

# Industrials Monthly January 2014



#### **Industrial Headline Transactions**

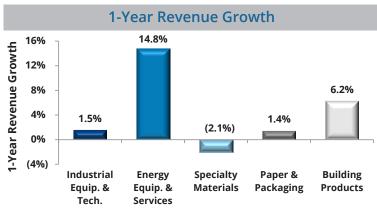
**Acquiror Acquisition Synopsis Target** · Schneider Electric S.A. (ENXTPA:SU) acquired Invensys plc, a global automation player with a large Industrial Schneider Electric installed base and a strong software presence, for \$5.7 billion **Equipment &** · With this acquisition, Schneider Electric is significantly enhancing its position as a provider of **Technology** efficiency solutions that integrate power and automation • EQT, a Swedish private equity fund, acquired the Well Intervention Services Business of Aker Energy AkerSolutions Solutions for \$658 billion **Equipment &** The Well Intervention Services business is the market leader in the North Sea and one of three **Services** Well Intervention major players in the global wireline tractor market Services Business · Canada Lithium (TSX:CLQ) acquired Sirocco Mining (TSX:SIM) in an all share transaction valued at \$157 million; the combined Company is named RB Energy Inc. (TSX:RBI) · Sirocco has an established Aguas Blancas iodine mine in Chile and Canada Lithium has a **Materials** SIROCCO nka: RB Energy, Inc. commissioning-stage lithium project in Quebec; the combined Company, RB Energy, is a (TSX:RBI) significant industrial minerals producer in both the iodine and lithium markets · Hood Container Corporation, which operates a semichemical containerboard mill, acquired the Paper & corrugated packaging business of Stronghaven, Inc., for \$79 million tronghave HOOD PACKAGING **Packaging** · Headquartered in Atlanta, Georgia, Stronghaven is a multi-facility manufacturer of custom corrugated boxes, displays and packaging solutions • LIXIL Group Corporation (TSE:5938), a Japanese building products company, and the **Building** Development Bank of Japan acquired Grohe Holding GmbH, for \$4.1 billion **Products** 

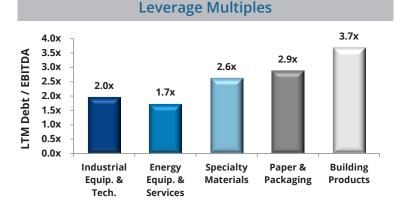




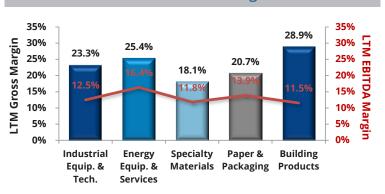
· Grohe is a German manufacturer of sanitary fittings worldwide; the Company primarily offers kitchen and bathroom fittings, showers and automatic fittings



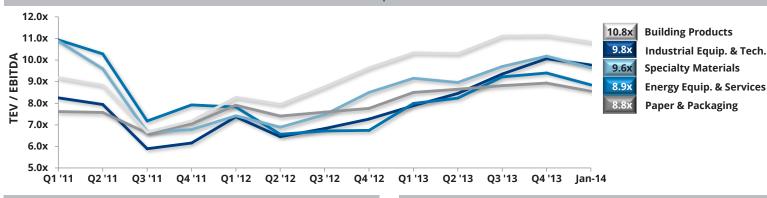








#### **EBITDA Multiples Over Time**



#### Selected Industrial Equip. & Tech. Transactions

Target	Acquiror	Transaction Description
Flow International Corporation		American Industrial Partners, a private equity firm, acquired Flow, a water jet cutting and surface preparing company, for \$215 million
Siemens Water Technologies, LLC (nka:Evoqua)	AEA Investors LP	AEA Investors, a private equity firm, acquired Siemens Water Technologies, a water and wastewater treatment products company, for \$865 million
Edwards Group Limited	Atlas Copco AB (OM:ATCO A)	Atlas Copco AB, a Swedish industrial company, acquired Edwards, a UK-based manufacturer of industrial vacuum products, for \$1.6 billion

## **Selected Specialty Materials Transactions**

Target	Acquiror	Transaction Description
Aromor Flavors & Fragrances Ltd.	Int. Flavors & Fragrances Inc. (NYSE:IFF)	International Flavors, which manufactures flavors and fragrances, acquired Aromor, which manufactures flavor chemicals, for \$88 million
Grirem Advanced Materials Co., Ltd.	GRINM Semiconductor (SHSE:600206)	GRINM, which manufactures semiconductor silicon materials, acquired Grirem, which produces rare earth materials, for \$139 million
Component Coating and Repair Services	Curtiss-Wright (NYSE:CW)	Curtiss-Wright, which provides flow control products, acquired Component Coating, which provides coating systems, for \$25 million

### **Selected Building Products Transactions**

Target	Acquiror	Transaction Description
WERU GmbH	H.I.G. Europe	H.I.G., a private equity firm, acquired WERU GmbH, a German manufacturer of windows, doors and roofs
Mesan Kilit A.S.	Essentra plc (LSE:ESNT)	Essentra, a UK manufacturer of specialty plastic and fiber products, acquired Mesan Kilit, a Turkish manufacturer of locks and latches
Cotswold Architectural Products Limited	Caldwell Hardware (UK) Limited	Caldwell, a UK manufacturer of window hardware products and systems, acquired Cotswold, a UK manufacturer and distributor of window hardware and locks

#### Selected Energy Equip. & Services Transactions

Target	Acquiror	Transaction Description
American Wellhead, LLC	Canary, LLC	Canary, an oilfield drilling company, acquired American Wellhead, which operates as a wellhead sales and service company
Flare Ignitors Holdings, Inc.	Total Safety U.S., Inc.	Total Safety, which provides industrial safety services and equipment, acquired Flare Ignitors, which provides flaring and equipment rental services
Stabiltec Downhole Tools,	ESCO Corporation	ESCO, which manufactures metal wear parts, acquired Stabiltec, which manufactures downhole and specialized tools

### **Selected Paper & Packaging Transactions**

Target	Acquiror	Transaction Description
Iredell Container Corporation	Sumter Packaging Corporation	Sumter, which designs, manufactures and supplies packaging solutions, acquired Iredell, which manufactures and markets corrugated containers
Helioplast d.o.o	RPC Group plc (LSE:RPC)	RPC, a UK-based rigid packaging products manufacturer, acquired Helioplast, a Bosnian manufacturer of injection-molded packaging products
Summit Container Corporation	127 Summit Holdings, LLC	127 Summit Holdings acquired Summit Container Corporation, which manufactures corrugated packaging solutions

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# **Selected TM Capital Industrial Experience**













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