

INDUSTRIALS MONTHLY

MARCH 2020

Our Industrials expertise spans key sectors including building products, industrial equipment & technology, energy equipment & services, specialty materials and paper & packaging.

Building Products









Industrial Equipment & Technology

Energy Equipment & Services

Specialty Materials

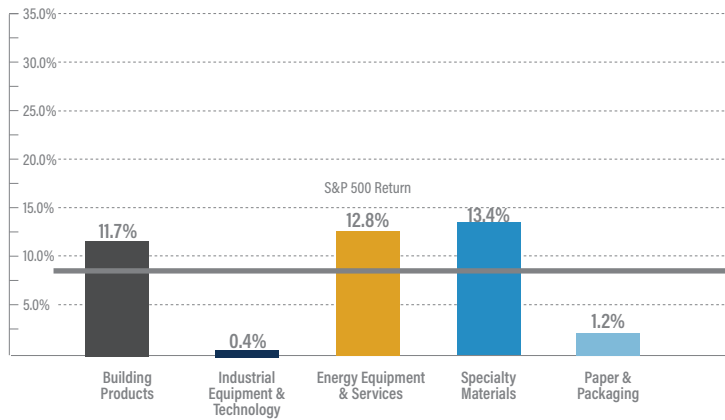
Paper & Packaging

HEADLINE TRANSACTIONS

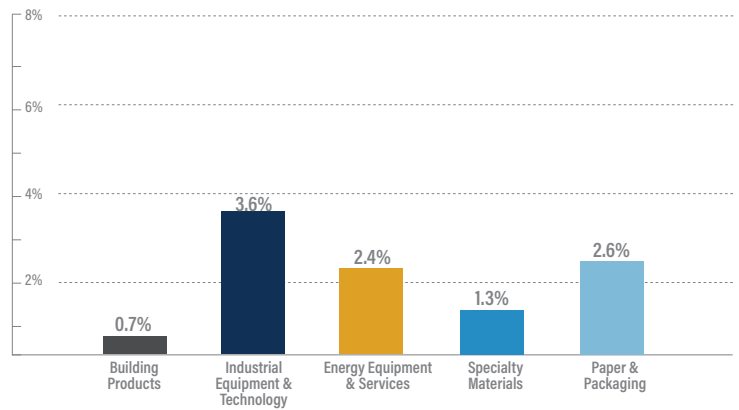
	TARGET	ACQUIROR	ACQUISITION SYNOPSIS
Building Products			<ul style="list-style-type: none"> • Rexnord, a manufacturer of motion control and water management products, acquired Just Manufacturing Company for \$60 million • Just Manufacturing Company is a manufacturer of stainless steel plumbing fixtures
Industrial Equip.			<ul style="list-style-type: none"> • Danfoss A/S, a provider of power, cooling, A/C drive and heating solutions, acquired the Hydraulics Business of Eaton Corporation for \$3.3 billion • The Hydraulics Business of Eaton Corporation comprises Ireland-based mobile and industrial hydraulics manufacturing operations • Implied Enterprise Value Multiples: Revenue: 1.5x; Adjusted EBITDA: 13.2x
Energy Equip.		J.F. Lehman & Company	<ul style="list-style-type: none"> • J.F. Lehman, a New York-based private equity firm, agreed to acquire Global Marine Holdings for \$262 million • Global Marine Holdings is a UK-based provider of offshore engineering services for the telecommunications, renewables, and oil and gas industries
Specialty Materials			<ul style="list-style-type: none"> • Milliken & Co., a manufacturer of chemicals, floor coverings, fabrics, textiles, and composites, acquired Borchers Americas • Borchers Americas, a portfolio company of The Jordan Company, is a manufacturer of additives for colorants, coatings, paints, and printing inks
Paper & Packaging			<ul style="list-style-type: none"> • IG Design Group, a UK-based designer and manufacturer of specialty paper and paper packaging, acquired CSS Industries for \$166 million • CSS Industries is a designer and manufacturer of seasonal, gift, and craft paper products for mass market retailers • Implied Enterprise Value Multiples: Revenue: 0.5x; Adjusted EBITDA: 10.3x

INDUSTRIALS GROWTH & VALUATION TRENDS

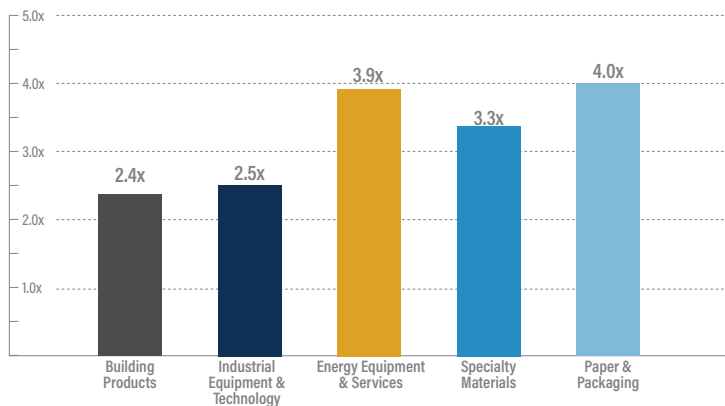
One-Year Stock Return



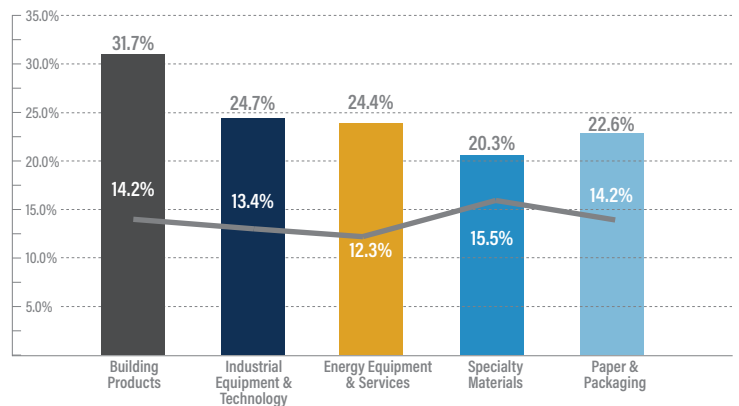
One-Year Revenue Growth



LTM Debt/EBITDA

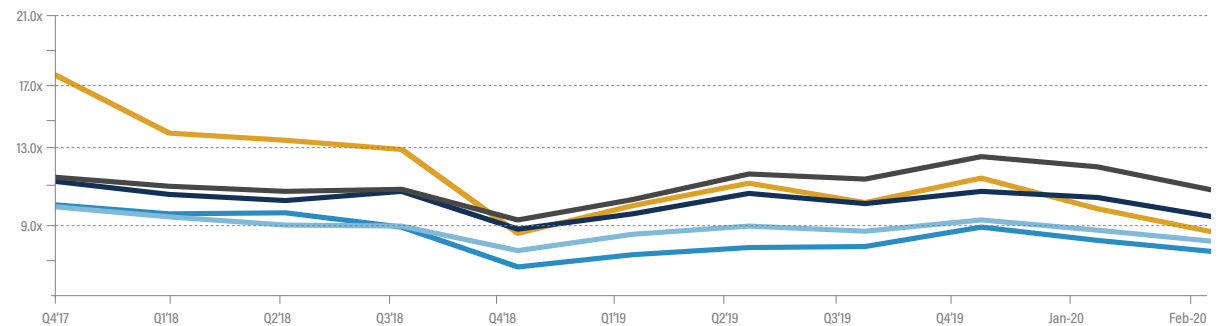


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

TEV/EBITDA



11.2x Building Products 9.8x Industrial Equipment & Technology 8.9x Energy Equipment & Services 7.9x Specialty Materials 8.4x Paper & Packaging

SELECTED INDUSTRIALS TRANSACTIONS

Target	Acquiror	Building Products Transactions
CanExel (Subsidiary of Louisiana Pacific Corporation)	Maibec Inc.	Maibec, a Canada-based manufacturer of wood products for construction and landscaping, agreed to acquire CanExel, a Canada-based manufacturer of wood siding
Two Branches of Insulation Distributors, Inc.	Foundation Building Materials, Inc.	Foundation Building Materials, a distributor of building materials, acquired Two Specialty Building Products Branches of Insulation Distributors, which are located in Baltimore and Washington D.C.
Hunter Insulation	TopBuild Corporation	TopBuild Corporation, a distributor and installer of insulation and other building products, acquired Hunter Insulation, a residential insulation distributor and installer

Target	Acquiror	Energy Equipment & Services Transactions
Liquefied Natural Gas	LNG9 PTE LTD	LNG9 PTE, a Singapore-based operator of offshore regasification installations for supply of liquid natural gas, agreed to acquire Liquefied Natural Gas, a developer of liquefied natural gas exploration sites, for \$86 million
Specialty Welding and Turnarounds (Port. Co. of Hastings Equity)	ORIX Capital Markets	ORIX Capital Markets, an alternative investment manager, acquired Specialty Welding and Turnarounds, a provider of installation, repairs, furnaces and boilers for petrochemical, chemical and refining companies
Sahara Petroleum Services Company	National Energy Services Reunited Corp.	National Energy Services Reunited, a provider of oilfield services in EMEA, acquired Sahara Petroleum Services Company, an Egypt-based provider of oilfield services in the Middle East

Target	Acquiror	Paper & Packaging Transactions
Point of Sale Business of Appvion Operations	Domtar Corporation	Domtar Corporation, a designer and manufacturer of specialty paper products, acquired Appvion Operations's Point of Sale Paper Business, a manufacturer paper-based point of purchase displays
Tasmanian Forest Assets of Norkse Skog	New Forests Pty	New Forests Pty, an Australia-based investor in timberlands, acquired Norske Skog's Tasmanian Forest Assets, which includes 18,000+ acres of radiata pine and the Boyer Mill, for \$38 million
Rapak (Subsidiary of Liqui-Box Corporation)	TriMas Corporation	TriMas Corporation, a manufacturer of packaging closure and dispensing systems, acquired Rapak, a provider of bag-in-box packaging and filling systems, for \$12 million

Selected TM Capital Industrials Experience

ACCESSSMT
A PORTFOLIO COMPANY OF

HAS SOLD

HA Hardware Aggregates | Sinterlec | MHD

TO

GL CAPITAL

WASTE HARMONICS
SINGAPORE | CANADADA | GORE

A PORTFOLIO COMPANY OF

Prospect Partners

HAS BEEN ACQUIRED BY

ARCAPITA

micromeritics

HAS COMPLETED A STRATEGIC RECAPITALIZATION WITH

SFW CAPITAL PARTNERS

CONTIWEB

A PORTFOLIO COMPANY OF

AMERICAN INDUSTRIAL PARTNERS

HAS BEEN ACQUIRED BY

H2 | Equity Partners

VALLEY PROTEINS, INC.

HAS COMPLETED AN AMENDMENT TO ITS \$250 MILLION SENIOR REVOLVING CREDIT FACILITY

HCI EQUITY PARTNERS

HAS RECEIVED AN INVESTMENT FROM

CenterGate CAPITAL

Target	Acquiror	Industrial Equipment & Tech. Transactions
Nortech Packaging	Intertape Polymer Group	Intertape Polymer Group, a Canada-based provider of packaging and protective solutions, acquired Nortech Packaging, a manufacturer of pre-made pouch packaging, palletizing and utilizing machines, for \$36.5 million
Enpro Subsea (Portfolio Company of EV Private Equity)	Hunting PLC	Hunting PLC, a U.K.-based manufacturer of tools and components for the upstream oil and gas industry, agreed to acquire Enpro Subsea, a U.K.-based manufacturer of machinery for hydrocarbon production
Valutec Group	Addtech Industrial Solutions	Addtech Industrial Solutions, a manufacturer of polymeric materials, electric motors and transmissions, agreed to acquire Valutec Group, a manufacturer of timber kilns for the forest industry, for \$73 million

Target	Acquiror	Specialty Materials Transactions
Redispersible Polymer Powders Business of Nouryon	Celanese Corporation	Celanese Corporation, a manufacturer of high performance engineered polymers, acquired the Redispersible Polymer Powders Business of Nouryon, which comprises redispersible polymer
CID LINES N.V. (Port. Co. of IK Investment Partners)	Ecolab Inc.	Ecolab, a provider of water, hygiene, and energy technologies and services, acquired CID LINES, a manufacturer of hygiene products
Alpha Coating Technologies	PPG Industries	PPG Industries, a manufacturer of paints, coatings, and specialty materials, acquired Alpha Coating Technologies, a manufacturer of powder coatings for industrial applications and heat sensitive substrates

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