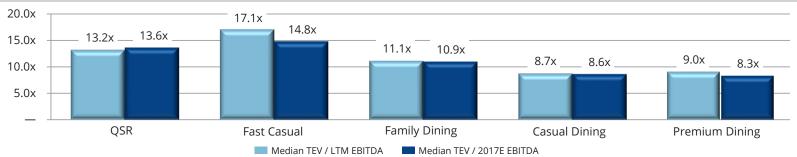




### **Restaurant Industry Commentary**

TM Capital's restaurant indices outpaced the S&P 500 over the last 30 days, while same-store sales and same-store traffic growth declined by 1.1% and 3.4%, respectively, according to Black Box Intelligence. Putting operating performance to the side, M&A activity continued strong, highlighted by the acquisition of **Panera Bread Company (NasdaqGS:PNRA)** by **JAB Holdings B.V.**—the Netherlands-based owner of a growing roster of coffee / tea related businesses, including **Peet's**, **Stumptown**, **Mighty Leaf**, **Caribou Coffee**, **Einstein Noah**, **Krispy Kreme** and **Keurig Green Mountain**. Additionally, to cap off a big month of M&A, **Darden Restaurants**, **Inc. (NYSE:DRI)** acquired **Cheddar's Casual Café**, **Inc**.

## Current Restaurant Valuations by Price Point (TEV / EBITDA)

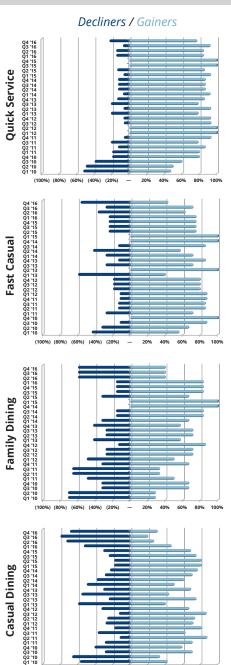


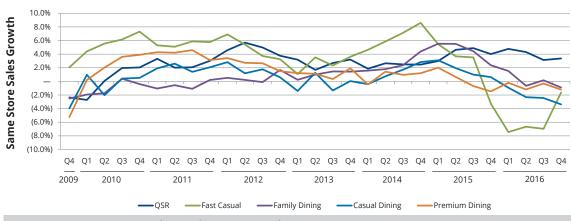
### Public Market Performance (Latest Twelve Months)



#### **Recent Restaurant M&A Activity**

Closed /			Enterprise				Industry
Announced	Target	Acquiror	Value	EBITDA / Value Multiple			Segment
04/18/2017	Minority Investment in Torchy's Tacos	General Atlantic	NA	NA	/	NA	Fast Casual
04/05/2017A	Panera Bread Company (NasdaqGS:PNRA)	JAB Holdings B.V.	\$7,593.2	\$406.1	/	18.7x	Casual
04/03/2017	Investment in The Hummus and Pita Co.	Kitchen Fund	NA	NA	/	NA	Casual
03/30/2017A	Octane Coffee Company, LLC	Revelator Coffee Company LLC	NA	NA	/	NA	Casual
03/29/2017	48 Little Caesars Restaurants in Alabama and Lousiana	Four Foods Group Holdings, LLC	NA	NA	/	NA	QSR
03/28/2017	Strategic Investment in Ruby Tuesday Inc.	Leon Capital	NA	NA	/	NA	Casual
03/28/2017	Equity Investment in Cava Group Inc.	Invus, Revolution Growth and Swan & Legend	NA	NA	/	NA	Fast Casual
03/27/2017A	Cheddar's Casual Cafe, Inc.	Darden Restaurants, Inc. (NYSE:DRI)	\$780.0	\$75.0	/	10.4x	Casual
03/23/2017A	Checkers Drive-In Restaurants, Inc.	Oak Hill Capital	\$525.0	NA	/	NA	QSR
03/09/2017A	62 Wendy's Restaurants	NPC Quality Burgers, Inc.	\$52.6	NA	/	NA	QSR





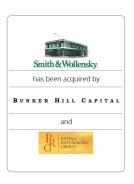
## **Selected TM Capital Restaurant Experience**

















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(100%) (80%) (60%) (40%) (20%)

Premium Dining