





### **Healthcare Headline Transactions**

	Target	Acquiror	Acquisition Synopsis
Biotechnology / Pharmaceuticals	MEDA	<b>iii</b> Mylan	<ul> <li>Mylan N.V. (NasdaqGS:MYL) made a tender offer to acquire Meda AB (OM:MEDA A) for \$10.1 billion</li> <li>Meda AB manufactures and sells specialty pharmaceutical products and prescription and non-prescription drugs</li> <li>Mylan N.V. develops and distributes generic and specialty pharmaceuticals worldwide</li> <li>Implied Enterprise Value Multiples: 4.3x Revenue, 13.0x EBITDA</li> </ul>
Medical Devices	TOSHIBA Medical System	s Canon	<ul> <li>Canon Inc. (TSE:7751) agreed to acquire Toshiba Medical Systems Corp. from Toshiba Corp. (TSE:6502) for \$6.0 billion in stock</li> <li>Toshiba Medical Systems Corp. develops medical diagnostic imaging systems and medical solutions for customers worldwide</li> <li>Canon Inc. manufactures and sells imaging systems, office multifunction devices, plain paper copying machines, printers, cameras and lithography equipment</li> </ul>
Healthcare Services	TRUVEN HEALTH ANALYTICS	IBM Watson Health	<ul> <li>IBM Watson Health agreed to acquire Truven Holding Corp. for \$2.6 billion</li> <li>Truven Holding Corp. provides analytic solutions and services to the healthcare industry</li> <li>IBM Watson Health operates a cloud-based data sharing hub that includes clinical research and social data from various health sources</li> <li>Implied Enterprise Value Multiples: 5.9x Revenue, 35.7x EBITDA</li> </ul>
Medical Devices	PHYSIO CONTROL	<i>s</i> tryker	<ul> <li>Stryker Corp. (NYSE:SYK) agreed to acquire Physio-Control International, Inc. from Bain Capital Private Equity for \$1.3 billion</li> <li>Physio-Control, Inc. develops, manufactures, sells and services defibrillators, monitors and emergency medical response products</li> <li>Stryker Corp. sells medical devices, specializing in implants, endoscopic and communications</li> </ul>

systems, neurosurgical, neurovascular and spinal devices

25.0x

20.0x H 15.0x H 10.0x 5.0x

0.0

BioTech /

## **Enterprise Value / LTM Revenue** 4.0x 3.4x **EV / LTM Revenue** 2.8x 2.9x 3.0x 2.0x 1.4x 1.0x 0.0

Healthcare

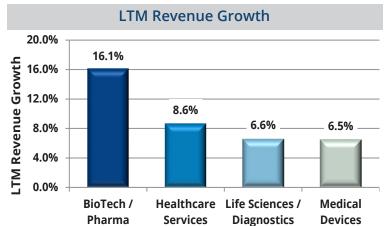
**Services** 

Life Sciences /

**Diagnostics** 

Medical

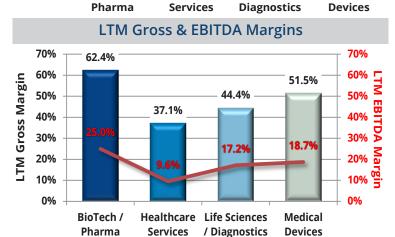
**Devices** 



# 16.1x 14.3x 13.8x 13.6x

Life Sciences /

**Enterprise Value / LTM EBITDA** 



Healthcare

Note: EBITDA Margins in red

Note: All data is for publicly traded companies

BioTech /

**Pharma** 

Medical

### **LTM Stock Price Index**



**Target Description** 

Skyepharma PLC develops and sells oral and

inhalation pharmaceutical products. Transaction Value: \$557 million

Padlock Therapeutics, Inc. develops

autoimmune diseases. Transaction Value: \$600 million

prescription drugs.

medicines for the treatment of destructive

Epic Pharma, L.L.C develops, manufactures,

tests, packages and distributes generic

Transaction Value: \$529 million

## Selected Healthcare Services Transactions

Target	Acquiror	Target Description			
Brightree LLC	Resmed Corp.	Brightree LLC offers cloud-based software solutions to the post-acute care industry.  Transaction Value: \$800 million			
CenTrak, Inc.	Halma plc	CenTrak, Inc. provides real time location, nurse call and patient safety automation systems to healthcare facilities worldwide. Transaction Value: \$140 million			
Health Communication Network Limited	Affinity Equity Partners	Health Communication Network Limited develops software solutions for healthcare professionals.  Transaction Value: \$117 million			

## **Selected Life Sciences / Diagnostics Transactions**

Selected Biotechnology / Pharma Transactions

**Acquiror** 

Vectura Group plc

Bristol-Myers

Squibb Company

Healthcare USA,

**Target** 

Padlock

Skyepharma PLC

Therapeutics, Inc.

Epic Pharma, L.L.C Humanwell

Target	Acquiror	Target Description
Focus Diagnostics,	DiaSorin S.p.A.	Focus Diagnostics, Inc. manufactures and
Inc.		distributes molecular and immunology
		products to hospitals and labs.
		Transaction Value: \$300 million
Exiqon A/S	Qiagen NV	Exiqon A/S provides life science research for
		the development of molecular diagnostic
		tests.
		Transaction Value: \$100 million
Jyton & Techray	Hangzhou	Jyton & Techray is a contract research
	Tigermed	organization which focuses on medical
	Consulting Co., Ltd.	devices.
		Transaction Value: \$93 million

# Selected Medical Device Transactions Acquiror Target Description

Target	Acquiror	Target Description
Creganna Medical Ltd.	TE Connectivity Ltd.	Creganna Medical Ltd. designs, develops, and manufactures minimally invasive medical devices. Transaction Value: \$895 million
Guangzhou Longest Science & Technology Co., Ltd.	Beijing Chieftain Control Engineering Technology Co.,	Guangzhou Longest Science & Technology Co., Ltd. manufactures and markets physiotherapy and medical aesthetics products.
Magellan Diagnostics, Inc.	Meridian Bioscience, Inc.	Magellan Diagnostics, Inc. develops and manufactures point-of-care systems and clinical laboratory instruments. Transaction Value: \$66 million

## **Selected TM Asante Experience**







### TM Asante Healthcare Partners Contacts



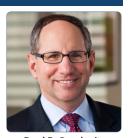




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TM Asante Healthcare Partners is a dedicated industry-focused investment banking practice that combines TM Capital's extensive healthcare industry experience with the healthcare investment banking credentials of James McLaren, the co-founder of Asante Partners. TM Capital, a partner-owned investment banking firm based in New York, Boston and Atlanta, has built strong industry expertise over 26 years of completing healthcare M&A and financing transactions. Asante Partners and its predecessor firm have more than two decades of industry knowledge and relationships as a boutique investment bank focused exclusively on healthcare. Together, TM and Asante have completed over 80 healthcare mergers, acquisitions and financings valued at over \$4 billion. For more information, visit www.tmcapital.com/tm-asante.