

INDUSTRIALS MONTHLY

OCTOBER 2019

Our Industrials expertise spans key sectors including building products, industrial equipment & technology, energy equipment & services, specialty materials and paper & packaging.

Building Products






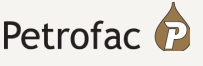





Industrial Equipment & Technology

Energy Equipment & Services

Specialty Materials

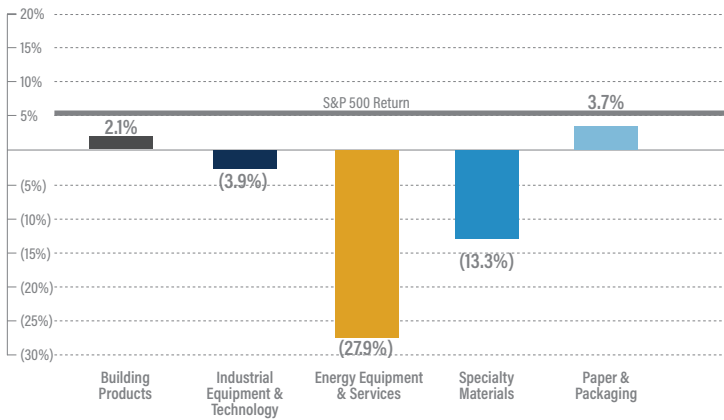
Paper & Packaging

HEADLINE TRANSACTIONS

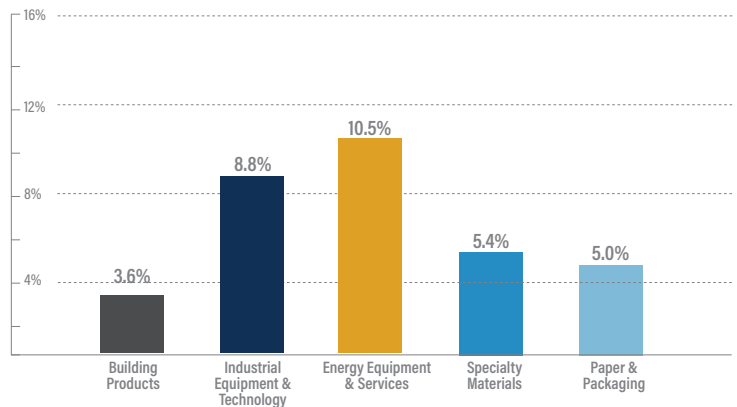
	TARGET	ACQUIROR	ACQUISITION SYNOPSIS
Industrial Equip.	 NAUMANN HOBBS MATERIAL HANDLING The Performance People  HCI EQUITY PARTNERS	 CenterGate CAPITAL	<ul style="list-style-type: none"> TM Capital served as exclusive financial advisor to Naumann Hobbs Holdings, Inc. in connection with an investment from CenterGate Capital, an Austin-based private equity firm Naumann Hobbs Material Handling, a portfolio company of HCI Equity Partners, is a provider of forklifts and related equipment to the Southwestern U.S.
Building Products	 API Group, Inc.	 J2 Acquisition Limited	<ul style="list-style-type: none"> J2 Acquisition Limited, a special purpose acquisition company formed in 2017, entered into an agreement to acquire API Group for \$2.3 billion API Group provides fire and life safety systems, pipeline components and services and specialty contracting services Implied Enterprise Value Multiples: Revenue: 0.6x; Adjusted EBITDA: 7.4x
Energy Equip.	 Petrofac	 PERENCO	<ul style="list-style-type: none"> Perenco S.A., a France-based petroleum and natural gas producer, entered into a definitive agreement to acquire Petrofac Limited's business in Mexico for \$276 million Petrofac Limited's business in Mexico provides oilfield services to oil and gas exploration companies
Specialty Materials	 Isobionics Innovative creators of flavors and fragrances	 BASF We create chemistry	<ul style="list-style-type: none"> BASF SE, a Germany-based diversified chemical manufacturer, entered into a definitive agreement to acquire Isobionics Isobionics is a Netherlands-based developer and producer of natural products for customers in the flavor and fragrance market
Paper & Packaging	 holland & crosby	 tc • TRANSCONTINENTAL	<ul style="list-style-type: none"> TC Transcontinental, a Canada-based provider of flexible packaging and printing services, acquired Holland & Crosby Limited Holland & Crosby Limited is a Canada-based producer of point-of-purchase displays and other in-store marketing products

INDUSTRIALS GROWTH & VALUATION TRENDS

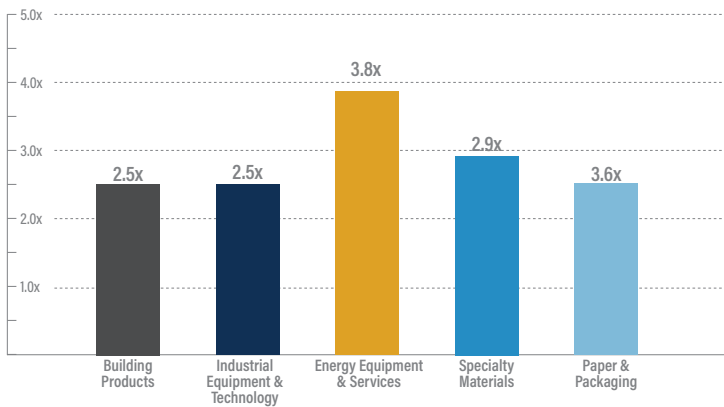
One-Year Stock Return



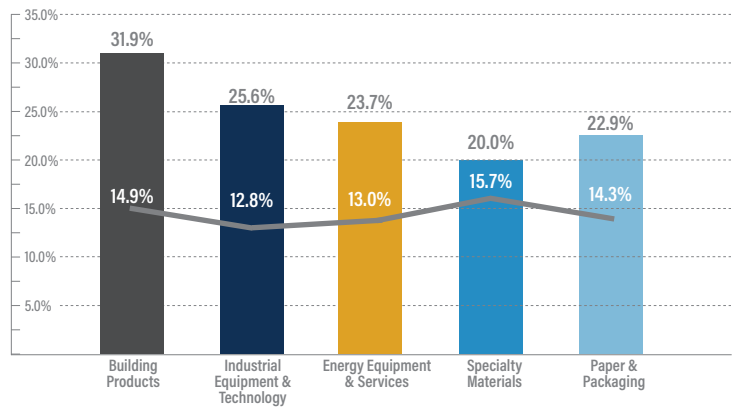
One-Year Revenue Growth



LTM Debt/EBITDA

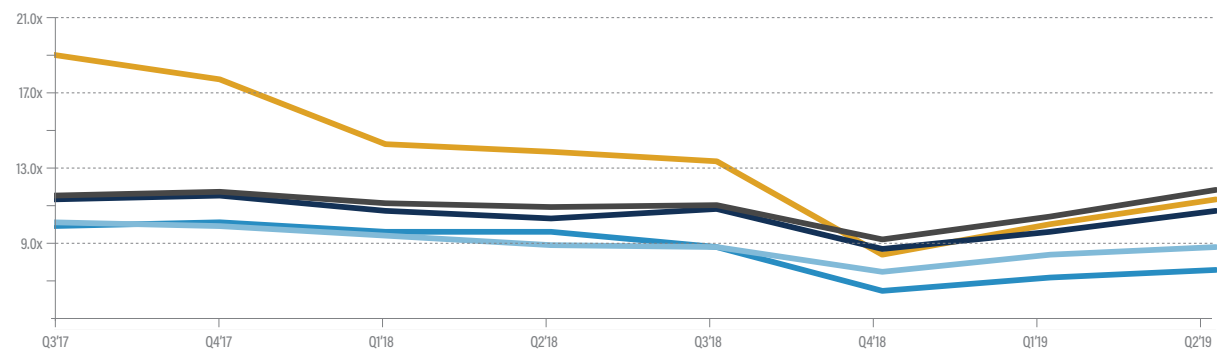


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

TEV/EBITDA



11.9x Building Products 10.5x Industrial Equipment & Technology 10.5x Energy Equipment & Services 8.1x Specialty Materials 9.0x Paper & Packaging

SELECTED INDUSTRIALS TRANSACTIONS

Target	Acquiror	Building Products Transactions
Low & Bonar PLC	Freudenberg & Co. Kommanditgesellschaft	Freudenberg & Co. Kommanditgesellschaft, a Germany-based industrial conglomerate, agreed to acquire Low & Bonar PLC, a U.K.-based manufacturer of technical textiles and fibers
Hankuk Glass Industries Inc. (Subsidiary of Saint-Gobain)	Glenwood Private Equity	Glenwood Private Equity, a South-Korea-based private equity firm, acquired Hankuk Glass Industries, a Korea-based producer of safety and specialty glass
Epc.be (Portfolio Company of The Riverside Company)	THI Investments GmbH	THI Investments, a Germany-based family office, acquired Epc.be, a Belgium-based manufacturer of panels for residential doors

Target	Acquiror	Energy Equipment & Services Transactions
Pegasus Optimization Managers (Port. Co. of Apollo)	Kodiak Gas Services LLC (Portfolio Company of EQT Partners)	Kodiak Gas Services, a provider of contract compression and related services to the oil and gas industry, agreed to acquire Pegasus Optimization Managers, a provider of natural gas contract compression services
Tankology Inc.	Hamilton Robinson Capital Partners	Hamilton Robinson, a Connecticut-based private equity firm, has acquired Tankology Inc., a provider of underground storage tank testing, inspection and compliance management services
NDT Global (Subsidiary of the Weissker Group)	Eddyfi	Eddyfi, a Canada-based provider of tubing inspection equipment and software used in the oil and gas industry, has acquired NDT Global, a Germany-based provider of ultrasonic pipeline inspection and data analysis services for the oil and gas industry

Target	Acquiror	Paper & Packaging Transactions
NEKICESA Packaging S.L.	Essentra	Essentra, a U.K.-based producer of specialist plastic, fiber, foam, and packaging products, acquired NEKICESA Packaging S.L., a Spain-based manufacturer of paper and packaging
Nishihara Shigyo K.K.	Rengo Co., Ltd.	Rengo Co., Ltd., a Japan-based packaging manufacturer, agreed to acquire Nishihara Shigyo K.K., a Japan-based manufacturer of cardboard cases
Transpak Corporation (Subsidiary of Quad/Graphics)	FCA, LLC	FCA, LLC, a designer and manufacturer of industrial packaging solutions, acquired Transpak Corporation, a provider of packaging, warehousing, and logistics services, for \$10 million

Target	Acquiror	Industrial Equipment & Tech. Transactions
Morbark (Portfolio Company of Stellex Capital Management)	Alamo Group Inc.	Alamo Group, a manufacturer of agricultural and infrastructure maintenance equipment, agreed to acquire Morbark, a manufacturer of recycling, forestry and biomass and tree care equipment, for \$352 million
BTG Eclépens S.A. (Subsidiary of Spectris plc)	Voith GmbH & Co. KGaA	Voith, a Germany-based manufacturer of components for the energy, paper and transportation markets, agreed to acquire BTG Eclépens, a Switzerland-based manufacturer of process solutions for the pulp and paper industry, for \$353 million
Baier + Köppel GmbH + Co. KG	The Timken Company	The Timken Company, a manufacturer of bearings and power transmission products, agreed to acquire Baier + Köppel, a Germany-based manufacturer of automatic maintenance systems, for \$165 million

Target	Acquiror	Specialty Materials Transactions
Capital Paints, LLC	Axalta Coating Systems Ltd.	Axalta Coating Systems Ltd., a manufacturer of high performance coatings systems, agreed to acquire Capital Paints, LLC, a manufacturer of industrial thermosetting powder coatings
Hangzhou Free Trade, Inc	Shanghai Pret Composites Co., Ltd.	Shanghai Pret Composites Co., Ltd., a China-based manufacturer of modified plastic materials primarily for automobiles, acquired Hangzhou Free Trade, Inc., a China-based manufacturer of dies and other chemicals, for \$220 million
Callery Corporation (Portfolio Company of Edgewater Capital)	Ascensus Specialties LLC (Portfolio Company of Wind Point)	Ascensus Specialties LLC, a manufacturer of sodium borohydride for use in the pharmaceutical and pulp and paper end markets, acquired Callery Corporation, a producer of alkoxides, boranes and alkali metals

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Selected TM Capital Industrials Experience

