# **Industrials Monthly**

September 2018

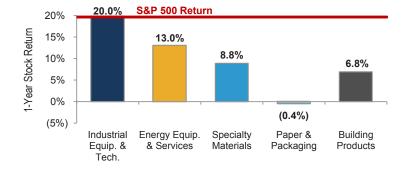


#### **Industrial Headline Transactions**

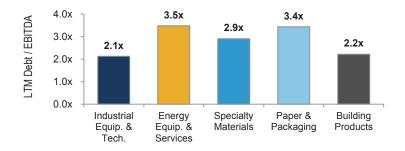
Acquiror **Acquisition Synopsis** Target - TM Capital served as exclusive financial advisor to Tidewater Equipment Company ("Tidewater"), a portfolio company of Ironwood Management Partners Fund II, LP in its sale to Tecum Equity Partners and **TECUM** Industrial Equipment & Western Allegheny Capital TIDEWATER Technology Tidewater is a leading, full-service dealer and distributor of forestry and related timber harvesting equipment with 16 locations across the Southeastern U.S. and is the largest forestry-only equipment dealer in North America ■ Eclipse Resources Corporation, an oil & gas exploration and production company, entered into a merger agreement with Blue Ridge Mountain Resources for \$339 million BLUE RIDGE Blue Ridge Mountain Resources is an exploration and production company engaged in the development of onshore natural gas and oil mainly concentrated in the Appalachian region · Cabot Microelectronics, a provider of chemicals used in semiconductors, entered into a definitive agreement to KMG acquire KMG Chemicals for \$1.6 billion Cabot **Specialty Materials** · KMG Chemicals is a provider of specialty chemicals and performance products for the semiconductor, industrial Microelectronics wood preservation, pipeline and energy markets Implied Enterprise Value Multiple: 10.9x EBITDA · Nine Dragons Paper, a China-based manufacturer of containerboard products, entered into a definitive asset resolute ND PAPER LLC purchase agreement to acquire Resolute Forest Products' Fairmont Mill for \$55 million

Resolute's Fairmont Mill produces 218,000 metric tons of recycled bleached kraft pulp annually (Fairmont pulp mill) · Fortune Brands Home & Security, a provider of home fixtures and hardware, signed an agreement to acquire Fortune Brands **Building Products** Home & Security · Fiberon is a manufacturer of outdoor performance materials used primarily in decking, railing and fencing products Implied Enterprise Value Multiple: 2.4x Revenue

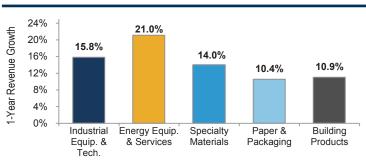
#### 1-Year Stock Returns



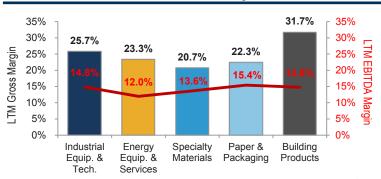
### Leverage Multiples



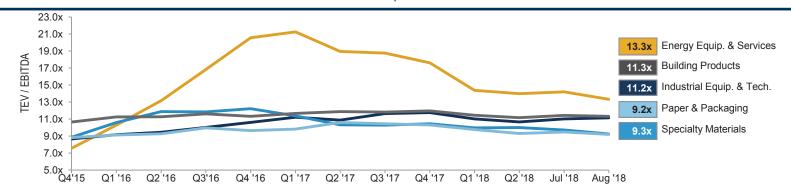
#### 1-Year Revenue Growth



### **Gross & EBITDA Margins**



## **EBITDA Multiples Over Time**



## Selected Industrial Equip. & Tech. Transactions

Target	Acquiror	Transaction Description
Interface Performance Materials	Lydall	Lydall, a manufacturer of specialty engineered products for the thermal / acoustical and filtration / separation markets, acquired Interface Performance Materials, a provider of complete sealing solutions for \$265 million
Custom Electric Manufacturing	Sandvik AB	Sandvik, a Sweden-based engineering company involved in mining and rock excavation, metal-cutting and materials technology, acquired Custom Electric Manufacturing, a manufacturer of original equipment and heating elements for industrial use
ОСМ	Material Handling Systems	Material Handling Systems, a provider of advanced parcel sortation systems, engineering and equipment, acquired OCM, an Italy-based provider of automated handling systems for warehouse and distribution logistics

# Selected Specialty Materials Transactions

Target	Acquiror	Transaction Description
Strathmore Products	Carboline Company	Carboline, a producer of coatings, linings and fireproofing products, acquired Strathmore, a manufacturer of high-performance coatings solutions
Pioneer Metal Finishing	Aterian Investment Partners	Aterian Investment Partners, a New York-based private equity firm, acquired Pioneer Metal Finishing, a provider of outsourced anodizing, plating, hardcoat, electroless nickel and other value-added surface treating solutions
Kilto (Parquet Product Business)	Teknos Group Oy	Teknos Group, a Finland-based provider of industrial coatings, acquired Kilto's parquet product business, which produces primer lacquers and parquet fillers

## Selected Building Products Transactions

Target	Acquiror Transaction Description	
Andersen Corporation (Silver Line Division)	Ply Gem	Ply Gem, a manufacturer of exterior building products, entered into an agreement to acquire Andersen Corporation's Silver Line vinyl window and patio door division for \$190 million
Ceramica Saloni	Victoria plc	Victoria, a U.Kbased manufacturer and distributor of flooring products, acquired Ceramica Saloni, a Spain-based manufacturer of ceramic and porcelain tiles for \$114 million
Jones Stephens	Ferguson Enterprises	Ferguson, a distributor of commercial and residential plumbing supplies, pipes, valves and fittings, acquired Jones Stephens, a manufacturer and distributor of specialty plumbing products

## Selected Energy Equip. & Services Transactions

Target	Acquiror	Transaction Description
Powerstroke Well Control	High Arctic Energy Services	High Arctic, a Calgary-based provider of drilling and specialized well completion services, acquired Powerstroke, an Alberta-based provider of snubbing and well services
RTS Energy Services	Mammoth Energy Services	Mammoth Energy, an integrated oilfield service company, acquired RTS Energy, a provider of cementing and acidizing services for oil and gas wells in West Texas
Subsea Innovation	Tekmar Group	Tekmar Group, a U.Kbased provider of subsea cable, umbilical and flexible pipe protection systems, entered into an agreement to acquire Subsea Innovation, a U.Kbased supplier of equipment and technology for the offshore oil & gas market

## Selected Paper & Packaging Transactions

Target	Acquiror	Transaction Description
Bemis Company	Amcor Limited	Amcor, an Australia-based provider of flexible packaging, rigid containers, specialty cartons and closures, entered into a definitive agreement to acquire Bemis, a manufacturer of flexible packaging products and pressure-sensitive materials for \$6.7 billion
P.H. Glatfelter (Specialty Papers Business)	Lindsay Goldberg	Lindsay Goldberg, a New York-based private equity firm, acquired Glatfelter's Specialty Papers business unit for \$360 million
Clearwater Paper Corporation (Ladysmith paper mill)	Dunn Paper	Dunn Paper, a manufacturer of high-performance, advanced paper materials for lightweight technical food packaging and tissue products, acquired Clearwater Paper's Ladysmith paper mill for \$72 million

## TM Capital's Industrial Contacts

W. Gregory Robertson Chairman (212) 809-1410	Paul R. Smolevitz Managing Director (212) 809-1416	Jonathan I. Mishkin Managing Director (212) 809-1413	David M. Felts Managing Director (404) 995-6252
Michael S. Goldman	Andrew T. Greenberg	Jerome S. Romano	Andy B. Krna
Managing Director	Managing Director	Managing Director	Principal
(212) 809-1419	(212) 422-1967	(617) 259-2206	(212) 809-1442

# Selected TM Capital Industrial Experience















