

Consumer Monthly May 2017



Consumer Headline Transactions

Food & Beverage



Target



Acquiror

- Acquisition Synopsis
- Tyson Foods, Inc. (NYSE: TSN), a global foods company, agreed to acquire AdvancePierre Food Holdings, Inc. (NYSE: APFH) for \$4.2 billion, representing a 14x EV/EBITDA multiple
- AdvancePierre Food Holdings produces and distributes ready-to-eat sandwiches, sandwich meats and snacks

Gift & Home Décor







- · Sycamore Partners, a private equity firm, acquired NBGHome
- NBGHome is a designer and manufacturer of home décor products and was previously a portfolio company of Kohlberg & Company

Apparel & Accessories





- · CVC Capital Partners, a private equity firm, agreed to acquire Breitling SA
- Breitling SA is a Switzerland-based provider of premium wristwatches for pilots and aviation enthusiasts

Recreational Products セン





- Skis Rossignol SAS, a French manufacturer of alpine recreation and ski equipment, acquired K-2
- K-2 Corporation, formerly owned by Newell Brands (NYSE: NWL), manufactures and distributes skis, snowboards, bicycles and skating equipment





- Coty Inc. (NYSE: COTY), a provider of cosmetics and beauty products, acquired the global license rights to Burberry's Beauty Business for \$225 million
- Burberry's Beauty Business manufactures luxury beauty products, fragrances and skin care products

Home, Garden & Pet

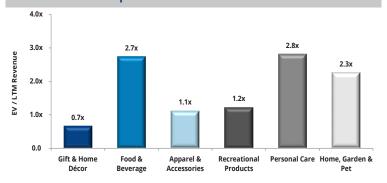




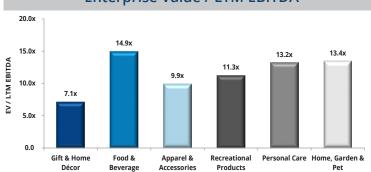


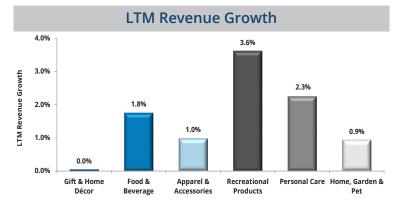
- PetSmart, a retailer of products and services for pets and pet owners, agreed to acquire Chewy, Inc. for \$3.35 billion
- Chewy, Inc., which previously received funding from BlackRock, T. Rowe Price and Volition Capital, is an online retailer of pet food and pet supplies

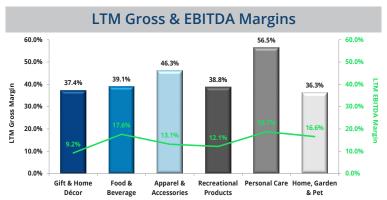
Enterprise Value / LTM Revenue



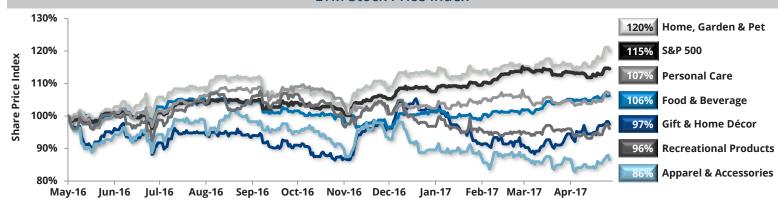
Enterprise Value / LTM EBITDA







LTM Stock Price Index



Selected Consumer Transactions

	Gif	t & Home Décor	Food & Beverage		
Target	Acquiror	Transaction Description	Target	Acquiror	Transaction Description
WKI Holding Corporation ("World Kitchen")	Cornell Capital LLC	Cornell Capital LLC, a private equity firm, acquired World Kitchen, a provider of cookware brands such as Pyrex and CorningWare; World Kitchen was previously owned by Oaktree Capital Management	Atkins Nutritional Holdings, Inc.	Conyers Park Acquisition Corp.	Conyers Park, a special purpose acquisition company, agreed to acquir Atkins Nutritional Holdings, Inc. for \$856 million (11.6x 2017 EBITDA) to form The Simply Good Foods Company (NasdaqCM: SMPL); Atkins was previously a portfolio company of Roark Capital Group
The Grosvenor Wilton Company	Brockway Carpets Holdings Ltd.	Brockway Carpets Holdings, a U.Kbased carpet manufacturer, acquired The Grosvenor Wilton Company, a U.Kbased provider of specialty luxury carpet	English Bay Batter	Cérélia SA	Cérélia SA, a French provider of ready-to-bake chilled dough, acquired English Bay Batter, a Canadian provider of sweet baked goods; English Bay Batter was previously a portfolio company of Kilmer Group

Apparel & Accessories				
Target	Acquiror	Transaction Description		
Hans Anders Retail Group bv	3i Group plc (LSE:III)	3i Group, a London-based private equity firm, agreed to acquire Hans Anders Retail Group, a Dutch retailer of prescription and fashion eyewear; Hans Anders was previously a portfolio company of Alpha Group		
Mizzen + Main LLC	L Catterton	L Catterton, a private equity firm, made an investment in Mizzen + Main, a provider of menswear		

Personal Care				
Target	Acquiror	Transaction Description		
BriefAlternatives LLC	Strom Holdings LLC	Strom Holdings, a provider of diapers operating under the ABUniverse brand, acquired BriefAlternatives, a provider of adult diapers		
Zhou Nutrition	Nutraceutical International	Nutraceutical International, a provider of nutritional supplements, acquired Zhou Nutrition, a provider of natural supplements, for \$20 million		

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Target	Acquiror	Transaction Description		
BriefAlternatives LLC	Strom Holdings LLC	Strom Holdings, a provider of diapers operating under the ABUniverse brand, acquired BriefAlternatives, a provider of adult diapers		
Zhou Nutrition	Nutraceutical International Corporation (NasdaqGS: NUTR)	Nutraceutical International, a provider of nutritional supplements, acquired Zhou Nutrition, a provider of natural supplements, for \$20 million		

Selected TM Capital Consumer Experience





Recreational Products Transaction Description Offenbacher Aquatics Home Escapes, Inc. Home Escapes, a distributor of hot tubs, swim spas, and patio equipment, acquired Offenbacher Aquatics, a distributor of hot tubs and swim spas Vanhawks Inc. Warren Industries Ltd. Warren Industries, a Canadian manufacturer of automotive parts and supplies, acquired Vanhawks, a Canadian provider of lightweight commuter bicycles; Vanhawks had received venture funding from numerous investors

Home, Garden & Pet				
Target	Acquiror	Transaction Description		
Arthur Dogswell LLC	Whitebridge Pet Brands LLC	Whitebridge Pet Brands, a portfolio company of Frontenac Company and provider of dog food and treats, acquired Arthur Dogswell, a provider of premium dog and cat food; Arthur Dogswell was previously a portfolio company of TSG Consumer Partners		
Petmatrix, LLC	Spectrum Brands Holdings (NYSE: SPB)	Spectrum Brands, a provider of consumer products, agreed to acquire Petmatrix, LLC, a manufacturer and marketer of dog chews; Petmatrix was previously a portfolio company of Friend Skoler & Co.		

TM Capital's Consumer Industry Contacts













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