

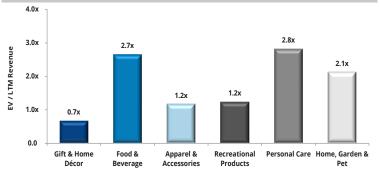
# Consumer Monthly August 2017



### **Consumer Headline Transactions**

Target Acquiror **Acquisition Synopsis** Food & Beverage • Groupe Lactalis, the world's largest dairy provider and holding company for cheese brands such as President and Sargento, acquired Stonyfield Farm for \$875 million, representing an EV / Stonyfie LACTALIS Revenue multiple of approximately 2.4x Danone divested of Stonyfield, a provider of organic yogurt, to comply with the antitrust stipulations of its \$10 billion acquisition of WhiteWave foods in April 2017 Gift & Home Décor · QVC Group (NasdaqGS: QVCA), a marketer of consumer products through television programs, agreed to acquire HSN, Inc. (NasdaqGS: HSNI) for \$2.1 billion, representing an EV / EBITDA multiple of 9.2x HSN is a multi-channel retailer specializing in online and television channels • Michael Kors Holdings Limited (NYSE: KORS), a provider of luxury apparel and accessories, has agreed to acquire Jimmy Choo PLC (LSE: CHOO) for \$1.2 billion, representing an EV / EBITDA JIMMY CHOO multiple of 15.2x Jimmy Choo is a U.K.-based provider of shoes and accessories for men and women and was a MICHAEL KORS subisidiary of JAB Holding Company Recreational · Birch Hill Equity Partners, a private equity firm, agreed to acquire CCM Hockey, Inc. for \$110 EEM million BIRCH HILL CCM is a provider of hockey equipment and was a subsidiary of Adidas AG (DB: ADS) Church & Dwight Co. (NYSE: CHD), a provider of household and personal products, agreed to waterpik acquire Water Pik, Inc. for \$1 billion, representing an EV / EBITDA multiple of 12.9x Water Pik manufactures and markets oral healthcare products Home, Garden & Thermos LLC, a provider of insulated food and beverage containers, acquired Lifefactory, Inc. نِّ LIFEFACTORY Lifefactory is a provider of bottles and reusable beverage containers, and received investments from Big Sky Partners, Greenhouse Capital Partners, Silas Capital, dCapital LLC, and FOFM LLC

## Enterprise Value / LTM Revenue



# LTM Revenue Growth 5.0% 4.9% 2.7% 2.2% 1.0% 0.4% 0.0%

Apparel 8

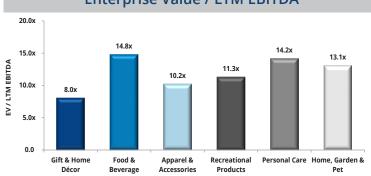
Recreational

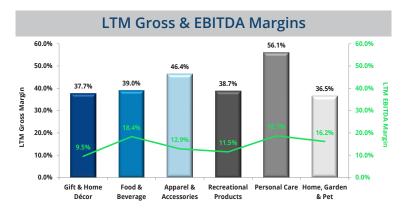
**Products** 

Personal Care Home, Garden &

Gift & Home

### **Enterprise Value / LTM EBITDA**





### LTM Stock Price Index



### **Selected Consumer Transactions**

Gift & Home Décor			
Target	Acquiror	Transaction Description	
BK Home Furniture, LLC	M Design Village, LLC	M Design Village, a provider of household furniture, acquired BK Home Furniture, a provider of home furnishings	
Brintons Carpets Limited	Argand Partners, LLC	Argand Partners, a private equity firm, acquired Brintons Carpets, a UK-based provider of carpets for residential and commercial markets; Brintons was a portfolio company of The Carlyle Group	

Food & Beverage		
Target	Acquiror	Transaction Description
Albertville Quality Foods	OK Foods	OK Foods, a subsidiary of Industrias Bachoco SAB (NYSE: IBA) and a provider of frozen chicken products, agreed to acquire Albertville Quality Foods, a provider of processed meats and portfolio company of H.I.G. Capital, for <b>\$140 million</b>
Creekstone Farms Premium Beef, LLC	Marubeni Corporation (TSE: 8002)	Marubeni, a Japanese trading company, acquired Creekstone Farms Premium Beef, a producer and exporter of Black Angus beef and other high value meat products for \$170 million; Creekstone Farms was a portfolio company of Sun Capital Partners

Apparel & Accessories		
Target	Acquiror	Transaction Description
JLB Brands Limited	Movado Group, Inc. (NYSE: MOV)	Movado Group, a provider of luxury wristwatches, acquired JLB Brands, a provider of watches and fashion jewelry operating under the trade name Olivia Burton, for <b>\$78 million</b>
O2 Partners, LLC	Trilantic Capital Management LLC	Trilantic Capital, a private equity firm, agreed to acquire O2 Partners, a provider of foam insoles and lining for shoes and boots operating under the Ortholite brand; O2 Partners is a portfolio company of Blue Point Capital Partners

Recreational Products		
Target	Acquiror	Transaction Description
Aerobie, Inc.	Swimways Corporation	Swimways, a provider of leisure and recreational water products and subsidiary of Spin Master Corp (TSX: TOY), acquired Aerobie, a provider of flying disc toys
Superior International Industries, Inc.	PlayCore Holdings, Inc.	PlayCore, a provider of playscapes and playground equipment, acquired Superior International Industries, a provider of playground and park structures and components

Personal Care		
Target	Acquiror	Transaction Description
Mineral Fusion Natural Brands, LLC	BWX Limited (ASX:BWX)	BWX Limited, an Australian provider of hair and skin care products, acquired Mineral Fusion Natural Brands, a provider of mineral-based cosmetics, for \$38.4 million; the Company was owned by North Castle Partners
Woodbury Products Inc.	Convatec Group Plc (LSE:CTEC)	Convatec Group, a UK-based provider of medical products, agreed to acquire WPI Holdings, a distributor of healthcare products doing business as Woodbury Products, for <b>\$120.5 million</b> ; Woodbury Products was a portfolio company of MTS Health Investors

Home, Garden & Pet		
Target	Acquiror	Transaction Description
Best S.p.A.	AB Electrolux (OM:ELUX B)	Electrolux, a Swedish provider of household appliances, agreed to acquire Best S.p.A., an Italian provider of kitchen cooking hoods
Chemsyn Chemical Corporation	Citron Hygiene Canada Limited	Citron Hygiene, a provider of washroom hygiene chemicals and services, acquired Chemsyn Chemical Corporation, a provider of commercial warewash and laundry products

# **Selected TM Capital Consumer Experience** TM Capital's Consumer Industry Contacts

















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