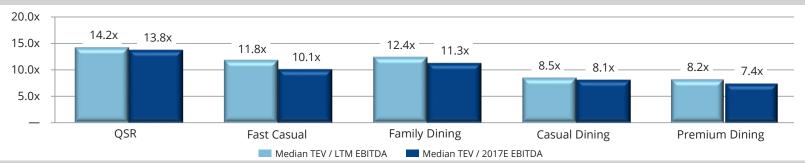




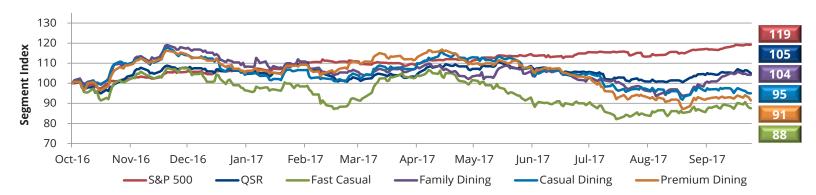
### **Restaurant Industry Commentary**

TM Capital's QSR, Family and Fast Casual restaurant indices traded above the S&P 500 over the last 30 days, while same-store sales and same-store traffic declined by 1.9% and 4.0%, respectively. M&A activity remained strong among some of the largest restaurant operators. **L Catterton** snapped up the Dallas-based casual Mexican dining chain **Uncle Julio's** while **Roark Capital Group**, on the heels of its recent purchase of **Jim 'N Nicks Bar-B-Q**, acquired a minority stake in **Culver's**. Additionally, **Ruby Tuesday** was acquired by **NRD Capital** in a deal valued at \$335 million following years of weak same-store sales and declining traffic—representing a 21% premium over closing share price on October 13th and 9.0x LTM EBITDA.

## Current Restaurant Valuations by Price Point (TEV / EBITDA)



### Public Market Performance (Latest Twelve Months)

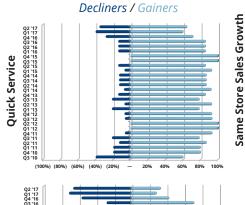


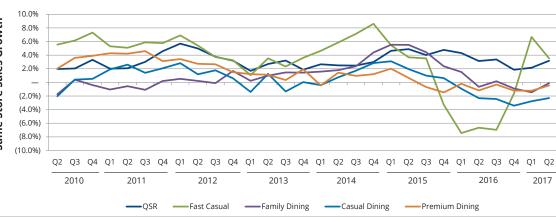
#### **Recent Restaurant M&A Activity**

Closed /			Enterprise				Industry
Announced	Target	Acquiror	Value	EBITDA / Value Multiple			Segment
10/16/2017A	Ruby Tuesday, Inc.	NRD Capital Management	\$335.0	\$37.1	/	9.0x	Casual
10/14/2017	Minority Interest in Culver's	Roark Capital Group	NA	NA	/	NA	QSR
10/09/2017	Tom and Chee Worldwide, LLC	Gold Star Chili, Inc.	NA	NA	/	NA	Casual
10/05/2017	Uncle Julio's Corporation	L Catterton	NA	NA	/	NA	Family
10/04/2017	21 Jamba Juice Units	Vitaligent, LLC	NA	NA	/	NA	Fast Casual
09/22/2017	Hofbrauhaus St. Petersburg, Inc.	Bavarian Partners LLC	NA	NA	/	NA	Casual
09/19/2017	Blue Plate Restaurant Group	LGO Hospitality LLC	NA	NA	/	NA	Casual
09/18/2017	Luna Grill	PWP Growth Equity	NA	NA	/	NA	Fast Casual
09/15/2017	Round Table Pizza	Global Franchise Group	NA	NA	/	NA	Casual
09/14/2017	Blue Bottle Coffee, Inc.	Nestlé S.A. (SWX:NESN)	NA	NA	/	NA	Casual

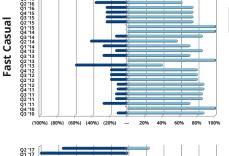
# Quarterly Gainers & Decliners by Price Point

## Same Store Sales by Price Point





# Selected TM Capital Restaurant Experience

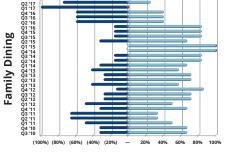


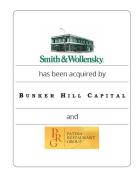










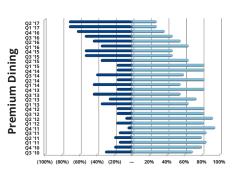








# TM Capital's Restaurant Contacts



Q2 '17 Q1 '17 Q1 '16 Q3 '16 Q2 '16 Q1 '16 Q3 '15 Q4 '15 Q3 '14 Q2 '14 Q2 '14 Q2 '14 Q2 '13 Q1 '13 Q2 '13 Q1 '12 Q3 '12 Q1 '11 Q2 '11 Q2 '11 Q3 '11 Q2 '11 Q3 '11 Q3 '11 Q3 '11 Q3 '11 Q3 '11 Q4 '10 Q5 '11 Q6 '11 Q6 '11 Q7 '11 Q7 '11 Q7 '11 Q7 '11 Q7 '11 Q8 '11 Q8 '11 Q9 '11 Q9

**Casual Dining** 



James S. Grien

Managing Director
jgrien@tmcapital.com
404-995-6235



Craig M. Gibson

Managing Director
cgibson@tmcapital.com
617-259-2204



Philip S. Krieger

Principal

pkrieger@tmcapital.com

404-995-6242



John A. Dean
Vice President
jdean@tmcapital.com
404-995-6234