Consumer Monthly May 2016



Consumer Headline Transactions

Acquiror **Target Acquisition Synopsis** Gift & Home Décor • GP Investments Acquisition Corp. (NasdaqCM:GPIA), a special purpose acquisition company, agreed to acquire WKI Holding Company, Inc. for \$566 million, representing a 7.2x EV/EBITDA **GP Investments Acquisition** multiple Corp. · WKI Holding Company, parent company of World Kitchen, is a marketer of houseware products, including the Pyrex and Corelle kitchenware brands Food & Beverage • TM Capital advised Superior Cake Products in its sale to Hostess Brands, a portfolio company of Apollo Global Management and Metropoulos & Co. · Superior, a portfolio company of New England Capital Partners, is a leading producer of distinctive sweet baked goods including premium iced cookies, éclairs, madeleines and brownies Apparel & • Hanesbrands Inc. (NYSE:HBI), a marketer of underwear, intimate apparel and activewear, agreed HANES Brands Inc Accessories to acquire Pacific Brands Limited (ASX:PBG) for \$800 million PACIFIC BRANDS · Pacific Brands Limited (ASX:PBG) is the leading Australian marketer of underwear and intimate Recreational · Waterbrands, a consumer products company with a diverse portfolio of outdoor and watersports Products del carbonerro™ water**brands** companies, acquired Carbonerro, Inc. · Carbonerro is a manufacturer of paddleboard paddles • PDC Brands, a beauty, personal care and wellness company, and portfolio company of Yellow original (Wood Partners, acquired Original Additions pdc brands • Original Additions is a UK based provider of cosmetics marketed under the Eylure London, Elgant Touch and Salon System brands

BACKYARD

Home. Garden &

Pet



- · David Felts, who recently joined TM Capital, advised Backyard Products, LLC in connection with Cyprium Investment Partners' investment of preferred equity and subordinated debt
- · Backyard Products, a portfolio company of Source Capital, LLC, has a leading market position in wood sheds in North America, serving both the DIY and DIFM market segments. Backyard also offers residential playsets and accessories

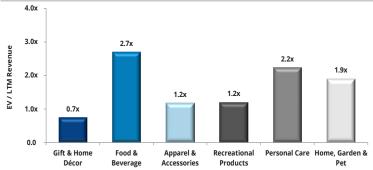
Gift & Home

Décor

Food &

Beverage

Enterprise Value / LTM Revenue



20.0 14.9x 15.0> 12.0x EV / LTM EBITDA 11.5x 10.0x 7.5x 5.0> 0.0

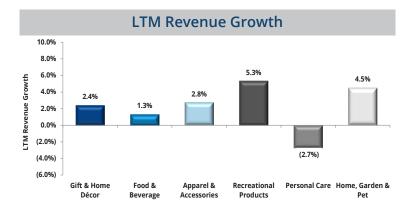
Apparel &

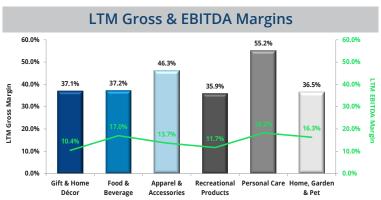
Accessories

Recreational

Products

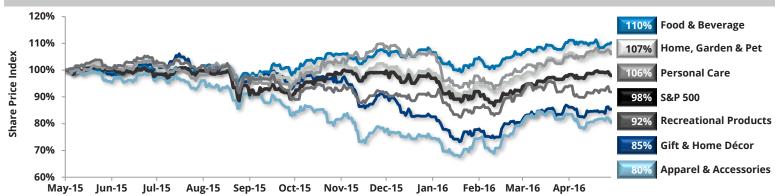
Enterprise Value / LTM EBITDA





Personal Care Home, Garden &

LTM Stock Price Index



Selected Consumer Transactions

Gift & Home Décor			Food & Beverage		
Target	Acquiror	Transaction Description	Target	Acquiror	Transaction Description
Illume, Inc.	Regent Holding Company	Regent Holding Co., parent company to brands Creative Co-Op and Bloomingville, acquired Illume, a provider of home fragrance, lifestyle and beauty products	Give and Go Prepared Foods Corp.	Thomas H. Lee Partners, L.P.	Thomas H. Lee Partners, a private equity firm, agreed to acquire Give and Go, a Canadian provider of baked goods
Twin-Star International, Inc.	Z Capital Partners, L.L.C.	Z Capital, a private equity firm, acquired Twin-Star, a designer and manufacturer of electric fireplaces and home furnishings	Ripple Brand Collective, LLC	The Hershey Company (NYSE:HSY)	The Hershey Company, a marketer of confectionery products, acquired Ripple Brand, a producer of snacking chocolates under the barkTHINS brand name

Apparel & Accessories				
Target	Acquiror	Transaction Description		
Southern Tide, LLC	Oxford Industries Inc. (NYSE:OXM)	Oxford Industries, an apparel company, acquired Southern Tide, a lifestyle apparel brand, for \$85 million		
Reiss Holdings	Warburg Pincus LLC	Warburg Pincus, a private equity firm, agreed to acquire Reiss Holdings, a UK based fashion retailer		

Personal Care				
Target	Acquiror	Transaction Description		
Artsana S.p.A.	InvestIndustrial	InvestIndustrial, a UK based private equity firm, agreed to acquire Artsana, an Italian provider of baby care, health and beauty care products		
NeoStrata Company, Inc.	Johnson & Johnson (NYSE: JNJ)	Johnson & Johnson, a health care company, agreed to acquire NeoStrata, a provider of therapeutic and		

Personal Care			
Target	Acquiror	Transaction Description	
Artsana S.p.A.	InvestIndustrial	InvestIndustrial, a UK based private equity firm, agreed to acquire Artsana, an Italian provider of baby care, health and beauty care products	
NeoStrata Company, Inc.	Johnson & Johnson (NYSE: JNJ)	Johnson & Johnson, a health care company, agreed to acquire NeoStrata, a provider of therapeutic and cosmetic dermatological products	

Selected TM Capital Consumer Experience







Recreational Products Acquiror Transaction Description Scorpion Bike Stands LLC Feedback Sports LLC Feedback Sports, a manufacturer of bicycle equipment, acquired Scorpion Bike Stands, a manufacturer of bike **OUTFITTER GmbH** Signa Retail GmbH Signa Retail, an Austrian operator of department stores and sports equipment retail stores, acquired OUTFITTER, a German online marketer of sporting

Home, Garden & Pet				
Target	Acquiror	Transaction Description		
JANUS et Cie	Haworth, Inc.	Haworth, a manufacturer of office furniture and architectural interiors, agreed to acquire Janus et Cie, a manufacturer of contract and residential luxury outdoor furniture		
Mosfly International	Imaspro Corporation Berhad (KLSE:IMASPRO)	Imaspro Corporation, a Malaysian pesticide manufacturer, acquired Mosfly, a Malaysian provider of household insecticide products		

TM Capital's Consumer Industry Contacts



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