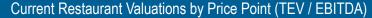
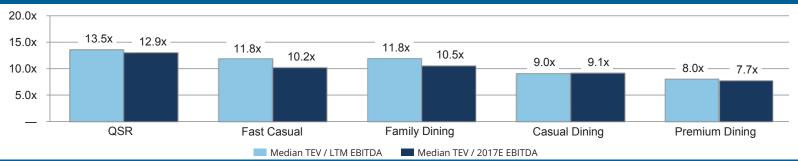
# Restaurant Monthly December 2017



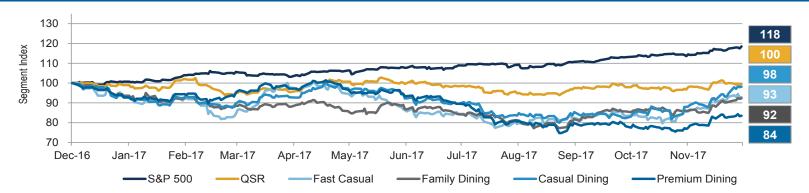
### **Restaurant Industry Commentary**

TM Capital's restaurant indices, except for Casual, traded below the S&P 500 over the last 30 days, while same-store sales marginally decreased by 0.04% and same-store traffic declined by 2.5%. 2017 marked a great year for M&A in the restaurant industry, with private equity firms eager to invest and strategic companies making acquisitions in their search for more growth. We expect M&A activity to remain strong in 2018, with **Jack in the Box (NASDAQ:JACK)** agreeing to sell its fast-casual **Qdoba Restaurant Corp.** to **Apollo Global Management** for \$305 million. Canadian restaurant franchisor **MTY Food Group (TSX:MTY)** ended the year with an acquisition of **Imvescor Restaurant Group (TSX:IRG)**, meaning the combined franchisors will control more than 5,700 units across 75 brands. With an implied Enterprise Value of \$214 million, the total consideration represents an EBITDA multiple of 16.3x.



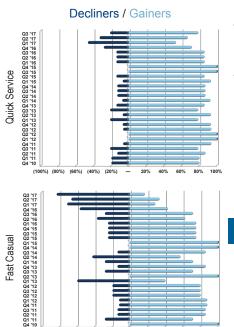


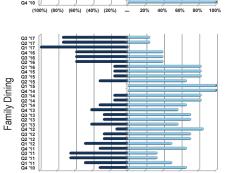
#### Public Market Performance (Latest Twelve Months)

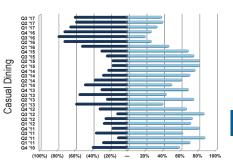


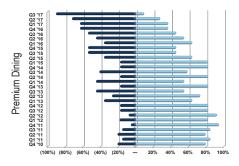
## Recent Restaurant M&A Activity

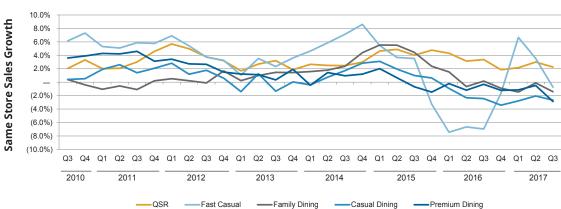
Closed / Announced	Target	Acquiror	Enterprise Value	EBITDA / Value Multiple			Industry Segment
12/19/2017A	Qdoba Restaurant Corporation	Apollo Global Management, LLC (NYSE:APO)	\$305.0	\$48.0	/	6.4x	Fast Casual
12/12/2017	Imvescor Restaurant Group Inc. (TSX:IRG)	MTY Food Group Inc. (TSX:MTY)	\$214.0	\$13.1	/	16.3x	Casual
12/12/2017	6 Ruth Chris Franchised Units in Hawaii	Ruth's Hospitality Group, Inc. (NasdaqGS:RUTH)	\$35.0	NA	/	NA	Premium
12/06/2017A	57 Wendy's Restaurants	Meritage Hospitality Group Inc. (OTCPK:MHGU)	NA	NA	/	NA	QSR
11/30/2017	Terra Preta	Carl's Prime	NA	NA	/	NA	Casual
11/29/2017	FILL Restaurant & Bar	Charleston Hospitality Group	NA	NA	/	NA	Casual
11/28/2017A	Buffalo Wild Wings (NasdaqGS:BWLD)	Arby's Restaurant Group	\$2,900.0	\$259.0	/	11.2x	Casual
11/09/2017	Strategic Growth Investment in Milk Bar	RSE Ventures	NA	NA	/	NA	Casual
11/08/2017A	Au Bon Pain Corporation	Panera Bread Company	NA	NA	/	NA	Casual
11/07/2017	57 Taco Bell Restaurants	Undisclosed Buyer	NA	NA	/	NA	QSR











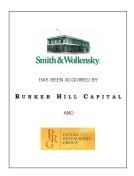
#### Selected TM Capital Restaurant Experience

















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