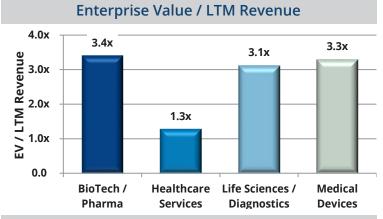


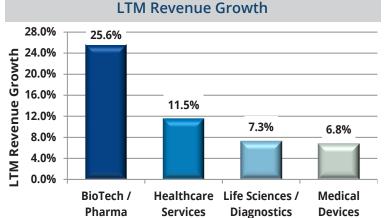


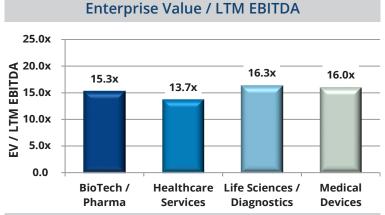
#### **Healthcare Headline Transactions**

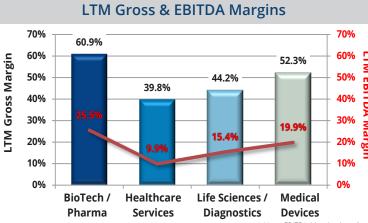
**Target Acquiror Acquisition Synopsis**  Pfizer Inc. (NYSE:PFE) agreed to acquire Allergan plc (NYSE:AGN) for \$140 billion in stock · Allergan plc develops, manufactures and distributes generic, branded, biosimilar and over-the-counter Biotechnology / (OTC) pharmaceutical products :: Allergan **Pharmaceuticals** Pfizer Inc., a biopharmaceutical company, discovers, develops, manufactures and sells healthcare products worldwide. • Implied Enterprise Value Multiples: 9.6x Revenue, 24.7x EBITDA Shire Pharmaceuticals Int. agreed to acquire Dyax Corp. (NasdaqGM:DYAX) for \$6.1 billion Dyax Corp. identifies, develops, and commercializes treatments for hereditary angioedema (HAE) and Biotechnology / Shire other plasma-kallikrein-mediated (PKM) disorders **Pharmaceuticals** Shire plc researches, develops, licenses, manufactures, distributes and sells pharmaceutical products which treat various conditions including ADHD, epilepsy and ulcerative colitis · Implied Enterprise Value Multiples: 56.8x Revenue • Pamplona Capital Management LLP agreed to acquire MedAssets, Inc. (NasdaqGS:MDAS) for approximately \$2 billion Healthcare MedAssets, Inc. provides technology-enabled products and services for hospitals, health systems, non-MedAssets acute healthcare providers, payers, manufacturers and other service providers in the US **Services** Pamplona Capital Management LLP is a US based private equity firm specializing in buyouts Implied Enterprise Value Multiples: 3.6x Revenue, 12.7x EBITDA AstraZeneca, Inc made a tender offer to acquire ZS Pharma, Inc. (NasdaqGM:ZSPH) for \$2.3 billion ZS Pharma, Inc. develops and commercializes non-absorbed drugs to treat renal, cardiovascular, liver Biotechnology / and metabolic diseases primarily in the US AstraZeneca **Pharmaceuticals** AstraZeneca PLC develops and commercializes prescription medicines for the treatment of cardiovascular, metabolic, respiratory, inflammation and autoimmune diseases

• Implied Enterprise Value Multiples: 12.8x Book Value









Note: EBITDA Margins in red

#### LTM Stock Price Index



# Selected Biotechnology / Pharma Transactions

Target	Acquiror	Target Description
Cardioxyl	Bristol-Myers	Cardioxyl Pharmaceuticals, Inc. develops
Pharmaceuticals,	Squibb Company	nitroxyl therapeutics for the treatment of
Inc.		cardiovascular diseases.
		Transaction Value: \$2 billion
Pharmaq Holding	Zoetis Inc.	Pharmaq Holding AS manufactures
AS		pharmaceuticals for the aquaculture industry.
		Transaction Value: \$765 million
Astellas Pharma,	LEO Pharma A/S	Astellas Pharma, Inc. Dermatology comprises
Inc., Global		pharmaceutical products including eczema
Dermatology		and acne treatments.
Business		Transaction Value: \$725 million

# Selected Life Sciences / Diagnostics Transactions

Sciences / Bidgilostics Transactions		
Target	Acquiror	Target Description
iKang Healthcare	Cathay Capital	iKang Healthcare Group, Inc. provides
Group, Inc.	Private Equity;	preventive healthcare solutions in China.
	Shenzhen Pingan Decheng	Transaction Value: \$1.6 billion
BioStorage	Brooks	BioStorage Technologies, Inc. provides
Technologies, Inc.	Automation, Inc.	sample management solutions for the
		bioscience industry worldwide.
		Transaction Value: \$127 million
Allenex AB (publ)	CareDx, Inc	Allenex AB (publ), develops and markets
		products that facilitate the transplantation of
		blood stem cells and organs worldwide.
		Transaction Value: \$45 million

## Selected TM Asante Experience







## Selected Healthcare Services Transactions

Target	Acquiror	Target Description
Healthland, Inc.	Computer	Healthland, Inc. provides integrated
	Programs &	healthcare information technology solutions
	Systems Inc.	to rural US hospitals and health clinics.
		Transaction Value: \$242 million
HealthFore	Oscar Investments	HealthFore Technologies Limited provides
Technologies	Ltd.	healthcare IT solutions and advisory services
Limited		to hospitals and health centers in India.
		Transaction Value: \$71 million
ClientTell, Inc.	West Corporation	ClientTell, Inc. operates a cloud-based
		notification platform that provides automated
		patient appointment reminders.
		Transaction Value: \$49 million

### Selected Medical Device Transactions

Target	Acquiror	Target Description
Aircraft Medical Limited	Medtronic plc	Aircraft Medical Limited develops and produces hand held medical devices, specializing in anesthesia and critical care products.
Balda AG	Stevanato Group S.p.A.	Balda AG manufactures plastic products for the pharmaceutical, diagnostics and medical technology sectors. Transaction Value: \$80 million
CeloNova Biosciences Inc., Interventional Radiology	Boston Scientific Corporation	CeloNova Biosciences Inc., Interventional Radiology Business comprises microspheres designed with chemotherapy drugs. Transaction Value: \$70 million

### **TM Asante Healthcare Partners Contacts**



James I. McLaren

Managing Director
jmclaren@tmcapital.com
212-809-1414



Michael S. Goldman

Managing Director

mgoldman@tmcapital.com
212-809-1419



Paul R. Smolevitz

Managing Director
psmolevitz@tmcapital.com
212-809-1416

TM Asante Healthcare Partners is a dedicated industry-focused investment banking practice that combines TM Capital's extensive healthcare industry experience with the healthcare investment banking credentials of James McLaren, the co-founder of Asante Partners. TM Capital, a partner-owned investment banking firm based in New York, Boston and Atlanta, has built strong industry expertise over 26 years of completing healthcare M&A and financing transactions. Asante Partners and its predecessor firm have more than two decades of industry knowledge and relationships as a boutique investment bank focused exclusively on healthcare. Together, TM and Asante have completed over 80 healthcare mergers, acquisitions and financings valued at over \$4 billion. For more information, visit www.tmcapital.com/tm-asante.