

Industrial Monthly October 2017

Industrial Headline Transactions



(15%)

2.1% 0% Industrial Specialty Paper & Building Energy Packaging Equip. & Equip. & Materials Products Tech. Services

Leverage Multiples





(9.1%)

Gross & EBITDA Margins



EBITDA Multiples Over Time



Q2 '14 Q3 '14 Q4 '14 Q1 '15 Q2 '15 Q3 '15 Q4 '15 Q1 '16 Q2 '16 Q3 '16 Q4 '16 Q1 '17 Q2 '17 Q3 '17

Selected Industrial Equip. & Tech. Transactions				
Target	Acquiror	Transaction Description		
Javelin Manufacturing LLC	Industrial Magnetics, Inc.	Industrial Magnetics, a provider of magnetic solutions for industrial applications, acquired Javelin Manufacturing, a manufacturer of eddy current separators		
L.B. White Co. Inc.	Mason Wells Inc.	Mason Wells, a Milwaukee-based private equity firm, acquired L.B. White, a manufacturer of forced-air heating equipment for agricultural and industrial end markets		
DEL Ozone, Inc.	Custom Molded Products	Custom Molded Products, a manufacturer of pool and bath injection molded plastic components, acquired DEL Ozone, a manufacturer of ozone generators for sanitation applications		

Selected Specialty Materials Transactions				
Target	Acquiror	Transaction Description		
Performance 1 Coatings	Zircotec Group	Zircotec Group, a U.K. based provider of thermal barrier coatings, acquired Performance 1 Coatings, a U.K. based provider of thermal barrier ceramic coatings		
Cyalume Technologies	Arsenal Capital Partners	Arsenal Capital Partners, a New-York based private equity firm, acquired Cyalume, a provider of specialty chemicals to diversified end markets		
Disa Technology	Akzo Nobel N.V.	Akzo Nobel, a Dutch manufacturer of paints and performance coatings, acquired Disa Technology, a French manufacturer of adhesive films		

Selected Building Products Transactions

Target	Acquiror	Transaction Description
Parterre Flooring Systems	Tower Three Partners LLC	Tower Three, a U.S. based middle market private equity firm, acquired Parterre Flooring Systems, a provider of luxury vinyl flooring products
Hufcor, Inc.	OpenGate Capital	OpenGate Capital, a global lower-middle market private equity firm, acquired Hufcor, a provider of operable building partitions
Du Verre Hardware (Du Verre Hardware Brand)	Top Knobs	Top Knobs, a manufacturer of decorative kitchen and bath hardware, acquired the Du Verre Hardware brand, which comprises a selection of eco-friendly cabinet hardware

Selected Energy Equip. & Services Transactions				
Target	Acquiror	Transaction Description		
Scandinavian Pile Driving SPD AB	ABI GmbH	ABI, a German manufacturer of pile driving, extracting and foundation equipment, acquired Scandinavian Pile Driving, a Swedish manufacturer of drilling machines and spare parts		
American Measurement Services, LLC	Southern Petroleum Laboratories, Inc.	Southern Petroleum, a provider of oil & gas analysis & reporting services, acquired American Measurement Services, a provider of oil & gas measurement services		
GlobeLTR Energy Inc. (Well Servicing Division)	Brigade Energy Services, LLC	Brigade Energy, a provider of well service solutions, acquired the Well Servicing Division of GlobeLTR Energy		
Selected Paper & Packaging Transactions				
Target	Acquiror	Transaction Description		

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Vulcan Information Packaging, Inc.	NAPCO, Inc.	NAPCO, a provider of specialty packaging, acquired Vulcan Information Packaging, a provider of packaging and binding
PolyFirst Packaging	ProAmpac	ProAmpac, a manufacturer of flexible packaging, acquired PolyFirst Packaging, a provider of customized flexible packaging
Nordic Paper Holding AB	Shanying Paper International	Shanying Paper, a China-based provider of pulp, paper and packaging, acquired Nordic Paper, a Norway-based manufacturer of kraft and greaseproof paper

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