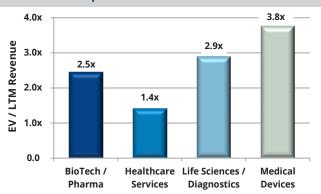




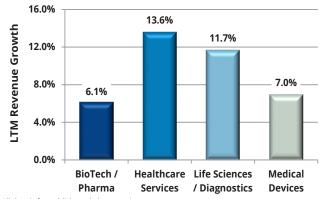
# **Healthcare Headline Transactions**

		Target	Acquiror	Acquisition Synopsis
ľ	Healthcare Services	Universal American	WellCare' Health Plans	<ul> <li>WellCare Health Plans, Inc. (NYSE:WCG) agreed to acquire Universal American Corp (NYSE:UAM for approximately \$800 million</li> <li>Universal American Corp. provides health insurance and managed care products and services to Medicare and Medicaid customers in the United States</li> <li>WellCare Health Plans, Inc. provides managed care services for healthcare programs</li> <li>Implied Enterprise Value Multiples: 0.3x Revenue, 18.2x EBITDA</li> </ul>
	Medical Devices	<b>&amp;</b> Valtech	Edwards	<ul> <li>Edwards Lifesciences Corporation (NYSE: EW) agreed to acquire Valtech Cardio Ltd. for \$340 million at closing, and up to \$350 million in milestones</li> <li>Valtech Cardio Ltd. develops and manufactures cardiovascular devices for mitral regurgitation and tricuspid valve repair and replacement</li> <li>Edwards Lifesciences Corporation provides products and technologies to treat structural heart disease and critically ill patients</li> </ul>
	Biotechnology/ Pharmaceuticals	SELEXYS PHARMACEUTICALS	<b>b</b> novartis	<ul> <li>Novartis AG (SWX:NOVN) acquired Selexys Pharmaceuticals Corporation for up to \$665 million in upfront, acquisition and milestone payments</li> <li>Selexys Pharmaceuticals Corporation develops drugs to treat inflammatory and thrombotic diseases</li> <li>Novartis AG researches, develops, manufactures and markets a range of healthcare products worldwide</li> </ul>
	Healthcare Services	TEGRA	<u>SFS</u>	<ul> <li>SFS Group AG (SWX:SFSN) agreed to acquire Tegra Medical, LLC from Riverside Partners</li> <li>Tegra Medical, LLC provides contract manufacturing and assembly services for the medical device industry</li> <li>SFS Group AG manufactures and sells mechanical fastening systems and precision formed components</li> </ul>

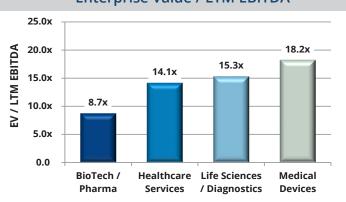
# **Enterprise Value / LTM Revenue**



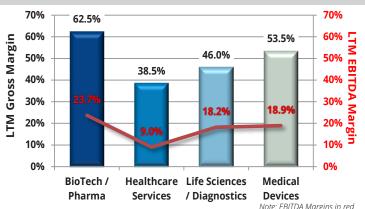
### LTM Revenue Growth



# **Enterprise Value / LTM EBITDA**



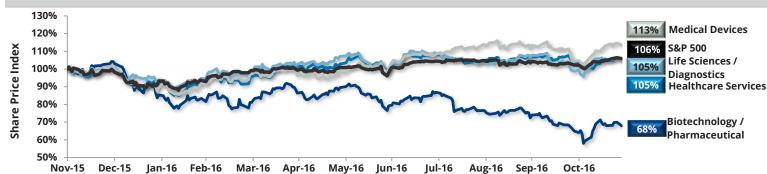
# **LTM Gross & EBITDA Margins**



Note: All data is for publicly traded companies

Note: EBITDA Margins in red

#### LTM Stock Price Index



# Selected Biotechnology / Pharma Transactions

Sciecca	Biotecimion	By / I Harma Transactions	
Target	Acquiror	Target Description	
Ganymed Pharmaceuticals AG	Astellas Pharma, Inc.	Ganymed Pharmaceuticals AG is a company that develops drugs for treating solid cancers. Transaction Value: \$463 million, up to \$943 million in milestones	
Chase Pharmaceuticals Corporation, Inc.	Allergan plc	Chase Pharmaceuticals Corporation, Inc. develops medications for the treatment of Alzheimer's disease. Transaction Value: \$125 million, up to \$875 million in milestones	
Kolltan Pharmaceuticals, Inc.	Celldex Therapeutics, Inc.	Kolltan Pharmaceuticals, Inc. develops antibody-based drugs for the treatment of cancer and other diseases.  Transaction Value: \$235 million, up to \$173 million in milestones	

## **Selected Healthcare Services Transactions**

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Target	Acquiror	Target Description				
Shenzhen New Industries Material of Ophthalmology Co., Ltd.	Shanghai Haohai Biological Technology Co.	Shenzhen New Industries Material distributes ophthalmology equipment and devices. Transaction Value: \$48 million				
Ateb, Inc. And Ateb Canada Ltd.	Omnicell, Inc.	Ateb, Inc. provides interactive voice response (IVR) solutions for pharmacies.  Transaction Value: \$41 million				
Evolent Health, Inc.	Aldera Holdings, Inc.	Aldera Holdings, Inc. provides administration and private portal solutions for healthcare payers and administrators.  Transaction Value: \$34 million				

### Selected Life Sciences / Diagnostics Transactions

6					
Target	Acquiror	Target Description			
Cyprotex plc	Evotec AG	Cyprotex PLC provides in vitro and in silico absorption, distribution, metabolism, excretion and toxicity information services.  Transaction Value: \$67 million			
Agilux Laboratories, Inc.	Charles River Laboratories International, Inc.	Agilux Laboratories, Inc. offers a range of services supporting drug discovery, pre-clinical and clinical trials.  Transaction Value: \$64 million			
PharmaCore, Inc.	Cambrex Corporation	Cambrex High Point, Inc. specializes in developing, manufacturing, and scaling up small molecule APIs. Transaction Value: \$25 million			

## **Selected Medical Device Transactions**

Target	Acquiror	Target Description	
Performance Optics, LLC	Hoya Corp.	Performance Optics, LLC, manufactures optical lenses including photochromic, polarized and high index eyeglass lenses.  Transaction Value: \$476 million	
Comfort Medical Supply, Inc.	Coloplast A/S	Comfort Medical Supply Inc. provides medical equipment and supplies. It offers orthopedic chairs and lifts. Transaction Value: \$160 million	
Smiths Medical International Ltd., Wallace Product Line	CooperSurgical Inc.	Smiths Medical's Wallace Product Line comprises embryo replacement catheters. Transaction Value: \$140 million	

# Selected TM Asante Experience







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TM Asante Healthcare Partners is a dedicated industry-focused investment banking practice that combines TM Capital's extensive healthcare industry experience with the healthcare investment banking credentials of James McLaren, the co-founder of Asante Partners. TM Capital, a partner-owned investment banking firm based in New York, Boston and Atlanta, has built strong industry expertise over 26 years of completing healthcare M&A and financing transactions. Asante Partners and its predecessor firm have more than two decades of industry knowledge and relationships as a boutique investment bank focused exclusively on healthcare. Together, TM and Asante have completed over 80 healthcare mergers, acquisitions and financings valued at over \$4 billion. For more information, visit www.tmcapital.com/tm-asante.

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