



Industrials Monthly September 2014 in Review



Industrial Headline Transactions

Target Acquiror **Acquisition Synopsis Industrial** · Graco Inc. (NYSE:GGG), a manufacturer of fluid handling equipment, acquired Alco Valves Group for \$117 **Equipment** million Alco Valves Group () GRACO · Alco Valves Group, based in the UK, is a manufacturer of high pressure valves used in oil & natural gas, and other industrial processes Technology · Baker Hughes Inc. (NYSE: BHI), a supplier of oilfield services, products, technology and systems, acquired **Energy** Weatherford International's Pipeline and Specialty Services Business for \$241 million Weatherford **Equipment** Pipeline and Specialty • Weatherford International Ltd. (NYSE:WFT) Pipeline and Specialty Services Business comprises pipeline & Services **Services Business** cleaning, inspection and maintenance operations • Steel Dynamics Inc. (NasdaqGS:STLD), a diversified carbon-steel producer and metals recycler, acquired **Specialty** Severstal Columbus, LLC for \$1.6 billion Steel Dynamics, Inc: Seversta

Paper &

Materials





Severstal Columbus, LLC produces flat-rolled carbon steel products in a range of grades, chemistries, gauges and widths

Packaging



SIMONTON



- · Industrial Opportunity Partners, a private equity firm, acquired El Dorado Paper Bag Manufacturing Co. and the multiwall packaging division of Greif, Inc.
- · El Dorado Paper Bag Manufacturing Co. and the multiwall packaging division of Greif, Inc. are producers of multiwall paper bags

Building Products

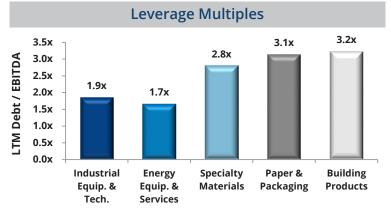


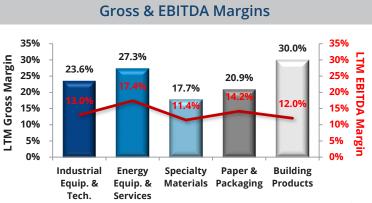


- · Ply Gem Industries, Inc., a manufacturer of products for residential and commercial construction markets, acquired Simonton Windows, Inc. from Fortune Brands for \$130 million
- Simonton Windows, Inc. manufactures vinyl framed windows and patio doors as well as various accessories, closeouts, ladies' and men's apparel, golf products, hats and outdoor items

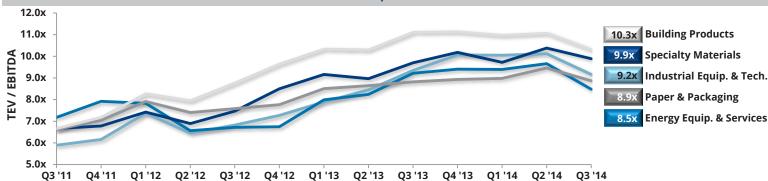








EBITDA Multiples Over Time



Selected Industrial Equip. & Tech. Transactions

Target	Acquiror	Transaction Description
ARVOS Group	Triton Advisers Ltd.	Triton, a private equity firm based in the Channel Islands, acquired ARVOS, the German steam auxiliary components business of Alstom, for \$1.0 billion
Künkel-Wagner Prozesstechnologie GmbH	Qingdao Machinery Industry Corp.	Qingdao, a China based manufacturer of machine parts and tools, acquired Künkel-Wagner, a German manufacturer of molding & pouring machines and sand preparation plants
Jingcheng Environment Protection Development Co	Beijing Guotong Asset Mgmt Co. Ltd.	Beijing Guotong, a Chinese specialized asset management company, acquired Jingcheng Environment, a Chinese manufacturer of compressors, for \$40.7 million

Selected Specialty Materials Transactions

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Target	Acquiror	Transaction Description
Severstal Dearborn, Inc.	AK Steel Holding Corporation (NYSE:AKS)	AK Steel, a producer of flat-rolled carbon, stainless and electrical steel, acquired Severstal Dearborn, a producer of steel products, for \$700 million
Dynatect Manufacturing, Inc.	3i Group plc (LSE:III)	3i Group, a UK based private equity firm, acquired Dynatect, a designer and manufacturer of protective devices, for \$203 million
Elgin Mining Inc. (TSX:ELG)	Mandalay Resources Corp. (TSX:MND)	Mandalay Resources, a Canadian mining company, acquired Elgin Mining, a Canadian mining company, for approximately C\$70 million

Selected Building Products Transactions

Target	Acquiror	Transaction Description
Dura-Line Holdings, Inc.	Mexichem, S.A.B. de C.V. (BMV:MEXCHEM)	Mexichem, a Mexican manufacturer of chemicals and petrochemical products, acquired Dura-Line, a manufacturer of conduits, ducts, and pipe solutions, for \$630 million
CGI Windows & Doors, Inc.	PGT Industries, Inc.	PGT Industries, a manufacturer of aluminum and vinyl residential windows and doors, acquired CGI Windows, a manufacturer of windows and doors, for \$111 million
Aquatic US Holdings Corp.	The Sterling Group, L.P.	The Sterling Group, a private equity firm, acquired Aquatic, a manufacturer and marketer of bathing products including tubs. showers and bathware accessories

Selected Energy Equip. & Services Transactions

Target	Acquiror	Transaction Description
AGR Petroleum Services Holdings AS	Silverfleet Capital Partners	Silverfleet Capital, a UK based private equity firm, acquired AGR Petroleum Services, a Norwegian well, HSEQ, reservoir and field management service company, for \$288 million
Adler and Allan Ltd.	LDC Ltd.	LDC, a UK based private equity firm, acquired Adler and Allan, a UK based provider of oil and environmental services
Elite Treating Solutions, Ltd.	WadeCo Specialties Inc.	WadeCo Specialties, a provider of production well chemicals, acquired Elite Treating Solutions, a provider of chemical treatment services

Selected Paper & Packaging Transactions

Target	Acquiror	Transaction Description
Network Packaging Ltd.	MacFarlane Group plc (LSE:MACF)	MacFarlane Group, a UK based manufacturer of packaging products and labels, acquired Network, a UK based manufacturer of packaging products
S. Walter Packaging Corp.	Larsen MacColl Partners	Larsen MacColl Partners, a private equity firm, acquired S. Walter Packaging, a provider of retail packaging products
Bullpak Ltd.	Nampak Ltd. (JSE:NPK)	Nampak, a South African manufacturer of metal, glass, paper, and plastic packaging products, acquired Bullpak, a Kenyan manufacturer of paper packaging products

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Selected TM Capital Industrial Experience













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