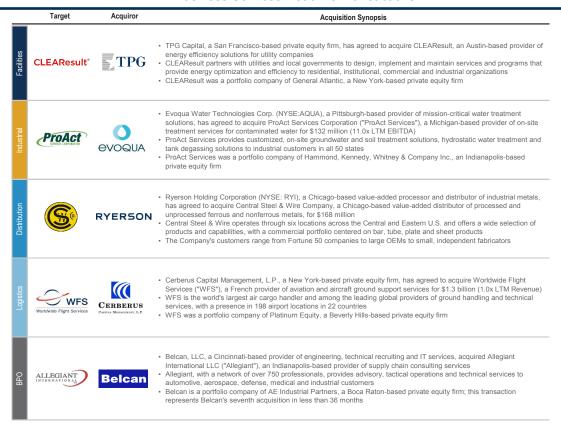
# **Business Services Monthly**

July 2018



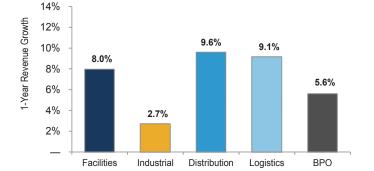
#### **Business Services Headline Transactions**



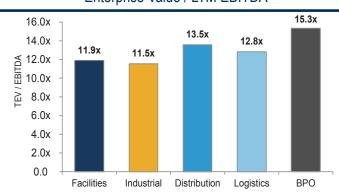
#### Enterprise Value / LTM Revenue

#### 1.6x 1.4x 1.4x 1.3x 1.2x 1.2x 1.0x 0.8x 0.6x 0.9x 0.6x 0.4x 0.2x0.0 **Facilities** Industrial Distribution BPO

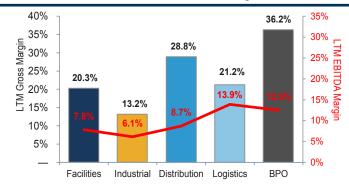
LTM Revenue Growth

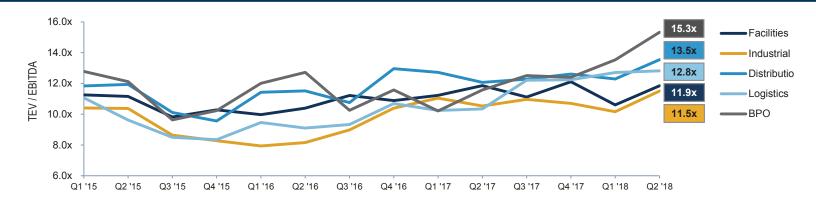


### Enterprise Value / LTM EBITDA



### LTM Gross & EDITDA Margins





#### **Facilities Services Transactions**

Target	Acquiror	Target Description
Fast Water Heater Company, LLC	Montlake Capital LLC	Provides installation, repair and maintenance services for commercial and residential water heaters
Fleetwood Security and Electronic Services, Inc.	Priority One Security Inc.	Designs, installs, services and monitors security and fire alarm systems
A-1 Sewer & Drain Plumbing & Heating Inc.	Succession Capital Partners	Provides commercial and residential plumbing services

### **Distribution Transactions**

Target	Acquiror	Target Description
All American Stone and Turf	SiteOne Landscape Supply, Inc. (NYSE:SITE)	Distributes hardscapes and landscape supplies, such as turf and stones
North Fork Heating & Supply Corp.	F.W. Webb Company, Inc.	Distributes plumbing, heating, ventilation and air conditioning (HVAC) equipment, parts and accessories
Cleaning Supply Warehouse Inc.	Aramsco, Inc.	Supplies chemicals and cleaning equipment

#### **BPO Transactions**

Target	Acquiror	Target Description
Connected Analytics Pty Ltd	Deloitte Touche Tohmatsu	Provides risk consulting services in Australia
EKS&H LLLP	Plante & Moran, PLLC	Provides financial accounting and consulting services
Broad & Cassel	Nelson Mullins Riley & Scarborough LLP	Offers legal advisory services

#### **Industrial Services Transactions**

Target	Acquiror	Target Description
Xtreme Drilling Corp.	AKITA Drilling Ltd. (TSX:AKT.A)	Provides onshore drilling services in the United States
ETA Technologies, LLC	Allied Power Group, LLC.	Provides engineering consulting services and replacement parts for the land-based industrial gas turbine industry
QualTek USA, LLC	Brightstar Capital Partners	Offers engineering, construction, fulfillment and project management services to the telecommunications

## **Logistics Transactions**

Target	Acquiror	Target Description
DSC Logistics, Inc.	CJ Logistics USA Corporation	Provides logistics and supply chain management services
National Logistics Services, Inc.	Fulcrum Capital Partners Inc.	Provides logistics services to the fashion, footwear, action wear and general merchandise retail industry in Canada
GlobalTranz Enterprises, Inc.	The Jordan Company, L.P.	Provides freight management services for shippers in the United States

### TM Capital's Business Services Contacts



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