Consumer & Retail Monthly

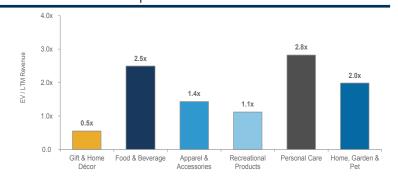
April 2019



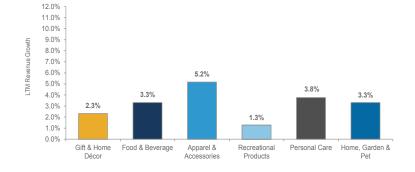
Consumer Headline Transactions



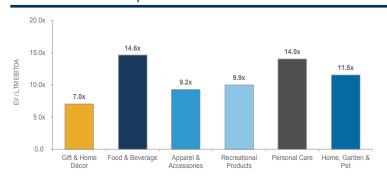
Enterprise Value / LTM Revenue



LTM Revenue Growth

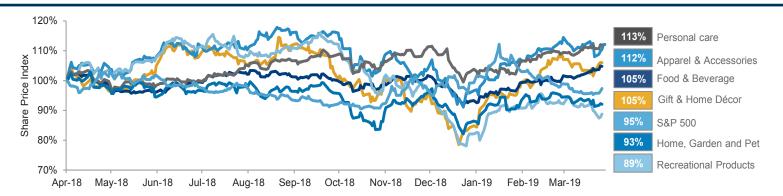


Enterprise Value / LTM EBITDA



Enterprise Value / LTM EBITDA





Selected Consumer Transactions

Gift & Home Decor Target Acquiror Transaction Description Handley Drive, LLC The Uttermost Co. Home décor manufacturer Uttermost announced that it has acquired the assets of furniture, accessory and lighting manufacturer Handley Drive and hired its co-founder, Rick Janecek to serve as Creative Director for its Revelation brand FXI, INC Bain Capital-backed Innocor, a designer and manufacturer of Innocor, Inc. polyurethane foam solutions for "bed-in-a-box" and other ecommerce segments has been acquired by One Rock Capital-Backed FXI

Apparel & Accessories

Target	Acquiror	Transaction Description
For Bare Feet	Taglich Private Equity	For Bare Feet, a 35-year-old Indiana-based manufacturer and distributor of novelty socks, has been sold to Taglich Private Equity and co-investor Kelly Baugh, the daughter of the former owner of the business
Original Stitch, Inc.	World Co., Ltd.	World Co., Ltd., a Japanese manufacturer and retailer of apparel, has acquired 53.2% of Original Stitch, an retailer of custom dress shirts at an implied Enterprise Value of \$38 million, representing a Revenue multiple of 19.5x

Personal Care

Target	Acquiror	Transaction Description
Maesa SA	Bain Capital Private Equity	Bain Capital Private Equity has acquired a majority stake in Maesa, a one-stop source of cosmetics, tolletries and fragrances for retailers and beauty companies with vertically integrated marketing, design, engineering, and product development
GARANCIA SAS	Unilever PLC (LSE:ULVR)	Unilever announced that it has made a binding offer to acquire Garancia, a French derma-cosmetic brand offering 38 premium facial and body skincare products predominantly sold through the pharmacy channel in France

Selected TM Capital Consumer Experience







Food & Beverage

Target	Acquiror	Transaction Description
Gilman Cheese Corp.	Borgman Capital	Milwaukee-based private investment firm Borgman Capital LLC has acquired Wisconsin-based Gilman Cheese Corp., a 70-year-old food manufacturer that focuses on premium, organic and all-natural cheeses
Erich Ziegler Gmbh	Archer-Daniels- Midland Company (NYSE:ADM)	ADM has agreed to acquire European citrus flavors supplier Erich Ziegler in a move to create a global citrus platform offering a complete product line of innovative solutions and systems for food, beverage and fragrance customers

Recreational Products

Target	Acquirer	Transaction Departmen
Target	Acquiror	Transaction Description
Sugar Wheel Works, LLC	Breadwinner Cycles, Inc.	Sugar Wheel Works, a manufacturer of custom bike wheels, has been acquired by Breadwinner Cycles, a fellow Portland, Oregon-based manufacturer of custom bikes; representing the culmination of a 10-year supplier partnership
Fly Pedals, LLC	Spin Ventures, LLC	Fly Pedals, a Denver-based manufacturer of clipless pedals, has been acquired by Spin Ventures, a recently founded firm pursuing a roll-up strategy of niche cycling and cycling accessory

Home, Garden & Pet

rarget	Acquiror	Transaction Description
Cree Lighting	IDEAL Industries	IDEAL Industries announced the acquisition of Cree Lighting, which includes the outdoor and intelligent lighting control businesses of Cree, Inc. (NasdaqGS:CREE) for an Enterprise Value of \$310 million
Bonnie and Clyde Premium Pet Goods	Dane Creek Capital	Dane Creek Capital has announced the acquisition of Bonnie & Clyde Premium Pet Goods ('Bonnie & Clyde'), representing the Bonnie & Clyde brand of high-quality pet supplements designed to enhance the health and wellbeing of dogs and cats

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