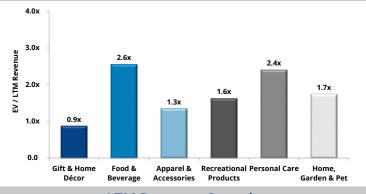


# Consumer Monthly August 2015

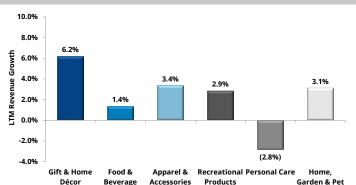
#### **Consumer Headline Transactions**



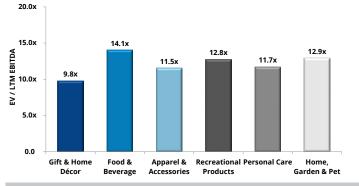
#### **Enterprise Value / LTM Revenue**



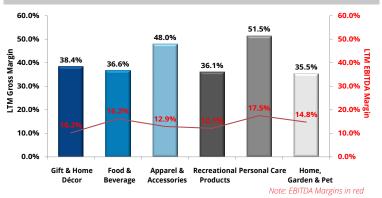
LTM Revenue Growth

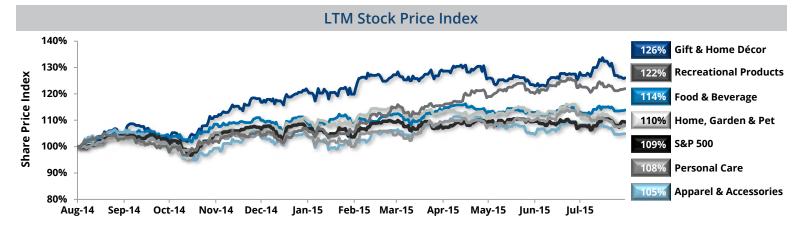


#### Enterprise Value / LTM EBITDA



#### LTM Gross & EBITDA Margins





#### **Selected Consumer Transactions**

Target

Gift & Home Décor		
Target	Acquiror	Transaction Description
Wayfair Australia Pty Ltd.	Temple & Webster Pty Ltd.	Temple & Webster, an Australian online furniture and homeware merchant, acquired the Australian arm of Wayfair, an online décor and home furnishing retailer
Artissimo Designs Inc.	Excelsior Capital Partners	Excelsior Capital, a private equity firm, acquired Artissimo Designs, a designer and manufacturer of wall décor products sold through retail chappels

Apparel & Accessories		
Target	Acquiror	Transaction Description
Backcountry.com, LLC	TSG Consumer Partners	TSG Consumer Partners, a private equity firm, acquired Backcountry.com, an online specialty retailer of outdoor gear and apparel
Maier Sports GmbH & Co. KG	Findos Investor	Findos Investor, a German private equity firm, acquired Maier Sports, a German manufacturer of clothing for outdoor sports and skiing

Personal Care		
Target	Acquiror	Transaction Description
Murad, Inc.	Unilever United States, Inc.	Unilever, a provider of food, home and personal care products, agreed to acquire Murad, a provider of skincare products and dietary supplements
Advanced Beauty Systems, Inc.	PDC Brands	PDC Brands, a supplier of fragrances, body lotions, body washes and beauty products, acquired Advanced Beauty, a provider of health and beauty products

### **Selected TM Capital Consumer Experience**

starbucks bas agreed to sell the exclusive rights to operate Starbucks Puerto Rico to Barietee Pol Caribo LLC	has completed a management-led leveraged recapitalization used to fund the repurchase of stock owned by <b>LINEAGE</b> CAPITAL, LLC with Senior Secured and Senior Subordinated debt fadilities provided by	Laboratorie the makers of Survey Declar Law Pedia-Law has been acquirect
to		
Baristas Del Caribe, LLC	Subordinated debt facilities provided by	has been acquired
an affiliate of		1
Empresas Fonalledas Inc.	Monroe Capital'	GRYPHON



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## TM Capital's Consumer Industry Contacts

		equipment
Home, Garden & Pet		
Target	Acquiror	Transaction Description
Merrick Pet Care, Inc.	Nestlé Purina PetCare Company	Nestlé Purina, a supplier of nutrition, health, and food products for cats and dogs, agreed to acquire Merrick Pet Care, a producer of pet food products
Lantmännen Doggy AB	NDX Group	NDX, a Lithuanian investment firm, acquired

#### B&G Foods Inc. B&G, a provider of food and household products, Spartan Foods Of (NYSE:BGS) America, Inc. acquired Spartan Foods, a provider of branded pizza crusts, for \$50.0 million, representing a 6.7x EV/EBITDA multiple Seabrook Crisps Ltd. LDC (Managers) Ltd. LDC, a UK based private equity firm, acquired Seabrook Crisps, a UK based provider of potato crisps, for \$54.6 million, representing a 1.2x EV/Revenue multiple

Acquiror

Recreational Products		
Target	Acquiror	Transaction Description
Jimmy Styks, LLC	Vista Outdoor Inc. (NYSE:VSTO)	Vista Outdoor, a marketer of recreational products, acquired Jimmy Styks, a provider of paddle boards, for \$40 million, representing a 5.5x EV/EBITDA multiple
SCIFIT Systems, Inc.	Brunswick Corporation (NYSE:BC)	Brunswick Corporation, a marketer of recreational products, acquired SCIFIT Systems, a provider of fitness

Food & Beverage

**Transaction Description** 

Home, Garden & Pet		
Target	Acquiror	Transaction Description
Merrick Pet Care, Inc.	Nestlé Purina PetCare Company	Nestlé Purina, a supplier of nutrition, health, and foor products for cats and dogs, agreed to acquire Merric Pet Care, a producer of pet food products
Lantmännen Doggy AB	NDX Group	NDX, a Lithuanian investment firm, acquirec Lantmännen Doggy, a Swedish producer of cat and dog food