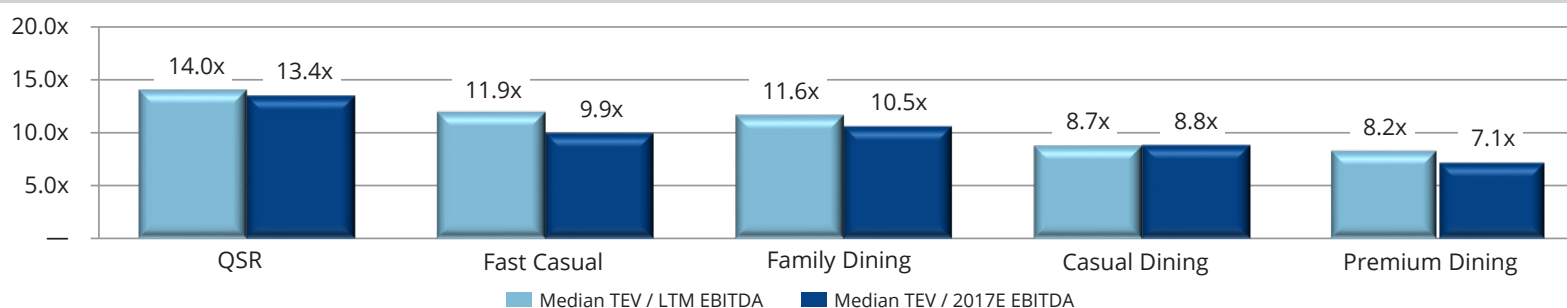




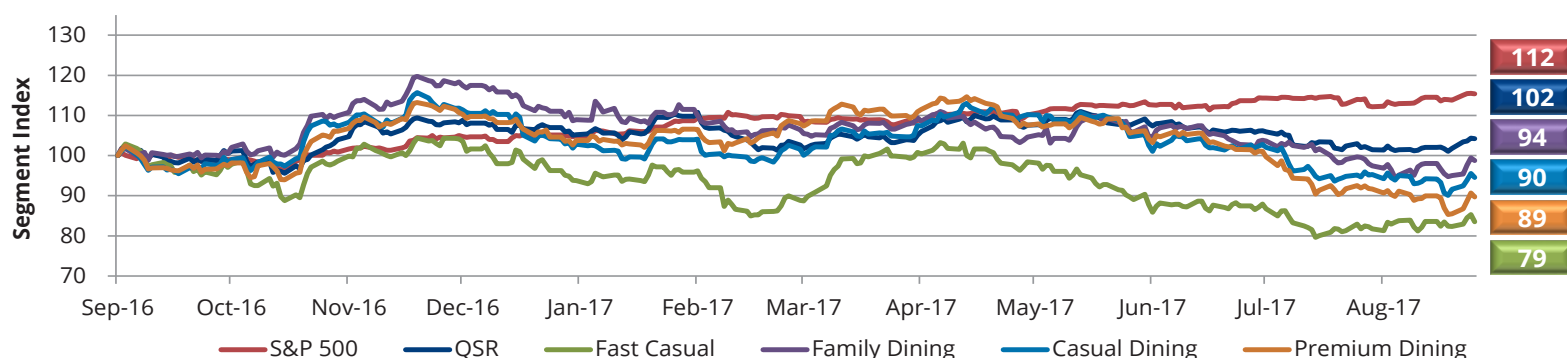
## Restaurant Industry Commentary

TM Capital's restaurant indices traded below the S&P 500 over the last 30 days, while same-store sales and same-store traffic declined by 2.0% and 3.9%, respectively. Adding to the recent flurry of M&A, **Nestlé (SWX:NESN)** acquired **Blue Bottle Coffee Company**, highlighting the continued interest larger companies are exhibiting in artisanal coffee brands. Other such examples include **Starbucks' (NasdaqGS:SBUX)** recent introduction of its upscale Reserve brand of coffee bars and **JAB Holdings'** growing roster of premium coffee brands—**Peet's Coffee & Tea** and **Stumptown Coffee Roasters**. Other notable transactions included **Caribou Coffee's** acquisition of **Bruegger's Enterprises** and **Freeman Spogli's** purchase of **Café Rio**.

## Current Restaurant Valuations by Price Point (TEV / EBITDA)



## Public Market Performance (Latest Twelve Months)



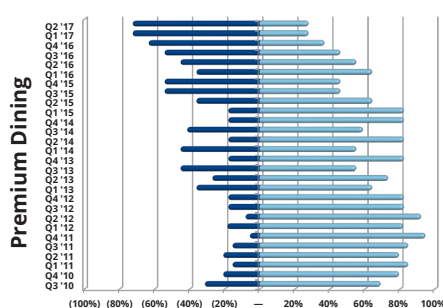
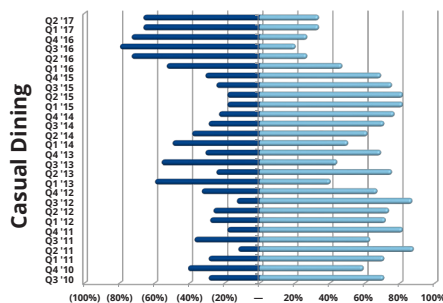
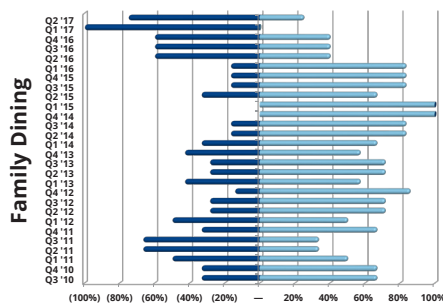
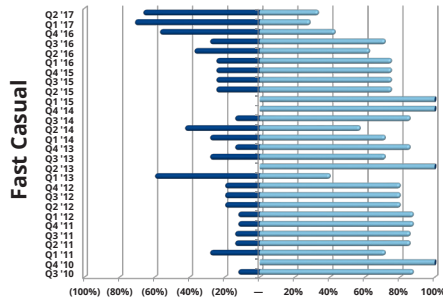
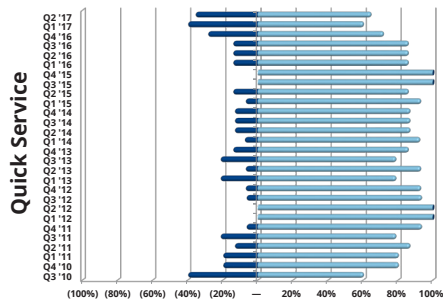
## Recent Restaurant M&A Activity

Closed / Announced	Target	Acquiror	Enterprise Value	EBITDA / Value Multiple			Industry Segment
09/18/2017	Luna Grill	PWP Growth Equity	NA	NA	/	NA	Fast Casual
09/15/2017	Round Table Pizza	Global Franchise Group	NA	NA	/	NA	Casual
09/14/2017	Blue Bottle Coffee, Inc.	Nestlé S.A. (SWX:NESN)	NA	NA	/	NA	Casual
09/07/2017	Café Rio, Inc.	Freeman Spogli & Co. Incorporated	NA	NA	/	NA	Casual
09/06/2017A	Homestyle Dining, LLC	FAT Brands Inc.	\$10.5	NA	/	NA	Family
08/24/2017A	Bruegger's Enterprises, Inc.	Caribou Coffee Company, Inc.	NA	NA	/	NA	Fast Casual
08/21/2017	Cyclone Anaya's Mexican Kitchen	Heritage Restaurant Group	NA	NA	/	NA	Casual
08/10/2017	26 La Madeleine Restaurants in TX and LA	HZ LM Casual Foods, LLC	NA	NA	/	NA	Casual
08/08/2017A	Ignite Restaurants Group, Inc.	Landry's Inc.	NA	NA	/	NA	Casual
08/07/2017	Garden Fresh Restaurant Corp.	Perpetual Capital Partners & CR3 Capital LLC	NA	NA	/	NA	Casual

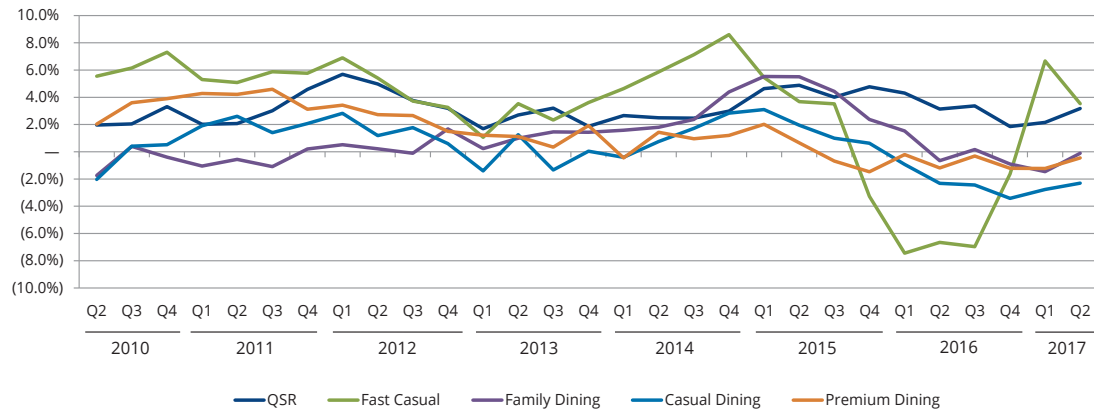
## Quarterly Gainers & Decliners by Price Point

## Same Store Sales by Price Point

### Decliners / Gainers



### Same Store Sales Growth



## Selected TM Capital Restaurant Experience

**STARBUCKS®**  
has sold the exclusive rights to operate  
**Starbucks Puerto Rico**  
to  
**Baristas Del Caribe, LLC**  
an affiliate of  
**Empresas Fonlledas Inc.**

**Burger King Coldco**  
a portfolio company of  
**PNC RIVERARCH CAPITAL**  
has sold a portfolio of restaurants to  
**Burger Gulf Coast, LLC**

**Burger King Coldco**  
a portfolio company of  
**PNC RIVERARCH CAPITAL**  
has acquired  
**FAST FOOD ENTERPRISES #2, LLP**  
A FRANCHISE OF THE BURGER KING CORPORATION

**PNC RIVERARCH CAPITAL**  
has acquired  
**Burger King Coldco**  
a portfolio company of  
**EQUICORP Partners**

**Smith & Wollensky**  
has been acquired by  
**BUNKER HILL CAPITAL**  
and  
**BRG PATINA RESTAURANT GROUP**

**BACK BAY RESTAURANT GROUP**  
has sold  
**Atlantic Fish, STARBUCKS, PAPA RAZZI, and Coach Grill**  
to  
**TAVISTOCK GROUP**

**BACK BAY RESTAURANT GROUP**  
has sold  
**PAPA RAZZI TRATTORIA BAR**  
to  
**NHC**

**Arbuz**  
a subsidiary of  
**TRIARC**  
has acquired  
**RTM RESTAURANT GROUP**

## TM Capital's Restaurant Contacts



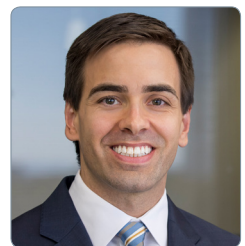
**James S. Grien**  
Managing Director  
jgrien@tmcapital.com  
404-995-6235



**Craig M. Gibson**  
Managing Director  
cgibson@tmcapital.com  
617-259-2204



**Philip S. Krieger**  
Principal  
pkrieger@tmcapital.com  
404-995-6242



**John A. Dean**  
Vice President  
jdean@tmcapital.com  
404-995-6234

**New York**  
641 Lexington Avenue  
30th Floor  
New York, NY 10022  
Tel: 212.809.1360

**Boston**  
201 Washington Street  
32nd Floor  
Boston, MA 02108  
Tel: 617.259.2200

**Atlanta**  
1230 Peachtree Street NE  
Suite 550  
Atlanta, GA 30309  
Tel: 404.995.6230



www.tmcapital.com