

INDUSTRIALS MONTHLY

NOVEMBER 2019

Our Industrials expertise spans key sectors including building products, industrial equipment & technology, energy equipment & services, specialty materials and paper & packaging.

Building Products











Industrial Equipment & Technology

Energy Equipment & Services

Specialty Materials

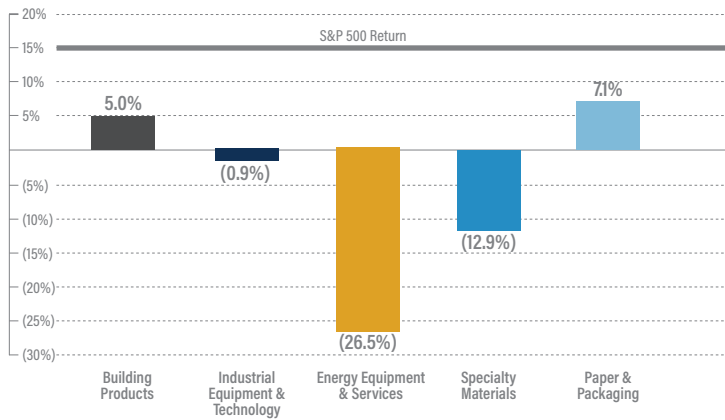
Paper & Packaging

HEADLINE TRANSACTIONS

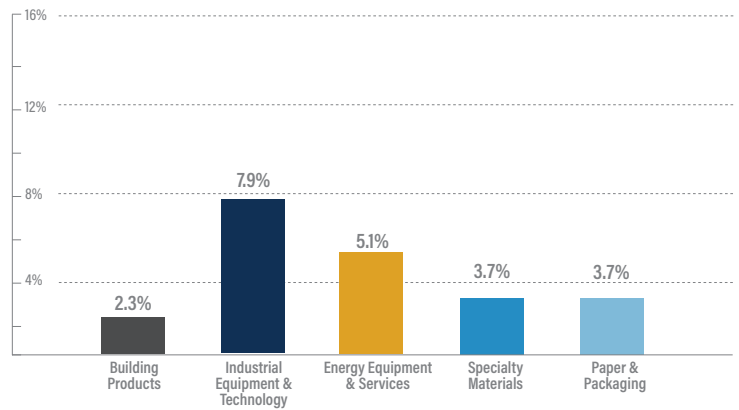
	TARGET	ACQUIROR	ACQUISITION SYNOPSIS
Building Products			<ul style="list-style-type: none"> Mi Windows and Doors, a manufacturer of vinyl and aluminum windows and glass sliding doors, acquired Milgard Manufacturing for \$725 million Milgard Manufacturing, a subsidiary of MASCO Corporation, manufactures windows and doors
Industrial Equip.			<ul style="list-style-type: none"> Honda Motor Company, a Japan-based automobile manufacturer and industrial conglomerate, agreed to acquire Keihin Corporation for \$1.5 billion Keihin Corporation is a Japan-based manufacturer of motorcycle and automotive parts and power products Implied Enterprise Value Multiples: Revenue: 0.5x; Adjusted EBITDA: 5.0x
Energy Equip.			<ul style="list-style-type: none"> Blue Water Energy, a UK-based private equity firm, and Nixon Energy Investments, a holding company for energy equipment and services businesses, agreed to acquire Sandvik's Drilling and Completions business for \$93 million Sandvik's Drilling and Completions business supplies drill bits and other drilling solutions for the oil and gas industry
Specialty Materials			<ul style="list-style-type: none"> One Rock Capital Partners, a New York-based private equity firm, entered into a definitive agreement to acquire Innophos for \$1.0 billion Innophos is a provider of specialty ingredients with applications in the food, health, nutrition, and industrial markets Implied Enterprise Value Multiples: Revenue: 1.3x; Adjusted EBITDA: 9.1x
Paper & Packaging			<ul style="list-style-type: none"> Australian Paper, an Australia-based diversified paper manufacturer, acquired the Australasian Fibre Business of Orora Limited for \$1.2 billion Orora Limited is an Australia-based manufacturer of packaging products for consumer and industrial markets Implied Enterprise Value Multiples: Revenue: 1.2x; Adjusted EBITDA: 12.6x

INDUSTRIALS GROWTH & VALUATION TRENDS

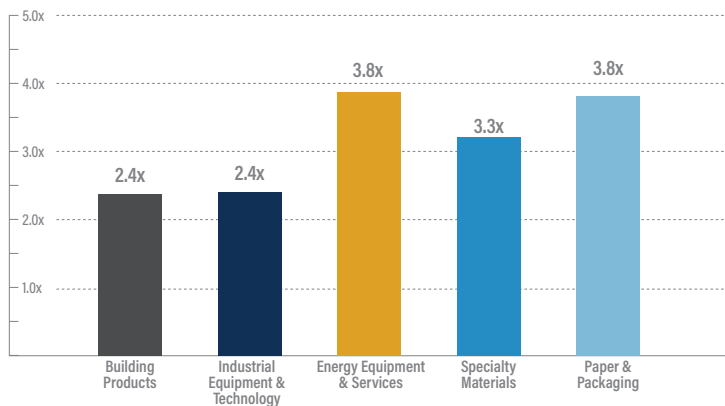
One-Year Stock Return



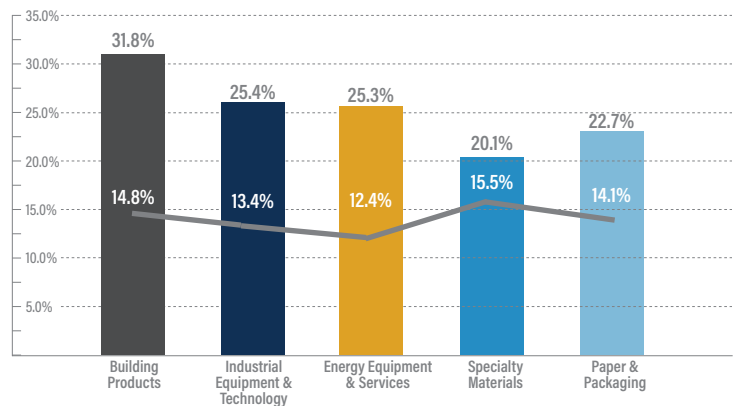
One-Year Revenue Growth



LTM Debt/EBITDA

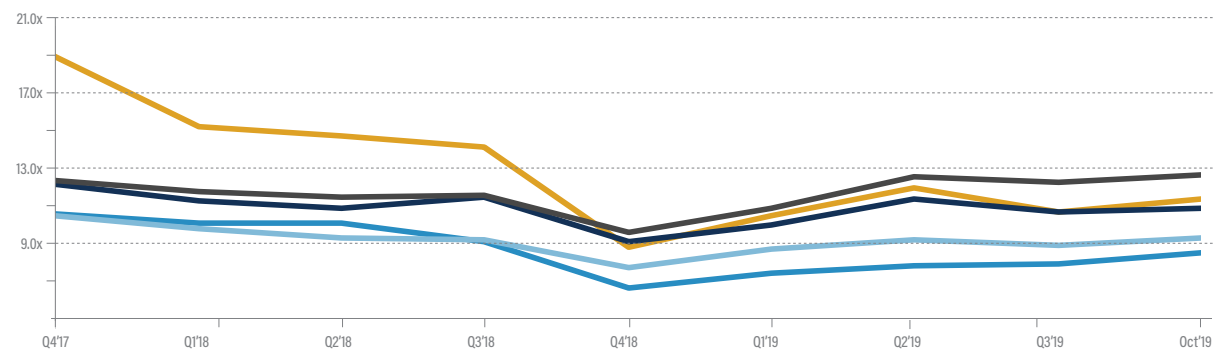


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

TEV/EBITDA



12.2x Building Products 10.7x Industrial Equipment & Technology 11.1x Energy Equipment & Services 8.7x Specialty Materials 9.3x Paper & Packaging

SELECTED INDUSTRIALS TRANSACTIONS

Target	Acquiror	Building Products Transactions
Prefinishing Assets in IL and MO from BlueLinx Holdings	Louisiana-Pacific Corporation	Louisiana-Pacific Corporation, a manufacturer of building products, acquired prefinished siding facilities in IL and MO from BlueLinx Holdings
Pacific Mutual Door Company Inc.	Hardwoods Distribution Inc.	Hardwoods Distribution Inc., a wholesale distributor of architectural building products, acquired Pacific Mutual Door Company, a Kansas City-based provider of building materials
iLOQ Oy (Portfolio Company of Sievi Capital Oy)	Nordic Capital	Nordic Capital, a Sweden-based private equity firm, agreed to acquire iLOQ Oy, a Finland-based developer of digital locking systems, for \$210 million

Target	Acquiror	Energy Equipment & Services Transactions
3sun Limited (Portfolio Company of Business Growth Fund)	Worley Limited	Worley Limited, an Australia-based provider of professional services to resources and energy sectors, acquired 3sun Limited, a UK-based provider of hydraulic, control, and instrumentation products and services
Synthesis Energy Systems, Inc.	Australian Future Energy Pty Ltd	Australian Future Energy, an Australia-based producer of clean energy and chemical products from coal mining waste, agreed to acquire Synthesis Energy Systems, a producer of clean energy from low-grade coal, biomass, and municipal solid waste
4Subsea AS (Portfolio Company of Viking Venture AS)	Subsea 7 S.A.	Subsea 7 S.A., a Luxembourg-based provider of offshore projects and services for the energy industry, has agreed to acquire 4Subsea AS, a Norway-based provider of technology and services for oil and gas and offshore wind operators

Target	Acquiror	Paper & Packaging Transactions
Albury Mill of Norske Skog ASA	Visy Industries Holdings Pty Ltd	Visy Industries, an Australia-based provider of recycling, packaging, and paper solutions, agreed to acquire the Albury Mill of Norske Skog, a paper mill producing newsprint in Albury, Australia, for \$57 million
Fine Art Paper Business of Ahlstrom-Munksjö Arches	F.I.L.A. - Fabbrica Italiana Lapis ed Affini S.p.A.	F.I.L.A. - Fabbrica Italiana Lapis ed Affini S.p.A., a producer of coloring, designing, modelling, writing, and painting objects, acquired the Fine Art Paper Business of Ahlstrom-Munksjö Arches, a France-based manufacturer of art paper, for \$49 million
Ritrama S.p.A.	Fedrigoni S.p.A.	Fedrigoni, an Italy-based manufacturer of paper, film, self-adhesive, and related products, acquired Ritrama, an Italy-based provider of commodity and specialty self-adhesive materials for label converters

Target	Acquiror	Industrial Equipment & Tech. Transactions
Synalloy Corporation	Universal Stainless & Alloy Products, Inc.	Universal Stainless & Alloy Products, a manufacturer of specialty steel products, agreed to acquire Synalloy Corporation, a manufacturer of metals and specialty chemicals
AutoGuide Mobile Robots	Teradyne, Inc.	Teradyne, a manufacturer of automatic test equipment, agreed to acquire AutoGuide Mobile Robots, a manufacturer of high-payload industrial autonomous mobile robots, for \$165 million
Evoqua Water Technologies Membrane Systems	DuPont de Nemours, Inc.	DuPont de Nemours, Inc., a provider of technology-based materials, ingredients, and solutions, agreed to acquire Evoqua Water Technologies Membrane Systems, a provider of water and wastewater treatment products and services, for \$110 million

Target	Acquiror	Specialty Materials Transactions
Spartech LLC (Portfolio Company of Arsenal Capital Partners)	Nautic Partners	Nautic Partners, a Rhode Island-based private equity firm, acquired Spartech, LLC, a manufacturer of engineered polymer structures, rigid barrier packaging, and specialty cast acrylics
Rolfes Holdings Limited	Phatisa Fund Managers L.L.C.	Phatisa Fund Managers, a South Africa-based growth capital investor, agreed to acquire Rolfes Holdings, a South Africa-based manufacturer of chemical products, for \$44 million
Genesys International Ltd	H2O Innovation Inc.	H2O Innovation, a provider of integrated water treatment solutions based on membrane filter technology, agreed to acquire Genesys International, a manufacturer of specialty reverse osmosis membrane chemicals

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Selected TM Capital Industrials Experience

