

# HEALTHCARE MONTHLY

FEBRUARY 2020

*Our healthcare team architects market-defining outcomes for some of the most innovative medical device, life science and diagnostics, healthcare services and pharmaceutical companies in the world.*









BioTech / Pharma

Healthcare Services

Life Sciences / Diagnostics

Medical Devices

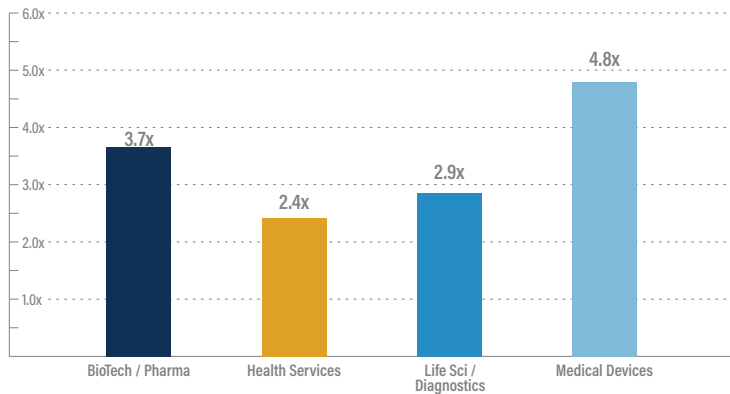
## HEADLINE TRANSACTIONS

	TARGET	ACQUIROR	ACQUISITION SYNOPSIS
BioTech / Pharma			<ul style="list-style-type: none"> <li>• Eli Lilly and Company (NYSE: LLY) entered into an agreement to acquire Dermira, Inc. (NasdaqGS: DERM) for approximately \$1.1 billion, an 86% premium</li> <li>• Dermira, Inc. develops and commercializes therapies for patients with dermatologic diseases</li> <li>• Eli Lilly develops pharmaceutical products worldwide</li> <li>• Implied Enterprise Value Multiples: 11.5x Revenue</li> </ul>
Healthcare Services			<ul style="list-style-type: none"> <li>• Clarivate Analytics Plc (NYSE: CCC) signed a definitive agreement to acquire Decision Resources, Inc. from Piramal Enterprises Limited for approximately \$950 million</li> <li>• Decision Resources, Inc. provides information and analytics for critical issues in the healthcare industry</li> <li>• Clarivate Analytics Plc provides insights and analytics that enable life science and research-based companies to commercialize ideas</li> </ul>
Healthcare Services			<ul style="list-style-type: none"> <li>• Teladoc Health, Inc. (NYSE: TDOC) entered into a definitive agreement to acquire InTouch Technologies, Inc. for approximately \$600 million</li> <li>• InTouch Technologies, Inc. provides technology-enabled solutions to healthcare organizations for the delivery of clinical care virtually</li> <li>• Teladoc Health, inc. provides virtual healthcare services</li> </ul>
Healthcare Services			<ul style="list-style-type: none"> <li>• AMN Healthcare, Inc. entered into a definitive agreement to acquire Stratus Video, LLC from CSDVRS, LLC for approximately \$475 million</li> <li>• Stratus Video, LLC provides translation solutions and services to hospitals and clinics in the U.S. and internationally</li> <li>• AMN Healthcare, Inc. provides healthcare staffing, recruitment and workforce solutions</li> </ul>

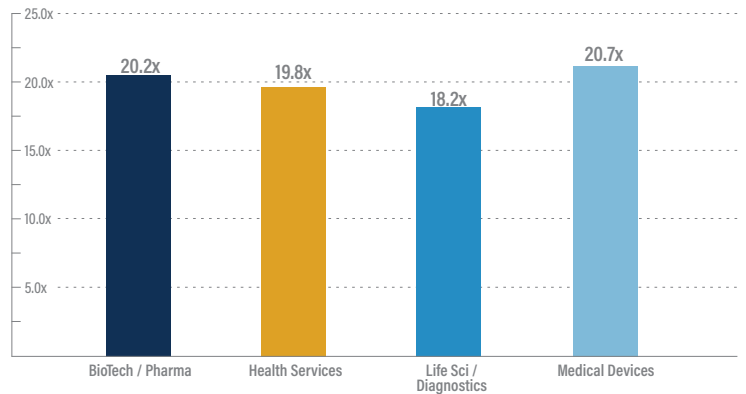
Note: Eli Lilly's acquisition of Dermira's premium data calculated based on 60-day volume-weighted average trading price of Dermira's stock

# HEALTHCARE GROWTH & VALUATION TRENDS

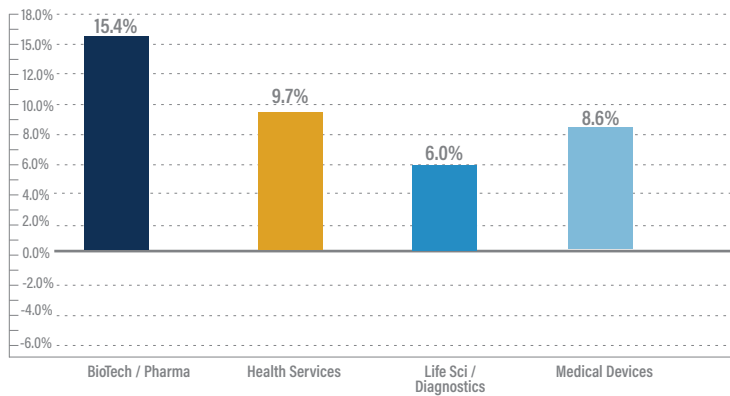
Enterprise Value / LTM Revenue



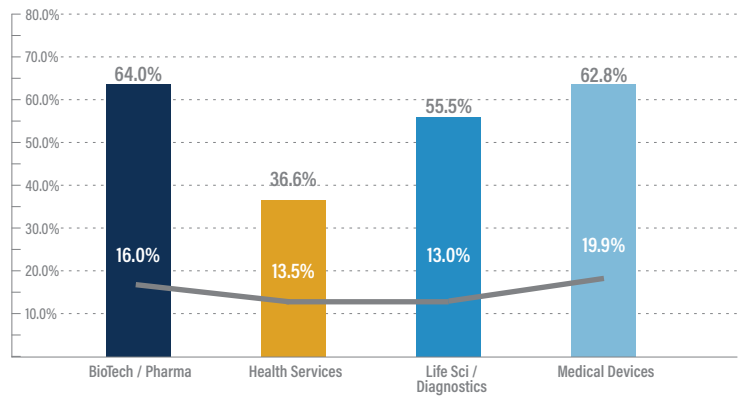
Enterprise Value / LTM EBITDA



LTM Revenue Growth

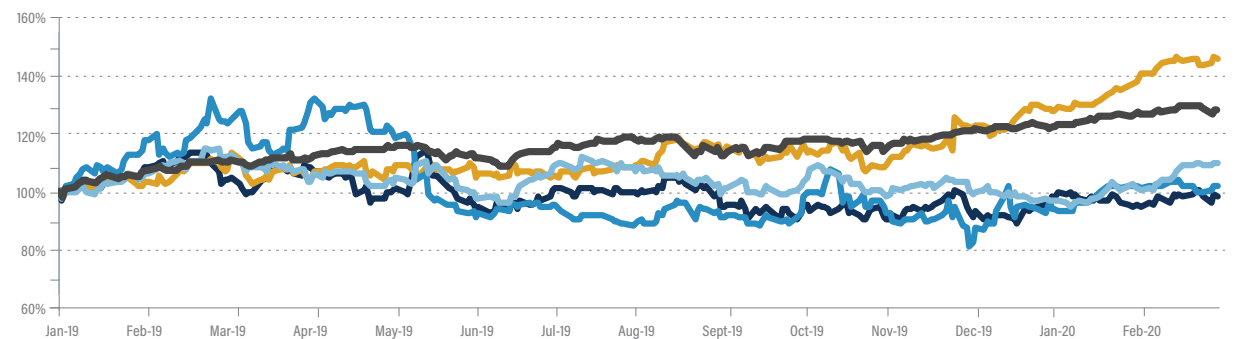


LTM Gross and EBITDA Margins\*



\*EBITDA Margins shown as the gray line.

LTM Stock Price Index



98% BioTech / Pharma    150% Health Services    102% Life Sci / Diagnostics    111% Medical Devices    130% S&P 500 Index

# SELECTED HEALTHCARE TRANSACTIONS

Target	Acquiror	BioTech / Pharma Transaction
Worldwide Rights to Osumria Product Portfolio of Elanco Animal Health Incorporated	Dechra Pharmaceuticals PLC	The product portfolio includes Osumria production which is a long acting treatment for otitis externa in dogs Transaction Value: \$135 million
Neon Therapeutics, Inc.	BioNTech SE	Neon Therapeutics, Inc. engages in developing neoantigen-targeted therapies for cancers Transaction Value: \$67 million
BioPharmX Corporation	Timber Pharmaceuticals LLC	BioPharmX Corporation develops products for the treatment of dermatologic conditions using its proprietary HyantX topical delivery system

Target	Acquiror	Life Sci / Diagnostics Transaction
Advanced Perfusion Diagnostics SAS	Vygon SA	Advanced Perfusion Diagnostics SAS develops non-invasive solutions that assess gut microcirculation
Substantially all the assets of Oncology Division of Human Longevity, Inc.	NeoGenomics Laboratories, Inc.	The Oncology Division of Human Longevity, Inc. performs next generation sequencing services for pharmaceutical customers
NeXtal Biotechnologies, a subsidiary of QIAGEN N.V.	CalibreScientific Inc.	NeXtal Biotechnologies specializes in the production of screens and plates for protein crystallization

Target	Acquiror	Health Services Transaction
SCI Solutions, Inc.	R1 RCM Inc.	SCI Solutions, Inc. develops SaaS-based solutions for healthcare providers Transaction Value: \$190 million
Movianto France SAS	European Healthcare Distribution Holding SAS	Movianto France SAS provides stock management, batch traceability, and picking services to hospitals Transaction Value: \$158 million
Premier Specialty Infusion, LLC	The PromptCare Companies, Inc.	Premier Specialty Infusion, LLC provides infusion therapy, chronic disease state management and specialty injectables services

Target	Acquiror	Medical Devices Transaction
Tutogen Medical GmbH, a subsidiary of RTI Surgical Inc.	Montagu Private Equity LLP	Tutogen Medical GmbH manufactures regenerative connective tissues and bone grafts Transaction Value: \$490 million
EPTAM Plastics, Ltd.	Frazier Healthcare Partners	EPTAM Plastics, Ltd. manufactures precision-machined plastic components
scil animal care company GmbH, a subsidiary of Covetrus Inc.	Heska Corporation	scil animal care company GmbH provides medical and veterinary devices and solutions Transaction Value: \$125 million

## Selected TM Capital Healthcare Experience

**METRIGRAPHICS**  
HAS BEEN ACQUIRED BY  
**Cirtec MEDICAL**  
A PORTFOLIO COMPANY OF  
**3i**

**vippetcare**  
HAS BEEN ACQUIRED BY  
**PETIQ**

**VascoTUBE**  
HAS BEEN ACQUIRED BY  
**Cirtec MEDICAL**  
A PORTFOLIO COMPANY OF  
**3i**

## TM Capital's Healthcare Industry Contacts



**James McLaren,**  
Managing Director  
jmclaren@tmcapital.com  
212.809.1414



**Michael Goldman,**  
Managing Director  
mgoldman@tmcapital.com  
212.809.1419



**Paul Smolevitz,**  
Managing Director  
psmolevitz@tmcapital.com  
212.809.1416



**John Dean,**  
Vice President  
jdean@tmcapital.com  
404.995.6234



**Steve Hunter,**  
Managing Director - Sponsor Coverage  
mgoldman@tmcapital.com  
404.995.6232