



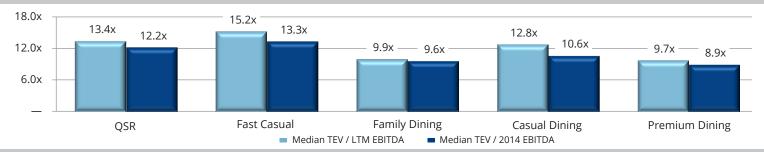
# Restaurant Monthly <u>May 20</u>14 in Review



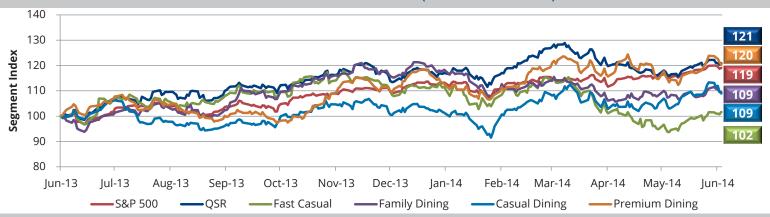
#### **Restaurant Industry Commentary**

May brought the restaurant industry its third consecutive month of positive same store sales, with Blackbox Intelligence reporting a 0.3% increase in comparable store performance. Operators have resultantly remained optimistic towards 2014 and are convinced that the industry is poised to rebound from a soft 2013 and the slower winter months earlier in the year. As consumers have continued to demand higher convenience and value, we've begun to see the distinction between QSR and Fast Casual become less apparent. Loyalty programs, updated restaurant images and higher quality menu offerings have become the focus of many QSR players after seeing significant traffic lost to their Fast Casual counterparts. Limited service chains remain atop the valuation spectrum despite some rationalization of the extraordinarily high market trading multiples for players such as **Noodles & Company** and **Potbelly** following nearly a full year of trading. M&A activity has remained steady throughout May and early June, with significant interest surrounding the Casual restaurant space in particular.

### Current Restaurant Valuations by Price Point (TEV / EBITDA)



#### Public Market Performance (Latest Twelve Months)



#### **Recent Restaurant M&A Activity**

(\$ in millions) Closed /			Enterprise				Industry
Announced	Target	Acquiror	Value	EBITDA / Value Multiple			Segment
06/13/2014A	Carlisle Corporation, 56 Wendy's Restaurants	NPC International Inc.	NA	NA	/	NA	QSR
05/27/2014A	16 Noodles & Company Restaurants	Noodles & Company (NasdaqGS:NDLS)	NA	NA	/	NA	Fast Casual
05/20/2014A	TGI Friday's	Sentinel Capital Partners; Tri-Artisan Capital	NA	NA	/	NA	Casual
05/16/2014A	Red Lobster, Inc.	Golden Gate Capital	\$2,113.0	\$229.7	/	9.2x	Casual
04/01/2014A	The Wendy's Company, 25 Wendy's Locations	J.A. International Investments	NA	NA	/	NA	QSR
03/19/2014A	Mexican Restaurants, Inc.	Williston Holding Company (OTC:WHCA)	\$16.0	\$3.4	/	4.7x	Casual
01/24/2014A	Checkers Drive-In Restaurants, Inc.	Sentinel Capital Partners	NA	NA	/	NA	QSR
06/03/2014	OTB Acquisition, LLC	Fortress Investment Group; Argonne Capital	NA	NA	/	NA	Casual
05/27/2014	Flynn Restaurant Group LLC	Teachers' Private Capital	NA	NA	/	NA	Casual
05/27/2014	Morgan's Foods, Inc. (OTCPK:MRFD)	Apex Restaurant Management	\$49.2	NA	/	NA	QSR
05/09/2014	Patina Restaurant Group, LLC	Delaware North Companies	NA	NA	/	NA	QSR
04/11/2014	14 KFC Locations	JAHA Chicken, Inc.	NA	NA	/	NA	QSR
04/01/2014	Ricksim, Inc., 21 Taco Bell Restaurants	K-MAC Enterprises	NA	NA	/	NA	QSR
03/24/2014	The Wendy's Company, 38 Wendy's Locations	Richard Holland	NA	NA	/	NA	QSR
03/24/2014	The Wendy's Company, 39 Wendy's Locations	Cotti Foods Corporation	NA	NA	/	NA	QSR
03/24/2014	The Wendy's Company, 25 Wendy's Locations	JAAB Restaurant Holdings	NA	NA	/	NA	QSR

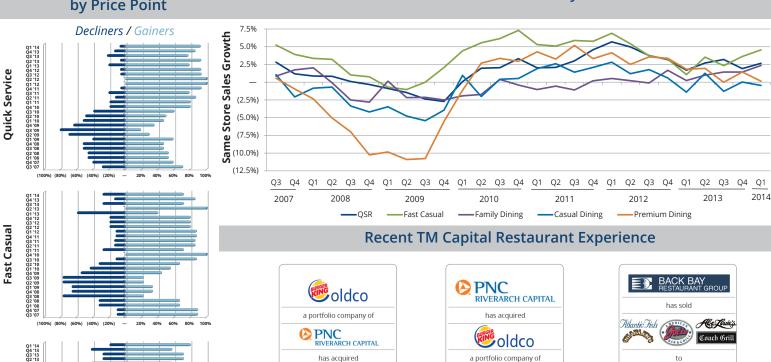
## **Quarterly Gainers & Losers** by Price Point

**Family Dining** 

**Casual Dining** 

**Premium Dining** 

### Same Store Sales by Price Point



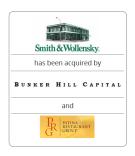


FAST FOOD ENTERPRISES #2, LLP









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#### **About TM Capital**

TM Capital Corp. is a partner-owned investment banking firm based in New York, Boston and Atlanta, which has completed over 250 transactions with a combined value in excess of \$14 billion. Since 1989, we have advised clients navigating a full range of critical transactions, including complex mergers, acquisitions, debt and equity financings, minority and majority recapitalizations, restructurings, and advisory services including takeover defense, fairness and solvency opinions, valuations, as well as litigation support. We have built deep industry expertise in key sectors and our team regularly publishes research highlighting current and emerging trends in targeted industries and markets. TM Capital is a member firm of M&A International Inc., the world's leading alliance of mid-market investment banks with over 600 M&A professionals in 40 countries. Members have closed over 1,300 transactions totaling more than \$75 billion in value over the past five years. For more information, visit www.tmcapital.com.