# Consumer Monthly January 2016



**Consumer Headline Transactions Acquisition Synopsis Target** Acquiror Gift & Home Décor Fine Linens • SFERRA, a provider of Italian luxury linen products and portfolio company of Levine Leichtman **Brahms Mount** Capital Partners, acquired Brahms Mount SFERRA • Brahms Mount is a leading designer and manufacturer of soft home furnishings, including ITALY ( 1891 blankets and throws Food & Beverage • JAB Holdings, a Luxembourg based investment firm, agreed to acquire Keurig Green Mountain in partnership with strategic minority investors, for \$13.9 billion KEURIG JAB Holding Company Keurig Green Mountain, Inc. (NasdaqGS:GMCR) is a personal beverage system company which provides coffee, hot cocoa, teas and other beverages Apparel & • Cinven Ltd., a UK based private equity firm, agreed to acquire Kurt Geiger from Sycamore Partners Accessories for \$371 million URT GEIGER Cinven · Kurt Geiger Ltd. is a UK based retailer of luxury shoes, boots and accessories for men, women and Recreational Bravo Sports Corporation, a manufacturer and marketer of recreational and sporting goods, **Products** PROQTEC acquired Pro-Tec Pro-Tec provides action sports protective gear including helmets, pads, guards and other products AVONbusiness for \$170 million CERBERUS

- · Cerberus Capital Management, a private equity firm, agreed to acquire Avon's North American
- · Avon's North American business manufactures and markets beauty, household and personal care products



North American Business

Home, Garden &

Pet

Décor

Beverage

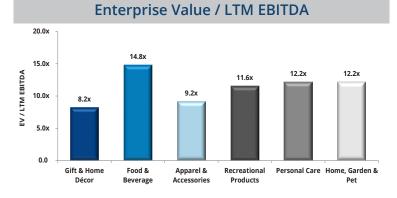


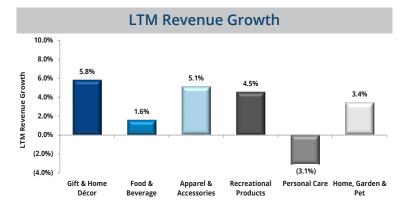
- Newell Rubbermaid Inc. (NYSE:NWL) a marketer of consumer and commercial products, agreed to acquire larden Corporation for \$13.2 billion
- Jarden Corporation (NYSE:JAH) is a marketer of branded household and recreational consumer products

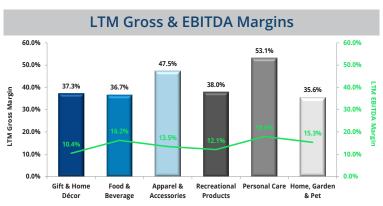
#### **Enterprise Value / LTM Revenue** 4.0x 3.0x 2.6x 2.6x 2.0x 1.7x 1.4x 0.8x 1.0x 0.0 Gift & Home Apparel & Recreational Personal Care Home, Garden & Food &

Accessories

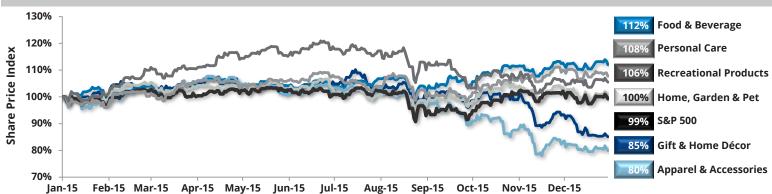
Products







#### LTM Stock Price Index



#### **Selected Consumer Transactions**

Gift & Home Décor			
Target	Acquiror	Transaction Description	
TCM Group A/S	IK Investment Partners	IK Investment Partners, a UK based private equity firm, agreed to acquire TCM Group, a Denmark based provider of kitchen and bathroom furnishings	
Perfect Fit Industries, LLC	Shanghai Shenda Co., Ltd. (SHSE:600626)	Shanghai Shenda, a Chinese provider of textile products, acquired Perfect Fit, a manufacturer and marketer of bedding products	

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Target	Acquiror	Transaction Description
thinkThin LLC	Glanbia plc (ISE:GL9)	Glanbia, an Ireland based provider of nutrition products and ingredients, acquired thinkThin, a provider of nutritious snacks, for <b>\$217 million</b>
Urban Fresh Foods Ltd.	Lotus Bakeries NV (ENXTBR:LOTB)	Lotus Bakeries, a Belgium provider of biscuits, acquired Urban Fresh Foods, a UK based provider of baked fruit snacks, for <b>\$104 million</b>

Food & Beverage

Apparel & Accessories		
Target	Acquiror	Transaction Description
Sergio Rossi S.p.A.	InvestIndustrial	InvestIndustrial, a UK private equity firm, acquired Sergio Rossi, an Italian designer and marketer of shoes and bags
Calzaturificio Gensi Group S.R.L.	Chanel S.A.	Chanel, a French provider of fashion products, beauty products and accessories, acquired Calzaturificio Gensi Group, an Italian marketer of footwear

Recreational Products		
Target	Acquiror	Transaction Description
Fitness First Inc.	Combat Brands, LLC	Combat Brands, a provider of combative sports equipment, apparel and accessories, acquired Fitness First, a provider of exercise and fitness equipment
Frendo SARL	Private Investor	A private investor acquired Frendo, a French provider of climbing, mountaineering and camping equipment

Personal Care		
Target	Acquiror	Transaction Description
Five Unilever Hair Care Brands	Strength of Nature Global, LLC	Strength of Nature Global, a provider of hair care solutions, acquired five hair care brands from Unilever
FDS Inc.	WellSpring Pharmaceutical Corporation	WellSpring, a provider of prescription and over-the- counter medicines, acquired FDS, a provider of feminine deodorant sprays and washes

Home, Garden & Pet		
Target	Acquiror	Transaction Description
Lynx Grills, Inc.	Middleby Corp. (NasdaqGS:MIDD)	Middleby Corporation, a provider of foodservice and food preparation equipment, acquired Lynx Grills, a provider of luxury grills and custom outdoor kitchen products
The CDA Group Ltd.	Amica Wronki S.A. (WSE:AMC)	Amica Wronki, a Polish supplier of household appliances, acquired The CDA Group, a UK based supplier of kitchen appliances

### **Selected TM Capital Consumer Experience**







## **TM Capital's Consumer Industry Contacts**



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