

## **HEALTHCARE MONTHLY**

**APRIL 2020** 

Our healthcare team architects market-defining outcomes for some of the most innovative medical device, life science and diagnostics, healthcare services and pharmaceutical companies in the world.

BioTech / Pharma **Healthcare Services**  Life Sciences / Diagnostics

**Medical Devices** 

### **HEADLINE TRANSACTIONS**

ACQUIROR

ACQUISITION SYNOPSIS



BioTech / Pharma

Life Sci/ Diagnostics



- · Thermo Fisher Scientific Inc. (NYSE: TMO) entered into an agreement to acquire QIAGEN N.V. (NYSE: QGEN) for approximately \$11.5 billion, a 20.4% premium
- QIAGEN, based in Holland, provides sample to insight solutions that transform biological materials into molecular insights worldwide
- · Thermo Fisher Scientific provides pharmaceutical and laboratory services worldwide
- Implied Enterprise Value Multiples: 7.3x Revenue; 21.9x EBITDA





- · Veritas Capital Fund Management, L.L.C entered into a definitive agreement to acquire the U.S. State and Local Health and Human Services business from DXC Technology Company (NYSE: DXC) for approximately \$5 billion
- The business segment develops technology-enabled solutions for the administration and operations of health programs throughout the
- · Veritas Capital is a private equity firm specializing in leveraged recapitalizations





- · Gilead Sciences, Inc. (NasdagGS: GILD) entered into a definitive agreement to acquire Forty Seven, Inc. (NasdagGS: FTSV) for approximately \$4.9 billion, a 64.7% premium
- · Forty Seven focuses on developing therapies to activate macrophages for the treatment of cancer
- · Gilead Sciences develops medicines in the areas of unmet medical needs





- Pharmaceutical Company Limited (TSE:4502) for approximately \$825 million The portfolio comprises non-core pharmaceutical products located in Brazil
- · Hypera operates as a pharmaceutical company in Brazil and offers prescription medications under the Farmasa, Neo Química and Luper

· Hypera S.A. (BOVESPA:HYPE3) entered into an agreement to acquire a portfolio of select products in Latin America from Takeda



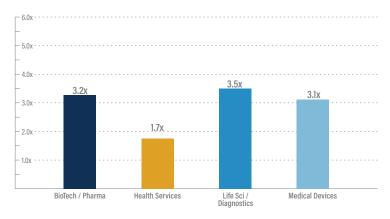




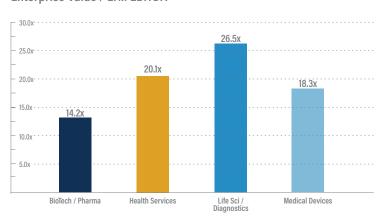
# HEALTHCARE GROWTH & VALUATION TRENDS

### VALUATION TRENDS

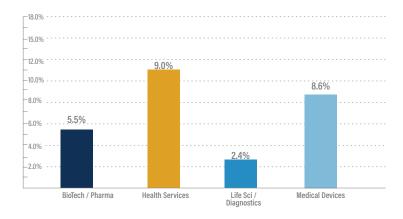
#### **Enterprise Value / LTM Revenue**



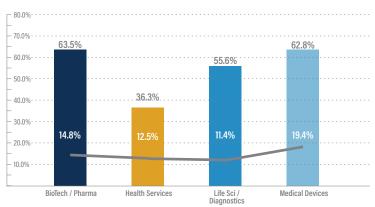
#### **Enterprise Value / LTM EBITDA**



#### LTM Revenue Growth

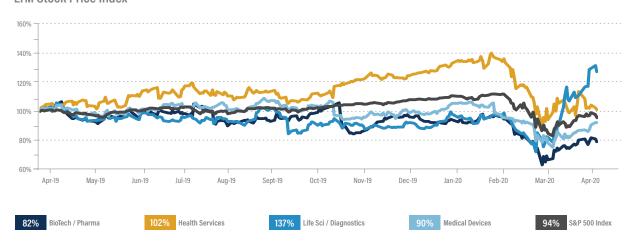


#### LTM Gross and EBITDA Margins\*



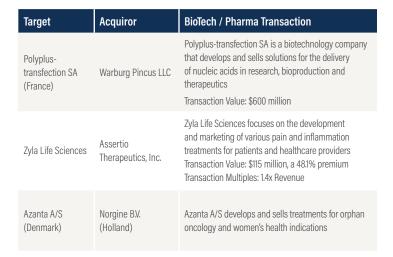
\*EBITDA Margins shown as the gray line.

#### LTM Stock Price Index





## SELECTED HEALTHCARE TRANSACTIONS



Target	Acquiror	Health Services Transaction
exocad GmbH (Germany)	Align Technology, Inc.	exocad GmbH develops a CAD system for the dental market Transaction Value: \$420 million
YouScript Incorporated	Invitae Corporation	YouScript Incorporated develops precision prescribing software solutions for health care providers
HcT2 Co.	HealthStream, Inc.	HcT2 Co. offers a communication and scheduling solution for nurses

Target	Acquiror	Life Sci / Diagnostics Transaction
MolMed S.p.A. (Italy)	AGC Inc. (Japan)	MolMed S.p.A. focuses on the research, development, and clinical validation of anticancer therapies Transaction Value: \$260 million, a 100% premium Transaction Multiples: 6.6x Revenue, 59.0x EBITDA
Wuhan King Diagnostic Technology Co. (China)	Getein Biotech, Inc (China)	Wuhan King Diagnostic Technology Co. manufactures in-vitro diagnostic reagents
BioDot, Inc.	Artemis Capital Partners	BioDot, Inc. develops equipment for the research and development of diagnostic tests

Target	Acquiror	Medical Devices Transaction
Impact BioMedical Inc.	Document Security Systems, Inc.	Impact BioMedical Inc. develops biohealth security technologies
Healthline Medical Equipment, Inc.	AdaptHealth Corp.	Healthline is a distributor of home medical equipment and oxygen supplies
TNI medical AG (Germany)	Masimo Corporation	TNI medical AG develops, produces, and markets diagnostic and therapeutic equipment for respiratory assistance therapy

#### Selected TM Capital Healthcare Experience







#### TM Capital's Healthcare Industry Contacts



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