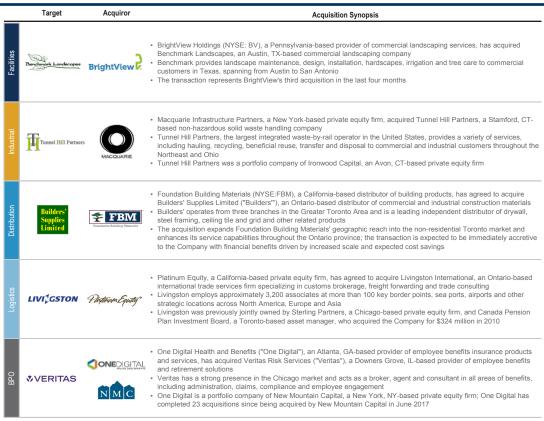
Business Services Monthly

March 2019



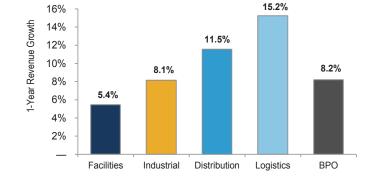
Business Services Headline Transactions



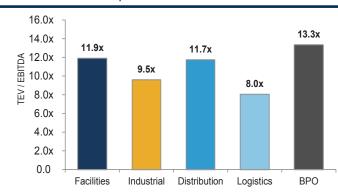
Enterprise Value / LTM Revenue

1.6x 1.4x 1.4x 1.2x 1.1x 1.0x x0.1 Revenue x8.0 x 0.9x 1.0x ≥ 0.6x 0.5x 0.4x 0.2x 0.0 Facilities BPO Industrial Distribution Logistics

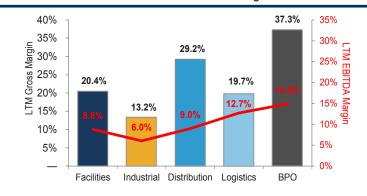
LTM Revenue Growth

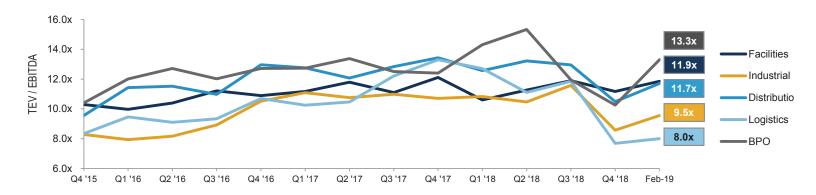


Enterprise Value / LTM EBITDA



LTM Gross & EDITDA Margins





Facilities Services Transactions

Target	Acquiror	Target Description
Gordon Latham Limited	GDI Integrated Facility Services Inc. (TSX:GDI)	Provides outsourced facility services
Restauration Collective Casino	Compass Group PLC (LSE:CPG)	Provides food catering services to casinos
Technical Response Planning Corporation	JENSEN HUGHES, Inc.	Provides emergency planning, training and response consulting services for the energy industry

Distribution Transactions

Target	Acquiror	Target Description
HC HoodCo, Inc.	The Cook & Boardman Group, LLC	Distributes commercial doors, frames and hardware
Baron Distributors, Inc.	Winsupply Inc.	Distributes and sells turf, landscape, golf and agriculture irrigation products
Adapt Laser Systems, LLC	Boyne Capital Partners	Distributes laser cleaning equipment

BPO Transactions

Target	Acquiror	Target Description
TalentRISE, LLC	Aleron Group	Provides executive search, recruitment outsourcing and consulting services
Dental Management Strategies, LLC	Talisker Partners	Offers consulting and legal services to dental industry
Olympus Consulting Group LLC	Level 1 Private Security, LLC	Operates as a security intelligence agency for corporations, attorneys and investment firms in the United States

Industrial Services Transactions

Target	Acquiror	Target Description
Nishkian & Associates, Inc.	IMEG Corp.	Offers consulting and structural engineering solutions across many markets including commercial, retail, corporate and government
Kodiak Gas Services LLC	EQT Infrastructure	Provides contract compression and related services for the oil and gas industry in North America
Earth Services & Abatement, Inc.	1 Priority Environmental Services, Inc.	Provides environmental remediation and selective demolition services

Logistics Transactions

Target	Acquiror	Target Description
Sandd B.V.	PostNL N.V.	Offers postal services, including transport, sorting, distribution, and delivery of letters and addressed printed matters
Schilli Corporation	TFI International Inc.	Provides bulk transport services for food-grade and non food-grade commodities to companies in the continental United States, Canada and Mexico
SCR Air Services, Inc.	NFI Industries, Inc.	Provides logisitics services for non- asset truckload, LTL, intermodal, air freight and flatbed solutions

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