

Industrial Monthly April 2016



Industrial Headline Transactions

Industrial Equipment & Technology



Acquisition Synopsis



Target



- Mitsubishi Heavy Industries, a Japanese manufacturer of heavy machinery, acquired UniCarriers Corporation for approximately \$887 million
- UniCarriers Corporation is a Japanese manufacturer of transportation machinery, including forklifts, container carriers, transfer cranes and other material handling products

Energy Equipment & Services





- Keane Group, a provider of integrated well completion services, acquired the United States Pressure Pumping Business of Trican Well Service, L.P. for approximately \$247 million
- The Trican Well Service assets sold include various pressure pumping service businesses

Specialty Materials





- Silver Standard Resources, a Canadian explorer of precious metal resource properties, acquired Claude Resources Inc. for approximately \$253 million
- Claude Resources is a Canadian explorer of precious metal properties

Paper & Packaging





- Georgia-Pacific, a manufacturer of tissue, pulp, paper, packaging, building products and related chemicals, acquired Excel Displays & Packaging
- Excel Displays & Packaging is a manufacturer of point-of-purchase displays, high-graphic retail packaging, instore signage and industrial packaging products

Building Products



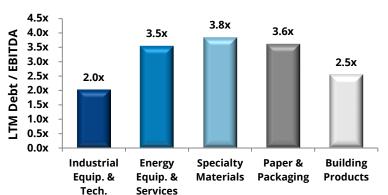


- Summit Materials, Inc. (NYSE:SUM), a producer of construction materials and related products, acquired Boxley Materials (as part of a combined acquisition with the American Material Company, announced on February 11, 2016) for a combined value of approximately \$250 million
- Boxley is a vertically integrated construction materials company that manufactures and supplies various crushed limestone, granite, and sandstone to contractors and construction managers

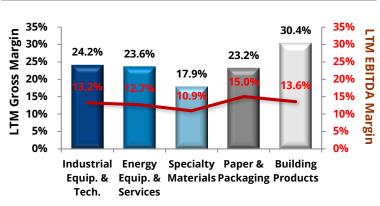


1-Year Revenue Growth 10% 7.9% -Year Revenue Growth 5% 0% (5%)(2.8%)(3.8%)(10%)(7.6%)(15%)(15.1%)(20%)Industrial Energy Specialty Paper & **Building** Materials Equip. & Equip. & **Packaging Products** Tech. Services

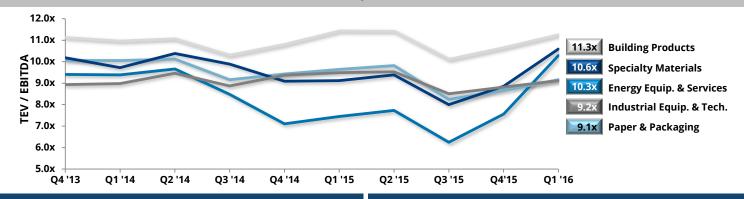




Gross & EBITDA Margins



EBITDA Multiples Over Time



Selected Industrial Equip. & Tech. Transactions

| Target | Acquiror | Transaction Description |
|---|------------------------------------|---|
| Advanced Precision Inc. | ARCH Global Precision LLC | ARCH, a manufacturer of precision machined components, cutting tools and instruments, acquired Advanced Precision, a provider of electrical discharge machining services |
| Dry Cooling Business of SPX Cooling | Paharpur Cooling Towers Limited | Paharpur, a manufacturer of cooling towers, acquired the Dry Cooling Business of SPX Cooling Technologies, a manufacturer of dry cooling equipment |
| Howard Precision Products, Inc. | Lampin Corporation | Lampin, a manufacturer of precision parts, components and subassemblies, acquired Howard Precision, a manufacturer of small precision components and multipart assemblies |

Selected Energy Equip. & Services Transactions

| Target | Acquiror | Transaction Description |
|------------------------|---|--|
| FourQuest Menac | Actuant Corporation (NYSE:ATU) | Actuant, a manufacturer of industrial products and systems, acquired FourQuest Menac, an United Arab Emirates based provider of industrial services for approximately \$60 million |
| Marlin Services LLC | Gulf Coast Specialty Energy Services, LLC | Gulf Coast Specialty, a provider of geotechnical and environmental drilling, acquired Marlin Services, a provider of marine construction, fabrication and pipeline services |
| Tolteq Group, LLC | National Oilwell Varco, Inc. (NYSE:NOV) | National Oilwell Varco, a manufacturer of oil and gas drilling equipment, acquired Tolteq Group, a manufacturer of drilling measurement systems for the oil and gas industry |

Selected Specialty Materials Transactions

| Target | Acquiror | Transaction Description |
|-------------------------------|---|--|
| Convenience Products Corp. | Rust-Oleum Corporation | Rust-Oleum, a manufacturer of protective paints and coatings, acquired Convenience Products, a manufacturer of sealants, coatings and paints |
| Niogold Mining Corp. | Oban Mining Corporation (TSX:OBM) | Oban Mining, a Canadian explorer of precious metal resources, acquired Niogold Mining, a Canadian explorer of mineral resource properties |
| Rialco Limited | Electronics for Imaging, Inc. (NasdaqGS:EFII) | Electronics For Imaging, a provider of digital inkjet printers and business process automation solutions, acquired Rialco, a UK based supplier of dye powders and color products |

Selected Paper & Packaging Transactions

| Target | Acquiror | Transaction Description |
|----------------------------|------------------------------------|---|
| TRM Packaging Ltd. | DS Smith Plc (LSE:SMDS) | DS Smith Plc, a UK based manufacturer of recycled packaging for consumer goods, acquired TRM Packaging, a manufacturer of printed packaging products |
| Scope Packaging Inc. | Smurfit Kappa North America LLC | Smurfit Kappa, a manufacturer of paperboard and paper- based packaging products, acquired Scope Packaging, a manufacturer of packaging products |
| TAP Telion-Air-Pac GmbH | Airpack, S.p.A | Airpack, S.p.A, an Italian manufacturer of protective packaging solutions, acquired TAP Telion-Air-Pac, a German |

Selected Building Products Transactions

| Target | Acquiror | Transaction Description |
|---|-------------------------|---|
| American Lumber Corporation | US LBM Holdings, LLC | US LBM Holdings, a distributor of various building materials, acquired American Lumber Corporation (ALCO Doors), a manufacturer of interior and entry door systems |
| SAS Direct & Partitioning Ltd | SIG plc (LSE:SHI) | SIG plc, a distributor of interior and exterior insulation building products, acquired SAS Direct & Partitioning Ltd, a manufacturer of interior fit-out products |
| Energy Efficient Solution and HVAC Hero | HRV | HVR, a New Zealand based provider of HVAC and water filtration solutions, acquired Energy Efficient Solutions and HVAC Hero, New Zealand based providers of HVAC products |

TM Capital's Industrial Contacts

manufacturer of protective packaging solutions

W. Gregory Robertson Chairman (212) 809 – 1410 (212) 809 – 1416 (212) 809 – 1410 (212) 809 – 1416 (212) 809 – 1413 (212) 809 – 1419 (212) 809 – 1419

Jerome S. Romano Managing Director (617) 259 – 2206 Daniel A. Zwelling Managing Director (617) 259 – 2205 Andy B. Krna Vice President (212) 809 – 1442

Selected TM Capital Industrial Experience













New York 641 Lexington Avenue 30th Floor New York, NY 10022 Tel: 212.809.1360 **Boston** 201 Washington Street 32nd Floor Boston, MA 02108 Tel: 617.259.2200 Atlanta 3575 Piedmont Road NE Suite 1010 Atlanta, GA 30305 Tel: 404.995.6230

