# **Technology Monthly**

May 2018

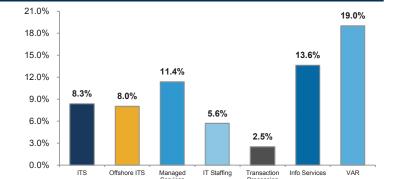


# **Technology Headline Transactions**

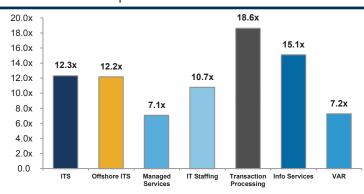
	Target	Acquirer	Acquisition Synopsis
IT Services	<b>EBECS</b> Sable 37	DXC.technology	<ul> <li>DXC Technology (NYSE: DXC) has agreed to acquire Microsoft Dynamics partners, eBECS and Sable37</li> <li>Sable37 is a leading Microsoft Dynamics 365 value added reseller and software vendor of cloud-based solutions and eBECS is a Microsoft Gold Partner that delivers Microsoft business solutions and managed services</li> <li>The acquisition will bolster DXC's position as one of Microsoft's leading global partners for Dynamics 365 and will expand its cloud capabilities globally</li> </ul>
Managed Services	<b></b> RDX •	MIDD	<ul> <li>Madison Dearborn Partners acquired Remote DBA Experts, a leading provider of remote database administration and cloud managed services</li> <li>MDP sees a number of opportunities to grow RDX's business into adjacent managed services offerings, both organically and through strategic acquisitions</li> </ul>
IT Services	Oction	HCL	<ul> <li>HCL Technologies (NSE: HCLTECH), along with private equity firm Sumeru Equity Partners, has signed an agreement to acquire Actian Corporation</li> <li>Actian is a leading provider of hybrid data management, cloud integration and analytics solutions</li> <li>HCL Tech will own 80% of the joint venture and SEP will own the remaining 20%</li> </ul>
IT Services	XTREME	<b>D</b> ISYS	<ul> <li>DISYS (backed by Western Presidio Capital), a provider of global contingent labor and IT project solutions, announced it has entered into an agreement to acquire the assets and business of Xtreme Consulting Group</li> <li>DISYS will add approximately 50 new clients with virtually no overlap between the companies through the acquisition</li> </ul>
IT Services	∙∙Moment	verizon	<ul> <li>Verizon Communications (NYSE: VZ) closed its acquisition of Moment, a New York-based design and strategy services firm founded in 2002</li> <li>Moment will join Verizon's growing in-house design team and be responsible for creating end-to-end customer experiences including in-store, online, mobile and live customer service by phone or chat</li> </ul>

# Enterprise Value / LTM Revenue

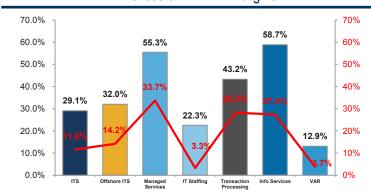


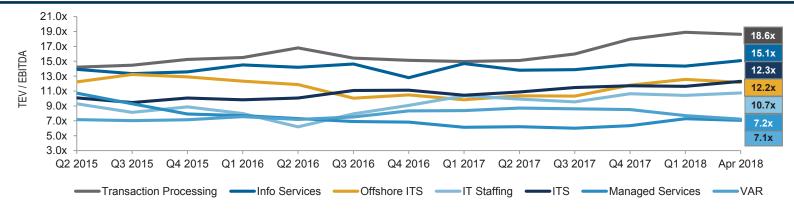


# Enterprise Value / LTM EBITDA



### LTM Gross & EBITDA Margins





Select Technology Transactions Announced in April 2018	Select	Technology	<b>Transactions</b>	Announced in	April 2018
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Annc. Date 4/24/2018	Sector Managed Services	Acquirer Reliam, Inc.	Target Stratalux Inc.	Enterprise Value NA	Comments  Reliam (backed by Great Hill Partners), a US-based provider of managed public cloud platforms, announced it has acquired Stratalux, a born-in-the-cloud MSP provider that focuses exclusively on AWS. The acquisition is expected to bolster Reliam's AWS technical and strategic capabilities as well as expand its geographical footprint.
4/13/2018	IT Services	Infosys Limited	Wongdoody Inc	NA	<ul> <li>Infosys (NYSE: INFY), a provider of consulting, technology and next-generation services, has signed a definitive agreement to acquire Wongdoody, a US-based, full-service creative and consumer insights agency</li> <li>Wongdoody, an award-winning creative agency with studios in Seattle and Los Angeles, brings to Infosys a globally recognized creative talent network and deep marketing/brand engagement expertise</li> </ul>
4/12/2018	Managed Services	Thrive Networks, Inc	BizCompass, LLC	NA	Thrive Networks (backed by M/C Partners), a provider of next generation managed services, announced it completed a merger with BizCompass, a provider of managed services for servers and desktops     The merger enhances Thrive's cloud computing and cyber security capabilities and expands its geographic presence in the Northeast
4/5/2018	IT Services	HCL Technologies	C3i Solutions	\$60.0	<ul> <li>HCL Technologies (NSE: HCLTECH), has agreed to acquire life sciences and consumer services provider, C3i Solutions</li> <li>C3i's clinical, sales support, pharmacovigilance expertise and strong roster of clients is expected to bolster HCL's life sciences vertical</li> </ul>

# Selected TM Capital Technology Experience







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