Consumer Monthly

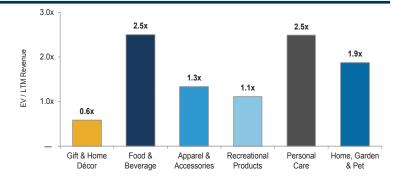
March 2018



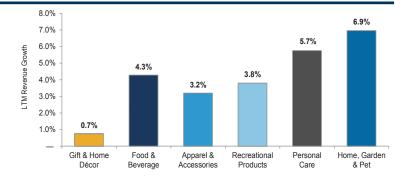
Consumer Headline Transactions



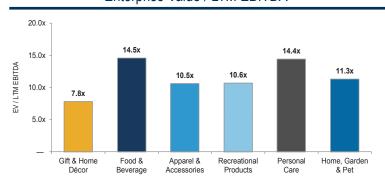
Enterprise Value / LTM Revenue



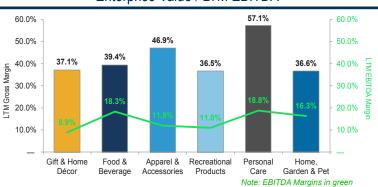
LTM Revenue Growth

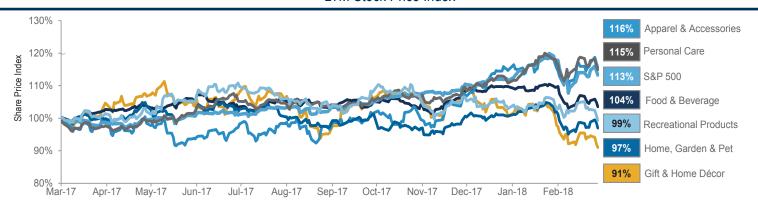


Enterprise Value / LTM EBITDA



Enterprise Value / LTM EBITDA





Selected Consumer Transactions

Gift & Home Decor Target Acquiro Transaction Description Zedbed Inc. Owen & Company Owen & Company Limited, a Canadian mattress provider Limited operating under the Kingsdown brand and portfolio company of Novacap, acquired Zedbed Inc., a Quebec-based manufacturer of environmentally-friendly foam mattresses Viyet Inc Sotheby's Sotheby's agreed to acquire Viyet, an online platform for buying (NYSE:BID) and selling pre-owned premium designer furniture and home

Apparel & Accessories

| Target | Acquiror | Transaction Description |
|---------------------------|--------------------------------------|--|
| A Jones & Sons Limited | Pavers Limited | Pavers, a U.Kbased retailer of women's and men's footwear, acquired A Jones & Sons (d/b/a Jones Bootmaker), a provider of footwear, totes and leather accessories |
| Galls, LLC | Charlesbank Capital Partners, LLC | Charlesbank Capital Partners, a private equity firm, acquired Galls, LLC, a distributor of apparel and equipment to first responders; Galls was a portfolio company of Cl Capital Partners |

Personal Care

Transaction Description Procter & Gamble acquired Snowberry New Zealand, a provider of

| | Zealand Ltd. | Gamble Company (NYSE:PG) | skincare products including body wash, exfoliation products, moisturizers and sunscreen |
|--|--|-----------------------------|---|
| | Koninklijke Sanders B.V. (d/b/a Royal Sanders) | 3i Group plc | 3i Group, a U.Kbased private equity firm, agreed to acquire Royal Sanders, a Dutch manufacturer of shampoo, shower gels and bath products, from Dutch private equity firm Egeria; 3i announced it plans to use the acquisition as the base of a "buy and build" |

Selected TM Capital Consumer Experience

personal care platform



Target

Snowberry New

Acquiror

The Procter &





Food & Beverage

| Target | Acquiror | Transaction Description |
|---|-------------------------------|---|
| Crystal Rock Holdings, Inc. (AMEX:CRVP) | Cott Corporation (TSX:BCB) | Cott Corporation, a Canadian provider of water, coffee and filtration solutions and services, agreed to acquire Crystal Rock Holdings, a direct-to-consumer water and coffee delivery business operating in New England, for \$35 million, representing an EV / EBITDA multiple of 6.7x |
| Green & Black's Organic Ice Cream of Mondelez International, Inc. (NASDAQ:MDLZ) | Froneri Limited | U.Kbased Froneri, a joint venture between Nestlé (VTX:NESN) and R&R Ice Cream, acquired the Green & Black's Organic Ice Cream brand from Mondelez International; Froneri is Europe's second largest producer of ice cream |

Recreational Products

| Target | Acquiror | Transaction Description |
|------------|---|--|
| Macpac Ltd | Super Retail Group Limited (ASX:SUL) | Super Retail Group, an Australian retailer of outdoor and recreation equipment, agreed to acquire Macpac, an Australian provider of outdoor apparel and hiking gear, for USD \$106 million |

K'NEX Brands, L.P. Basic Fun, Inc. Basic Fun!, a provider of toys, agreed to acquire K'Nex Brands, a maker of children's construction toys, for \$21 million in an asset sale; K'NEX was sold by senior lender PNC Bank

Home, Garden & Pet

| Target | Acquiror | Transaction Description |
|---------------|--|---|
| Pets4Life | Dane Creek Capital Corp. | Dane Creek Capital, a merchant bank focused exclusively on investing within the pet industry, acquired Pets4Life, a Canadian provider of organic raw pet food, for an EV / Revenue multiple of 0.6x |
| Nature Direct | Youngevity International, Inc. (NasdaqCM:YGYI) | Youngevity International, a branded lifestyle and nutritional products holding company, acquired Nature Direct, an Australian provider of organic oil-based cleaning solutions, including home care concentrates, floor cleaning products and alcohol-free hand sanitizer |

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