



Industrials Monthly November 2014 in Review



Industrial Headline Transactions

Acquiror Acquisition Synopsis Target Industrial AMEC plc (LSE:AMEC), a UK based consultancy, engineering and project management company, **Equipment** acquired Foster Wheeler AG (DB:FWI) for \$3.3 billion · Foster Wheeler AG offers engineering, procurement and construction services, as well as power & equipment products Technology • Teledyne Technologies Inc. (NYSE:TDY), a manufacturer of aerospace and defense products, **Energy** TELEDYNE TECHNOLOGIES acquired Bolt Technology Corporation (NasdaqGS:BOLT) for \$192 million **Equipment** · Bolt Technology Corporation manufactures marine seismic data acquisition equipment and & Services underwater remotely operated robotic vehicles

Specialty Materials





- · Alcoa Inc. (NYSE:AA), a producer of primary aluminum, fabricated aluminum and alumina, acquired Firth Rixson Ltd. for \$3.0 billion
- · Firth Rixson Ltd., based in the UK, manufactures rings, forgings and metal products for original equipment manufacturers in aerospace and other industries worldwide

Paper & **Packaging**





- Innovation Network Corp. of Japan, a private equity firm, and Oji Holdings Corp. (TSE:3861), a Japanese paper products producer, acquired Carter Holt Harvey Pulp & Paper for \$890 million
- Carter Holt Harvey Pulp & Paper, based in New Zealand, produces and supplies a range of kraft pulps and containerboard products

Building Products





- PPG Industries Inc. (NYSE:PPG), a manufacturer and distributor of optical and specialty materials and glass products, acquired Consorcio Comex S.A. de C.V. for \$2.1 billion
- · Consorcio Comex S.A. de C.V., based in Mexico, manufactures and distributes paints, coatings and water-proofing products

35%

30%

25%

20%

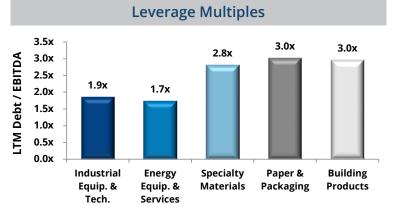
Gross Margin

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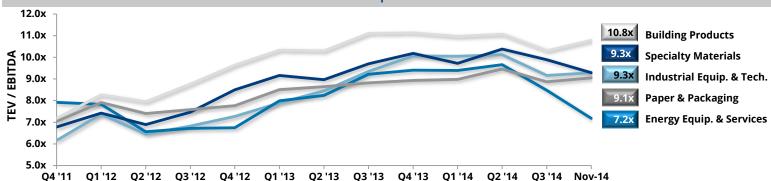
Gross & EBITDA Margins





15% 10% 10% 5% 0% Building Industrial Energy Specialty Paper & Materials Packaging Equip. & Equip. & **Products** Tech. Services

EBITDA Multiples Over Time



Selected Industrial Equip. & Tech. Transactions

Target	Acquiror	Transaction Description
Emtrol LLC	CECO Env. Corp. (NasdaqGS:CECE)	CECO, an environmental technology company, acquired Emtrol, a manufacturer of air pollution control and process gas treatment equipment, for \$38.4 million
RealWeld Systems, Inc.	Lincoln Electric Holdings Inc. (NasdaqGS:LECO)	Lincoln, a manufacturer of welding, cutting and brazing products, acquired RealWeld Systems, a manufacturer of welding training systems
F.I.A.C. S.p.A.	MAT Holdings, Inc.	MAT Holdings, a manufacturer of hardware, fencing, automotive and power equipment, acquired F.I.A.C., an Italian manufacturer of air compressors and air tools

Selected Energy Equip. & Services Transactions

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Target	Acquiror	Transaction Description
Sino Gas Int.	Morgan Stanley	Morgan Stanley Private Equity Asia acquired Sino Gas, a
Holdings, Inc.	Private Equity Asia	Chinese provider of natural gas and natural gas distribution
(SGAS)		systems, for \$127 million
Morrison Well	Rooster Energy	Rooster Energy, an oil and gas exploration and development
Services, LLC	Ltd. (TSXV:COQ)	company, acquired Morrison Well, a provider of well abandonment services, for \$76.3 million
Ing Per Gjerdrum	Norvestor Equity	Norvestor, a Norwegian private equity firm, acquired Ing Per
AS	AS	$\label{thm:continuous} Gjerdrum, a Norwegian manufacturer of pumping systems for offshore oil and gas and maritime industries$

Selected Specialty Materials Transactions

Target	Acquiror	Transaction Description
Freeport- McMoRan's Candelaria mine	Lundin Mining Corporation (TSX:LUN)	Lundin Mining, a diversified Canadian metals mining company, acquired Freeport-McMoRan's Candelaria copper mine in Chile for \$2.0 billion
London Mining's Marampa mine	Timis Corporation	Timis, a UK-based portfolio of mining, oil and gas, life sciences and agricultural businesses, acquired London Mining's Marampa mine in Sierra Leone for \$355 million
Dongbu Special Steel Co., Ltd.	Hyundai Hysco Co. Ltd. (KOSE:A010520)	Hyundai, a South Korean manufacturer of automotive steel products, acquired Dongbu, a South Korean producer of steel products, for \$265 million

Selected Paper & Packaging Transactions

Target	Acquiror	Transaction Description
Andorrana de Cajas de Cartón Ondulado S.A.	DS Smith Plc (LSE:SMDS)	DS Smith, a UK-based manufacturer of recycled packaging, acquired Andorrana, a Spanish based manufacturer of carton and paper products, for \$55.5 million
Jansy Packaging, LLC	Eureka Growth Capital Management, L.P.	Eureka Growth, a private equity firm, acquired Jansy Packaging, a manufacturer of packaging solutions
Bigs Packaging and Lumber, L.L.C.	Universal Forest Products, Inc. (NASDAQ: UFPI)	Universal Forest, a manufacturer of wood and wood- alternative products, acquired Bigs Packaging, a provider of industrial wood and packaging solutions, for \$20.0 million

Selected Building Products Transactions

Target	Acquiror	Transaction Description
Pactiv LLC, Building Insulation Division	Kingspan Group plc (ISE:KRX)	Kingspan, an Ireland-based provider of building products and solutions, acquired the Building Insulation Division of Pactiv, for \$72.9 million
Icynene Inc.	Friedman Fleischer & Lowe, LLC	Friedman Fleischer & Lowe, a venture capital and private equity firm, acquired lcynene, a manufacturer of spray polyurethane foam insulation products
Mueller Primaflow Ltd.	Travis Perkins plc (LSE:TPK)	Travis Perkins, a UK-based building materials supplier and retailer, acquired Mueller Primaflow, a UK based provider of plumbing and heating equipment and supplies

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Selected TM Capital Industrial Experience













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