAN COMPANY	• TM Capital advised DiversiTech in its sale to The Jordan Company, a New York-based private equity firm that is one of the world's most respected investors in middle market industrial businesses • DiversiTech Corporation is North America's leading one-stop-shop resource for parts and components used in the repair, replacement and installation of residential HVACR systems
Logistics	Quality Distribution	Apax	<ul> <li>Apax Partners, a global private equity firm, acquired Quality Distribution (Nasdaq: QLTY), a leading logistics and transportation provider operating in the chemical and energy markets</li> <li>Apax Partners acquired Quality Distribution in a take-private transaction for approximately \$800m, a 63% premium over its recent closing share price</li> </ul>
ВРО	creativecircle	O. August	<ul> <li>On Assignment, a leading global provider of diversified professional staffing solutions, acquired Creative Circle, one of the largest digital/creative staffing firms in North America</li> <li>On Assignment acquired Creative Circle for approximately \$600m (2.7x LTM revenue) as they continue to enhance and extend their capabilities for digital enterprises</li> </ul>

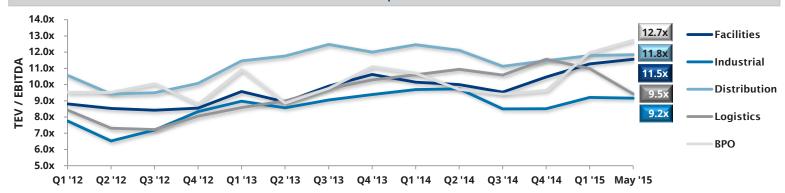








## **EBITDA Multiples Over Time**



Facilities Services Transactions			
Target	Acquiror	Target Description	
Independent Inspections, Ltd.	SAFEbuilt, Inc.	Provides municipal building inspection services	
Hunter Facilities Management Inc.	Jones Lang LaSalle Incorporated	Provides services in the fields of building commissioning, energy studies and building performance consulting	
Outland Group	Carillion plc	Provides remote-site services including accommodation, camp management, catering, maintenance and housekeeping	

Industrial Services Transactions			
Target	Acquiror	Target Description	
Hill International, Inc.	DC Capital Partners, LLC	Provides program management, project management, construction management, construction claims and other consulting services	
PMFG, Inc.	CECO Environmental Corp.	Provides custom-engineered systems for the natural gas infrastructure, oil refining and petrochemical processing markets	
Vallerie Service Company, LLC	Premier Trailer Leasing, Inc.	Engages in renting trailers for road freight, DIY moving and storage applications	

Distribution Transactions				
Target	Acquiror	Target Description		
Kramer Ltd.	Finning International Inc.	Distributes equipment and specialized attachments for various industries		
Industrial Air & Gas Technologies	Colfax Corporation	Distributes blower and compressor technologies used for water treatment, chemical production and power generation sectors		
AMC Industries, Inc.	John Deere Landscapes LLC	Distributes residential, commercial and golf irrigation equipment		

Logistics Transactions				
Target	Acquiror	Target Description		
FieldSolutions, Inc.	Field Nation, LLC	Sources and manages independent third party field technicians for manufacturers, distributors and dealers		
Baldwin Transfer Co., Inc.	Elite Logistics, LLC	Operates warehouse spaces and handles regional van freight		
Bridge Terminal Transport, Inc.	XPO Logistics, Inc.	Offers marine container transportation services		

BPO Services Transactions				
Target	Acquiror	Target Description		
Management Impact, LLC	HR Impact, Inc.	Offers HR solutions, HR tools, HR assessments/audits/compliance tools and services		
Bridgeway LLC	DZH Phillips LLP	Offers financial operations consulting services to small to medium sized organizations		
PROSAR Corporation	ProPharma Group, Inc.	Provides product and drug safety call center services		

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