Restaurant Monthly

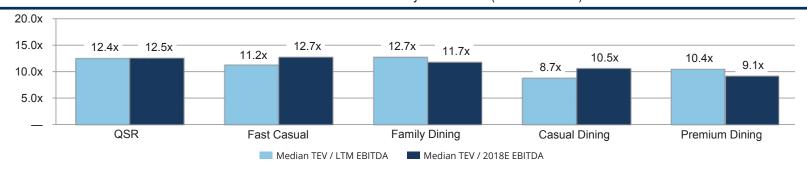
February 2018



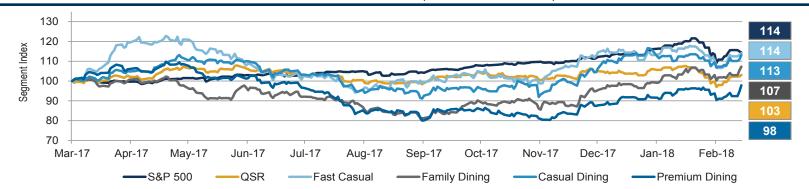
Restaurant Industry Commentary

TM Capital's restaurant indices, except for Fast Casual and QSR, traded above the S&P 500 over the last 30 days, while same-store sales and same-store traffic decreased by 0.3% and 3.0%, respectively. For food delivery services—one of the primary catalysts in the long term declining traffic trend—February was an active M&A month. **UberEats** acquired **Ando**, the digital-only app-based restaurant startup in New York, and **Yum! Brands (NYSE:YUM)** invested \$200 million in **Grubhub (NYSE:GRUB)**, with a focus on establishing Grubhub as the exclusive delivery partner for KFC and Taco Bell. Additionally, **Rhône Capital** acquired Brazilian steakhouse chain **Fogo de Chão (NASDAQ:FOGO)** for \$560 million, representing a 10.9x multiple of LTM EBITDA.

Restaurant Valuations by Price Point (TEV / EBITDA)

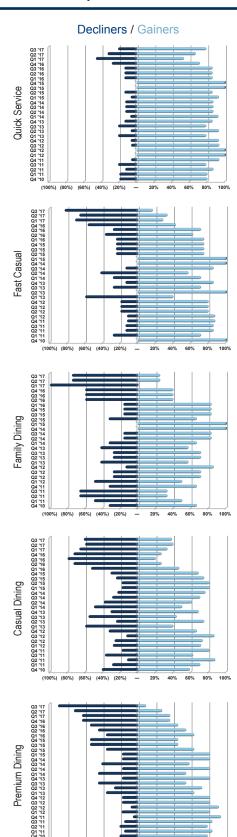


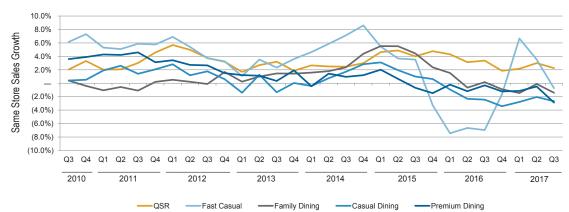
Public Market Performance (Latest Twelve Months)



Recent Restaurant M&A Activity

(\$ in millions) Closed / Announced			Acquiror						
		Target		Enterprise Value	EBITDA / Value Multiple			Industry Segment	
	02/20/2018	Fogo de Chao, Inc. (NasdaqGS:FOGO)	Rhone Capital, LLC	\$560.0	\$51.5	/	10.9x	Premium	
	02/14/2018	29 Arby's Restaurants in Ohio	AES Restaurant Group, LLC	NA	NA	/	NA	QSR	
	02/13/2018A	Smashburger Master LLC	Jollibee Worldwide	\$222.2	NA	/	NA	Fast Casual	
	02/09/2018A	Theismann's Restaurant and Bar	Alexandria Restaurant Partners, LLC	NA	NA	/	NA	Casual	
	02/01/2018	Huddle House, Inc.	Undisclosed Buyer	NA	NA	/	NA	Family	
	01/31/2018	38 Wendy's Restaurants in CT and MA	Meritage Hospitality Group Inc. (OTCPK:MHGU)	NA	NA	/	NA	QSR	
	01/23/2018A	Keg Restaurants	Cara Operations Limited (TSX:CARA)	\$238.8	\$14.0		17.1x	Casual	
	01/10/2018	15 Wendy's Restaurant in Florida	Gold Coast Holdings Restaurants	NA	NA	/	NA	QSR	
	01/10/2018	52 Wendy's Restaurants in Southern California	WKS Restaurant Corporation	NA	NA	/	NA	QSR	
	01/09/2018	Growth Investment in MOD Pizza	PWP Growth Equity	NA	NA	/	NA	Fast Casual	





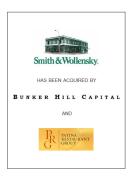
Selected TM Capital Restaurant Experience

















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