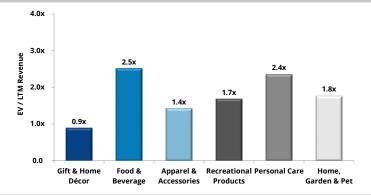
# Consumer Monthly July 2015



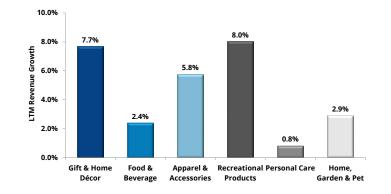
#### **Consumer Headline Transactions**

#### Acquiror Target **Acquisition Synopsis** Gift & Home Décor Lone Star Funds, a private equity firm, agreed to acquire Balta Group from Doughty Hanson and Management **\* LONE STAR FUNDS** · Balta Group, based in Belgium, is Europe's leading manufacturer and marketer of textile baltta floor coverings WhiteWave Foods (NYSE:WWAV), a marketer of food and beverage products, agreed to acquire Vega for approximately \$550 million, representing a 5.5x EV/Revenue multiple vega WhiteWave Vega is Canadian marketer of plant-based nutrition products including powdered shakes and snack bars K-Swiss Inc., a marketer of footwear, apparel, and accessories, acquired One Distribution from Bertram Capital and private investors **K-SWISS** One Distribution is a skate-inspired apparel and footwear manufacturer and parent company of KR3W Denim Co. (KR3W) and SUPRA Footwear (SUPRA) brands Recreational One Industries, a marketer of protective gear, helmets, gloves, graphics and racewear for action sports, acquired Bravo Sports from Swander Pace Capital Bravo Sports is a provider of outdoor recreational and sporting goods including skateboards, scooters, skates, trampolines and instant canopies · Coty Inc. (NYSE:COTY), a marketer of cosmetic products, agreed to acquire three beauty businesses from Procter & Gamble (NYSE:PG) for approximately \$12.5 billion Procter & Gamble's three beauty businesses comprise 43 brands of hair-care, fragrance and cosmetics products Home, Garden & Pet Centerbridge Partners, a private equity firm, agreed to acquire KIK Custom Products from CI Capital Partners **KKIK** Centerbridge KIK Custom Products is a manufacturer and marketer of household, personal care and pool treatment products

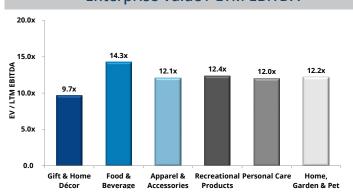
# **Enterprise Value / LTM Revenue**



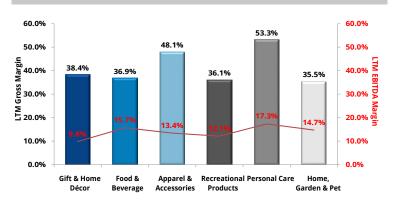
# LTM Revenue Growth



# **Enterprise Value / LTM EBITDA**



### **LTM Gross & EBITDA Margins**



#### **LTM Stock Price Index**



### **Selected Consumer Transactions**

Gift & Home Décor		
Target	Acquiror	Transaction Description
Select-o-pedic	Steinhoff International Holdings Ltd.	Steinhoff, a South African provider of furniture and household goods, acquired Select-o-pedic, an Australian provider of bedding solutions
Gracious Home	Private Investors	Dottie Mattison, former Wal-Mart executive, and real- estate executive David Mitchel, acquired Gracious Home, a marketer of home décor products

<b>Apparel</b>	8, 1	Accesso	ories
Apparei	$\propto r$	7666336	כסו ות

Target	Acquiror	Transaction Description
Zanella Ltd.	Tengram Capital Partners, LLC	Tengram Capital, a private equity firm, agreed to acquire Zanella, a luxury menswear brand
Masai Clothing Company Aps	Silverfleet Capital Partners	Silverfleet Capital, a UK based private equity firm, agreed to acquire Masai Clothing Company, a Denmark based marketer of clothing for the adult and fashion-conscious woman

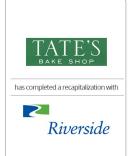
Personal	Care
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Target	Acquiror	Transaction Description
Dermalogica, Inc.	Unilever plc (LSE:ULVR)	Unilever, a UK based provider of food, home and personal care products, agreed to acquire Dermalogica, a manufacturer of skin care products
Too Faced Cosmetics, Inc.	General Atlantic LLC	General Atlantic, a private equity firm, acquired Too Faced Cosmetics, a manufacturer and distributor of cosmetics

# **Selected TM Capital Consumer Experience**







#### Food & Beverage Target Acquiror **Transaction Description** Garden Fresh Salsa Campbell Soup Campbell Soup, a provider of food products, acquired Company, Inc. Company (NYSE:CPB) Garden Fresh, a marketer of salsa, hummus and tortilla chips, for \$231 million, representing a 2.1x EV/Revenue multiple Medora Snacks, LLC and Permira Advisers Ltd. Permira, a UK based private equity firm, agreed to Ideal Snacks Corporation acquire Medora, a provider of branded better-for-you snacks, and Ideal, a leading contract manufacturer of snacks

#### **Recreation Products**

Target	Acquiror	Transaction Description
Field Logic, Inc.	FeraDyne Outdoors, LLC	FeraDyne Outdoors, a marketer of broad-heads, bow- hunting accessories and bow-fishing equipment, acquired Field Logic, a marketer of archery targets and accessories
Cardinal Industries, Inc.	Spin Master Ltd.	Spin Master, a Canadian toy manufacturer, agreed to acquire Cardinal Industries, a toy company, for \$70 million, representing a 1.4x EV/Revenue multiple

#### Home, Garden & Pet

Target	Acquiror	Transaction Description
Jrco Inc.	Great Northern Equipment Distributing, Inc.	Great Northern, a distributor of outdoor equipment, acquired Jrco, a manufacturer of attachments for outdoor power equipment and lawn care professionals
Ramon Hygiene Products	E.G.L. Homecare Ltd	E.G.L. Homecare, a UK based provider of cleaning products, acquired Ramon Hygiene Products, a UK based manufacturer of cleaning cloths and household products

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