



# Industrials Monthly March 2015



		Ind	ustrial Headline Transactions
	Target	Acquiror	Acquisition Synopsis
Industrial Equipment & Technology	<b>DUECO</b>	TEREX.	<ul> <li>Terex Corporation (NYSE: TEX), a lifting and material handling solutions company, acquired Dueco, Inc.</li> <li>Dueco, Inc. manufactures, sells, leases and services equipment for utility and related industries in the U.S.</li> </ul>
Energy Equipment & Services	Rushmore Reviews offset well data	İHS	<ul> <li>IHS (NYSE: IHS), a leading provider of critical information, insights and analytics, acquired Rushmore Reviews Ltd.</li> <li>Rushmore Reviews Ltd. is a Scotland-based provider of offset well data services to exploration and production operators in the oil &amp; gas industry</li> </ul>
Specialty Materials	Bostik smart adhesives	ARKEMA	<ul> <li>Arkema (ENXTPA: AKE), a French producer and marketer of chemical products worldwide, acquired Bostik, Inc. for approximately \$2.2 billion</li> <li>Bostik, Inc. is a leading global adhesive specialist in the industrial manfacturing, construction and</li> </ul>





 Bostik, Inc. is a leading global adhesive specialist in the industrial manfacturing, construction and consumer markets

Paper & **Packaging** 





- Caraustar Industries, a manufacturer of recycled paperboard and converted paperboard products, acquired The Newark Group
- The Newark Group is a producer and marketer of recycled paper products including paperboard, linerboard and tubes

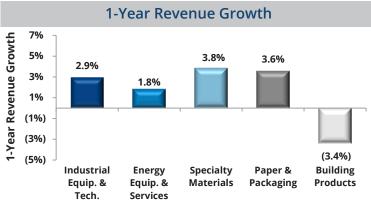
**Building Products** 

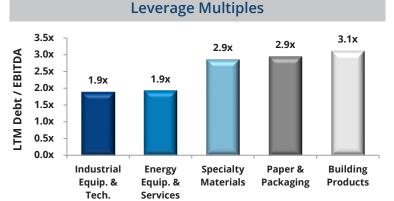




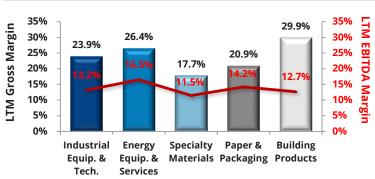
- Geberit (SWX:GEBN), a Switzerland-based producer and distributor of sanitary products and related systems, acquired Sanitec for approximately \$1.6 billion
- · Sanitec is a Finland-based distributor of branded bathroom ceramics, fixtures and accessories in Europe











# **EBITDA Multiples Over Time**



Q1 '12 Q2 '12 Q3 '12 Q4 '12 Q1 '13 Q2 '13 Q3 '13 Q4 '13 Q1 '14 Q2 '14 Q3 '14 Q4 '14 Jan '15 Feb '15

#### Selected Industrial Equip. & Tech. Transactions

Target	Acquiror	Transaction Description
GPM Geräte-und Pumpenbau GmbH	Nidec Corporation (TSE:6594)	Nidec Corporation (TSE:6594), a Japanese manufacturer of electric motors and related components, acquired GPM, a German developer and manufactuer of pump systems
Marchi Thermal Systems, Inc.	Ultra Clean Holdings Inc. (NasdaqGS: UCTT)	Ultra Clean Holdings (NasdaqGS: UCTT), a precision manufacturing provider, acquired Marchi Thermal Systems, a designer and manufacturer of heaters and sensors
Aspen Pumps Ltd.	3i Group plc (LSE:III)	3i Group plc (LSE: III), a U.K. private equity firm, acquired Aspen Pumps Ltd., a U.K. designer, manufacturer and supplier of pumps and accessories, for \$162 million

# Selected Energy Equip. & Services Transactions

Target	Acquiror	Transaction Description
CH Offshore Ltd.	Falcon Energy (SGX: 5FL)	Falcon Energy, a Singaporean service provider to the O&G industry, acquired CH Offshore, a Singaporean marine support services provider to the offshore O&G industry
TGC Industries Inc.	Dawson Geophysical Co. (NasdaQ: DWSN)	Dawson Geophysical Company, a provider of seismic data acquisition services, acquired TGC Industries, a provider of geophysical services to the O&G industry
J-Mac Tool, Inc.	Forum Energy Technologies, Inc. (NYSE: FET)	Forum Energy Technologies, a manufacturer of products to the O&G industry, acquired J-Mac Tool, a manufacturer of well service pumps for the O&G industry

#### **Selected Specialty Materials Transactions**

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Target	Acquiror	Transaction Description
ANGUS Chemical Company	Golden Gate Capital	Golden Gate Capital, a U.S. private equity firm, acquired ANGUS Chemical Co., a manufacturer of nitroalkanes and its derivatives, from Dow Chemical Company for \$1.2 billion
Wharf Resources U.S.A. Inc.	Coeur Mining, Inc. (NYSE: CDE)	Coeur Mining, Inc., an owner, explorer and developer of silver and gold mines, acquired Wharf Resources U.S.A., an owner and operator of gold mines, for \$105 million
Aleris Recycling and Specification Alloy Business	Signature Group Holdings, Inc. (OTCPK: SGRH)	Signature Group Holdings, an investor in U.S. industrial and commercial companies, acquired the Recycling and Specification Alloys business of Aleris Corp. for \$525 million

### **Selected Paper & Packaging Transactions**

Target	Acquiror	Transaction Description
Presentation Products Group	Multi Packaging Solutions	Multi Packaging Solutions, a provider of value-added packaging, acquired Presentation Products Group, a Scottish manufacturer and supplier of packaging products
Popular Ink, LLC	Highlander Partners	Highlander Partners, a U.S. private equity firm, acquired Popular Ink, LLC, a producer and marketer of packaging products
Charter NEX Films Inc.	Pamplona Capital Management	Pamplona Capital Management, a U.K. private equity firm, acquired Charter NEX Films Inc., an independent producer of high-performance polyethylene films.

#### **Selected Building Products Transactions**

Target	Acquiror	Transaction Description
Atis Group, Inc.	Consortium of Canadian private equity firms	A consortium of four Canadian private equity firms acquired Atis Group, a Canadian manufacturer and distributor of doors and windows, for \$2.5 billion
Paroc Group Oy	CVC Capital Partners	CVC Capital Partners, a U.K. private equity firm, acquired Paroc Group Oy, a Finland-based producer and supplier of stone wool insulation products, for \$885 million
Ideal Pipe Ltd.	Advanced Drainage Systems, Inc. (NYSE: WMS)	Advanced Drainage Systems (NYSE: WMS), a manufacturer of corrugated pipes and other products, acquired Ideal Pipe, a designer and manufacturer of HDPE pipe systems

#### TM Capital's Industrial Contacts







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## **Selected TM Capital Industrial Experience**













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