Consumer Monthly

June 2018



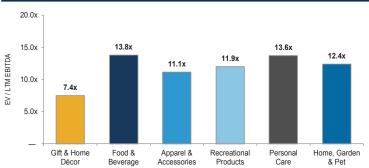
Consumer Headline Transactions

Target Acquiror **Acquisition Synopsis** PetEdge Boss Holdings, Inc., a provider of pet care products (d/b/a BossPet), acquired PetEdge, Inc. PetEdge, Inc. is a leading supplier of wholesale pet grooming supplies and discount pet products Mondelēz International, Inc. acquired Tate's Bake Shop for approximately \$500 million Mondelēz from The Riverside Company, a private equity firm; Tate's produces signature crispy cookies TM Capital served as a financial advisor to Tate's on this transaction and previously advised the Company in its original 2014 recapitilization with The Riverside Company • Interior Logic Group, Inc., owned by Platinum Equity, LLC, merged with Interior Specialists, Inc., owned by private equity firm Littlejohn & Co.; Littlejohn and Platinum will jointly own the new \$1.5 INTERIOR billion company Interior Specialists, Inc. is the nation's largest new construction interior finishing contractor with 90 locations across the country Bain Capital submitted an offer to acquire the remaining 90% stake of BWX Ltd., a publicly traded Australian cosmetics manufacturer, which values the company at \$603 million 🔀 BainCapital BWX Ltd. develops, manufactures, markets and distributes natural body, hair and skin care products in Australia and internationally Polaris Industries, Inc. (NYSE: PII) announced its acquisition of Boat Holdings, LLC for \$805 BENNINGTON million, representing a 2017 EBITDA multiple of 11.0x and a 2017 revenue multiple of 1.5x **G**@dfrev Boat Holdings, LLC, which manufactures Bennington, the market leader in pontoon boats, and Godfrey, Hurricane and Rinker brand boats, reached \$560 million in revenue last year · Canadian Tire Corporation, Ltd. (TSX: CTC.A), a diversified retailer in Canada, has entered an agreement to purchase Helly Hansen AS from the Ontario Teachers' Pension Plan for \$985 million, representing an estimated revenue multiple of 1.9x Helly Hansen AS, founded in 1877, is a leading producer of premium outdoor apparel and sportswear

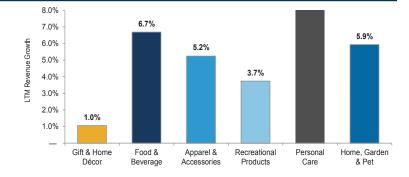
Enterprise Value / LTM Revenue

3 0x 2.4x EV / LTM Revenue 1.9x 2.0x 1.6x 1.3x 1.0x 0.7x Gift & Home Food & Apparel & Recreational Personal Home, Garden Décor Beverage Accessories Products Care & Pet

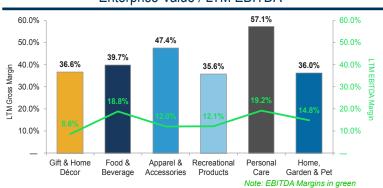
Enterprise Value / LTM EBITDA

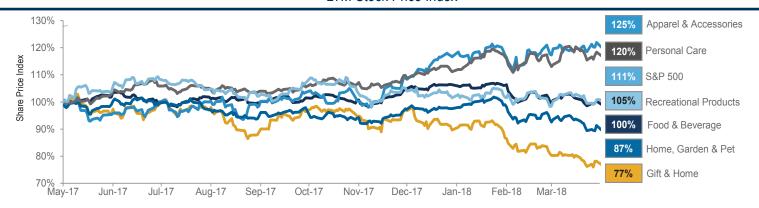


LTM Revenue Growth



Enterprise Value / LTM EBITDA





Selected Consumer Transactions

Gift & Home Decor

Target	Acquiror	Transaction Description
Vornado Air, LLC	MerchSource, LLC	MerchSource, LLC acquired Vornado Air, LLC, a Kansas-based manufacturer and distributor of fans, heaters, air purifiers and other airflow technologies for residential applications

HALO Branded Solutions, Inc.

TPG Growth

San Francisco-based private equity firm TPG Growth agreed to acquire HALO Branded Solutions, a distributor of promotional

Apparel & Accessories

rarget	Acquiror	Transaction Description
Cotton Traders Ltd	CorpAcq Ltd	CorpAcq Ltd, a U.Kbased private equity firm, agreed to acquire Cotton Traders Ltd, an online and brick-and-mortar retailer of women's and men's clothing, footwear and accessories
Kristall Production Corp.	Public Joint Stock Company ALROSA (MISX:ALRS)	Public Joint Stock Company ALROSA (MISX:ALRS), which engages in the extraction of diamond reserves, acquired Kristall Production Corp., a Russian manufacturer and seller of diamonds to wholesale and retail buyers

Personal Care

Target	Acquiror	Transaction Description
Nanda Co., Ltd	L'Oréal S.A. (ENXTPA:OR)	L'Oréal S.A. (ENXTPA:OR) agreed to acquire 100% of South Korean cosmetics company Nanda Co., Ltd, which reported sales of approximately \$150 million in 2017
Kramer Laboratories, Inc.	Avista Capital Holdings, L.P.; Dana Holdings LLC	Private equity firm Avista Capital Holdings, L.P. and healthcare- focused investment group Dana Holdings LLC acquired Kramer Laboratories, Inc., a Florida-based manufacturer of OTC medicines for foot care and cough and cold

Selected TM Capital Consumer Experience







Food & Beverage

Target	Acquiror	Transaction Description
Shepherd Gourmet	Saputo Inc.	Saputo Inc. (TSX:SAP), a Canadian dairy company, announced its
Dairy (Ontario) Inc.	(TSX:SAP)	acquisition of Shepherd Gourmet Dairy (Ontario) Inc., for \$77
		million, representing an EV / Revenue multiple of 1.8x

Zipfizz Corporation KUC Holding

KUC Holding, a subsidiary of Chinese nutritional supplement producer Xiamen Jindawei Vitamin Co., Ltd. based in Irvine, CA, acquired Zipfizz Corporation, a producer and distributor of fruitflavored sports drink tubes, for \$80 million

Recreational Products

Target	Acquiror	Transaction Description
Saban Brands Power Rangers	Hasbro, Inc. (NasdaqGS:HAS)	Hasbro, Inc. entered into an agreement to acquire the Power Rangers brand for approximately \$520 million; Hasbro acquired additional brands with this deal including Luna Petunia, My Pet Monster and Treehouse Detectives
DOWCO Inc.	Patrick Industries, Inc. (NasdaqGS:PATK)	Patrick Industries, Inc. (NasdaqGS:PATK), a manufacturer and distributor of building products for the recreational vehicle and marine markets, acquired DOWCO Inc., a producer of plastics and fabrics in the same space

Home, Garden & Pet

Target	Acquiror	Transaction Description
Great Life Pet Food, Wild Calling! Pet Foods, Inc.,	Barkstrong, LLC	In a series of transactions, Barkstrong LLC, a producer of premium pet foods, acquired Great Life Pet Food and Wild Calling! Pet Foods, Inc., both of which also produce natural super-premium pet foods
Vetscience LLC	Manna Pro Products, LLC	Manna Pro Products, LLC, an Ohio-based manufacturer of nutritional animal feeds, acquired Vetscience LLC, which is a producer of organic and natural food supplements and treats for

TM Capital's Consumer Industry Contacts

dogs and cats





Craig M. Gibson Managing Director Managing Director cgibson@tmcapital.com 617-259-2204 dfelts@tmcapital.com 404-995-6252



David M. Felts



James S. Grien

Managing Director

jgrien@tmcapital.com

404-995-6235



Philip S. Krieger



Kevin Atchue

pkrieger@tmcapital.com 404-995-6242 katchue@tmcapital.com 617-259-2209

