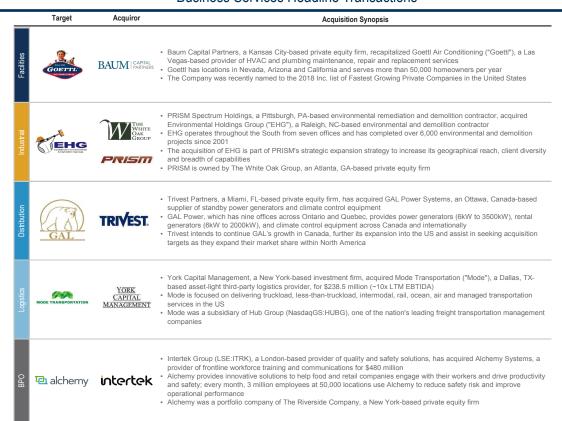
# **Business Services Monthly**

September 2018



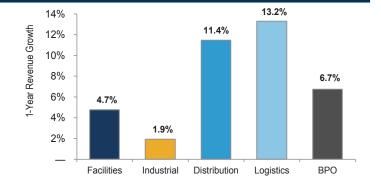
#### **Business Services Headline Transactions**



#### Enterprise Value / LTM Revenue

#### 1.6x 1.3x 1.4x 1.4x 1.2x 1.1x 1.2x x0.1 Revenue x8.0 x 0.6x ≥ 0.6x 0.4x 0.2x 0.0 Facilities BPO Industrial Distribution Logistics

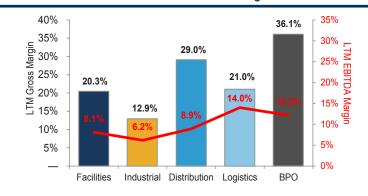
#### LTM Revenue Growth

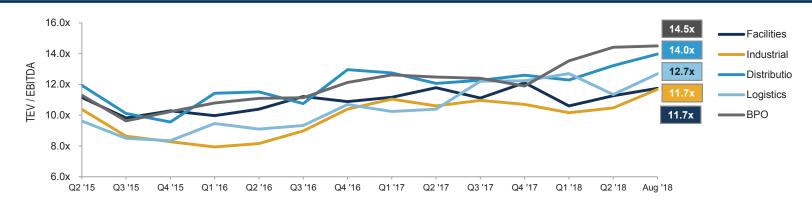


### Enterprise Value / LTM EBITDA



#### LTM Gross & EDITDA Margins





### **Facilities Services Transactions**

Target	Acquiror	Target Description
A-1 National Fire Co.	Summit Fire Protection Co., Inc.	Provides fire protection services, including fire sprinkler installation, inspection and repair and fire hydrant inspections
PRATT PEST MANAGEMENT NORTHWEST, INC.	Rentokil, Inc Pest Control Services	Offers residential and commercial pest control services
MKK Consulting Engineers, Inc.	IMEG Corp.	Specializes in mechanical, electrical, energy, plumbing, and fire protection design and consultation

### **Distribution Transactions**

Target	Acquiror	Target Description
Ott Distributors, Inc.	MORSCO HVAC Supply Company, LLC	Distributes HVAC part and equipment
Gould Technical Services, LLC	Maxim Crane Works, L.P.	Distributes hoists
Buckingham Slate Company	Summit Materials, Inc. (NYSE:SUM)	Provides roofing and building products

#### **BPO Transactions**

Target	Acquiror	Target Description
Harvey Nash Group plc (AIM:HVN)	DBAY Advisors Limited	Provides recruitment and outsourcing solutions primarily in the United Kingdom and Ireland, Mainland Europe and internationally
Veritext Corp	Leonard Green & Partners, L.P.	Provides deposition and legal litigation support solutions and services
Bulger Partners, LLC	The Parthenon Group, LLC	A strategy consulting and investment banking firm specializing in the software economy

### **Industrial Services Transactions**

Target	Acquiror	Target Description
SOLCOM Co.,Ltd. (TSE:1987)	MIRAIT Holdings Corporation (TSE:1417)	Engages in the construction business in Japan
Walpar, LLC	Valmont Industries, Inc. (NYSE:VMI)	Engages in the design, engineering, and fabrication of metal highway sign structures in the United States and Puerto Rico
Eagle Creek Renewable Energy, LLC	Ontario Power Generation Inc.	Develops, owns, and operates hydroelectric power projects that provide clean energy to electricity

# **Logistics Transactions**

Target	Acquiror	Target Description
SynchOne, LLC	GlobalTranz Enterprises, Inc.	Provides logistics services in the US
TAGG Logistics, LLC	Dot Family Holdings	Provides third party logistics services for mid-sized healthcare and consumer products businesses
Unifeeder A/S	DP World Limited (DIFX:DPW)	A logistics company that provides transport solutions in Northern Europe

## TM Capital's Business Services Contacts



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