

Consumer Monthly July 2017



Consumer Headline Transactions

Food & Beverage

Gift & Home Décor



Target



Acquiror



- Amazon.com, Inc. (NasdaqGS: AMZN), an online retailer, agreed to acquire Whole Foods Market,
 Inc. (NasdaqGS: WFM) for \$13.7 billion, representing an EV / EBITDA multiple of 10.8x
- Whole Foods is a retailer of natural and organic foods with approximately 460 stores in the U.S.





- Fortune Fountain Capital, a Hong Kong-based private equity firm, agreed to acquire Baccarat S.A. (ENXTPA:BCRA) for \$227 million, representing an EV / EBITDA multiple of 15.9x
- Baccarat S.A. is a French provider of fine crystal tableware and accessories, and was a portfolio company of L Catterton and Starwood Capital Group







- Wal-Mart Stores, Inc. (NYSE: WMT), a global discount retailer, agreed to acquire Bonobos, Inc. for \$310 million
- Bonobos is a men's clothing retailer specializing in e-commerce distribution, and received investments from Nordstrom, Inc. (NYSE: JWN) as well as numerous venture capital funds







- Monomoy Capital Partners, a private equity firm, agreed to acquire West Marine, Inc. (NasdaqGS: WMAR) for \$338 million, representing an EV / EBITDA multiple of 7.7x
- West Marine is the largest specialty retailer of boating gear and marine equipment in the U.S.







- CVC Capital Partners, a private equity firm, acquired PDC Brands for **\$1.4 billion**
- PDC Brands is a provider of beauty and personal care products and was a portfolio company of Yellow Wood Partners

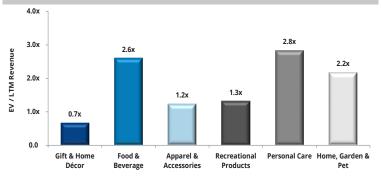




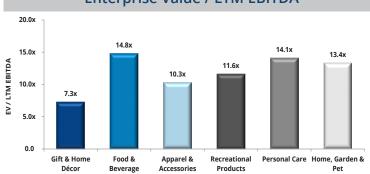


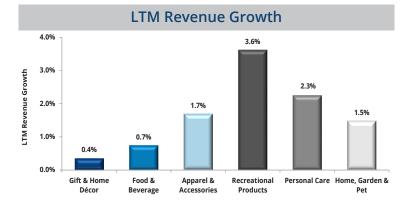
- Ainsworth Pet Nutrition, a premium pet food provider and portfolio company of L Catterton, acquired Triple-T Foods, Inc.
- Triple-T Foods is a pet food manufacturer with SQF Level 3 certified production facilities

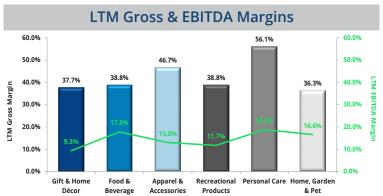
Enterprise Value / LTM Revenue



Enterprise Value / LTM EBITDA







LTM Stock Price Index



Selected Consumer Transactions

Gift & Home Décor				
Target	Acquiror	Transaction Description		
Pacific Coast Feather Company	Hollander Home Fashions Corporation	Hollander Home Fashions Corporation, a provider of bedding products, acquired Pacific Coast Feather Company, a manufacturer of feather pillows and bedding		
SmartLabs, Inc.	Richmond Capital Partners	Richmond Capital Partners, a private equity firm, acquired SmartLabs, a provider of electronic home improvement and automation products		

Food & Beverage				
Target	Acquiror	Transaction Description		
Uncle Matt's Organic, Inc.	Dean Foods Company (NYSE: DF)	Dean Foods, a food and beverage provider, acquired Uncle Matt's Organic, a provider of organic fruit and fruit juice		
Casamigos Spirits Co.	Diageo North America, Inc.	Diageo North America, a U.Kbased provider of alcoholic beverages, agreed to acquire Casamigos Spirits, a producer of tequila, for \$1 billior		

Apparel & Accessories				
Target	Acquiror	Transaction Description		
Globe Manufacturing Company, LLC	MSA Worldwide, LLC	MSA Worldwide, a provider of safety products, agreed to acquire Globe Manufacturing, a manufacturer and supplier of safety gear for emergency responders, for \$215 million, representing an EV / LTM EBITDA multiple of approximately 9.0x		
BCBG Max Azria Group, LLC	Global Brands Group Holding Limited (SEHK:787) and Marquee Brands LLC	Global Brands Group, a Hong Kong-based apparel and accessories holding company, and Marquee Brands, a brand acquisition, licensing and development company, have agreed to acquire BCBG Max Azria, a premium women's clothing retailer		

Target	Acquiror	Transaction Description
Crosman Corporation		Compass Diversified Holdings, a private equity firm, agreed to acquire Crosman Corporation, a provider of archery equipment, airguns and related accessories; Crosman was previously a portfolio company of Wellspring Capital Management
Hydropool Industries, Inc.	Jacuzzi Brands LLC	Jacuzzi, a manufacturer and distributor of hot tubs and spas, agreed to acquire Hydropool Industries, a provider of hot tubs and swim spas

Personal Care				
Target	Acquiror	Transaction Description		
GreatCall, Inc.	GTCR, LLC	GTCR, a private equity firm, agreed to acquire GreatCall, a provider of mobile health and safety products for older adults and their caregivers; GreatCall was a portfolio company of Court Square Ventures and Steelpoint Capital Partners		
Kingdom Animalia, LLC	The Unilever Group	Unilever agreed to acquire Kingdom Animalia, a provider of color cosmetics operating under the trade name Hourglass Cosmetics		

Transaction Description
der of wireless pet cameras and communication d PetBot, a Canada-based provider of pet monitoring at dispensers
dog care services provider and subsidiary of The I Club, Inc., acquired Spot Group Holdings, a provider of s; Spot Group was a portfolio company of Drayton Park ral Equity Partners

TM Capital's Consumer Industry Contacts

Selected TM Capital Consumer Experience















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