

## **INDUSTRIALS MONTHLY**

**JUNE 2020** 

Our Industrials expertise spans key sectors including building products, industrial equipment & technology, energy equipment & services, specialty materials and paper & packaging.

**Building Products** 

**Industrial Equipment & Technology** 

**Energy Equipment & Services** 

**Specialty Materials** 

Paper & Packaging



ACQUIROR

ACQUISITION SYNOPSIS



Building Products

Industrial Equipment

Specialty Materials



- · Atlas Holdings, a New York-based private equity firm, agreed to acquire Permasteelisa
- ATLAS HOLDINGS . Atlas notatings, a New York based private squiry ......, eg. 112.

  Permasteelisa, an Italy-based subsidiary of LIXIL Corporation, manufactures and installs architectural components and interior systems

Rolls-Royce Power Systems, a Germany-based manufacturer of engines, propulsion systems, drive systems, industrial drives and onsite







- KINOLT SA, a Belgium-based portfolio company of 3i Group, manufactures diesel rotary uninterruptable power supply systems





- KLX Energy Services, a provider of completion, intervention and production services and products to the onshore oil and gas industry, agreed to acquire Quintana Energy Services for \$73 million
- Quintana Energy Services provides oilfield services to onshore oil and natural gas exploration and production companies





Subsidiary of Ecolab



- Portfolio Company of Ardian
- Kersia Group, a France-based provider of food safety, bio-security and disinfection solutions, acquired Holchem Laboratories for \$110
- Holchem Laboratories is a UK-based supplier of hygiene and cleaning products and services
- Implied Enterprise Value Multiples: Revenue: 1.8x

energy systems, agreed to acquire KINOLT SA





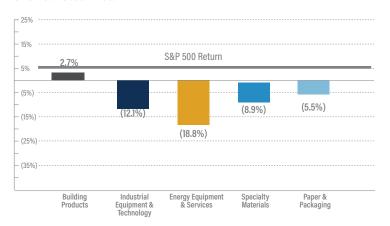
- · Haesung Industrial Co., a South Korea-based industrial conglomerate, agreed to acquire Hankuk Paper Mfg. Co. for \$307 million
- Hankuk Paper Mfg. Co. is a South Korea-based producer of various paper products
- · Implied Enterprise Value Multiples: Revenue: 0.4x; Adjusted EBITDA: 7.4x



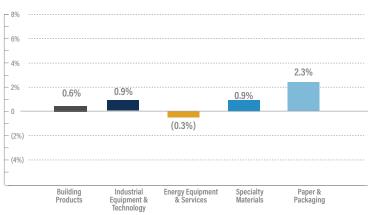
# INDUSTRIALS GROWTH & VALUATION TRENDS

Note: Financial Information as of May 31, 2020

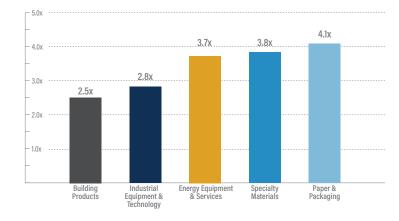
#### One-Year Stock Return



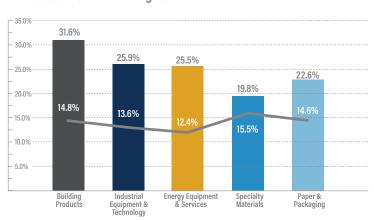
#### One-Year Revenue Growth



#### LTM Debt/EBITDA

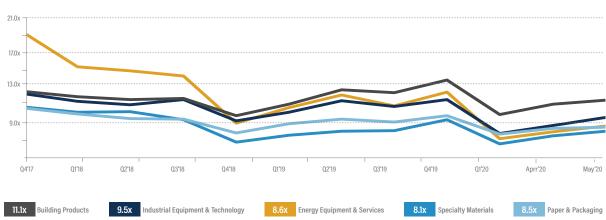


#### LTM Gross and EBITDA Margins\*



\*EBITDA Margins shown as the gray line.

#### TEV/EBITDA





### **SELECTED INDUSTRIALS TRANSACTIONS**

Target	Acquiror	Building Products Transactions
Blu Homes, Inc. (Portfolio Company of Brightpath Capital Partners)	Dvele, Inc.	Dvele, a manufacturer of prefabricated and modular homes, acquired Blu Homes, a builder of prefabricated homes
Southend Exteriors, Inc.	Professional Builders Supply, LLC	Professional Builders Supply, a distributor of building materials in the Southeastern U.S., acquired Southend Exteriors, a provider of exterior home siding and roofing installation services
Lisi Automotive Mohr + Friedrich Gmbh Muttern + Pressteile (Subsidiary of Lisi S.A.)	ZerobaseInvest Holding GmbH	ZerobaseInvest, a Germany-based holding company, acquired Lisi Automotive's Mohr + Friedrich GmbH Muttern + Pressteile Business, a producer of large diameter nuts, spacers, washers and components

Target	Acquiror	Energy Equipment & Services Transactions
Certain Upstream and Midstream Assets of EQT Corporation	Diversified Gas & Oil	Diversified Gas & Oil, an independent owner and operator of producing natural gas and oil wells in the U.S., acquired wells and midstream infrastructure from EQT Corporation for \$145 million
Lufkin Industries, Rod Lift Solutions Business	KPS Capital Partners	KPS Capital Partners, a New York-based private equity firm, agreed to acquire the Rod Lift Solutions Business of Lufkin Industries, which produces automated control and optimization equipment for the oil and gas industry
Aereon Inc.	Cimarron Energy, Inc. (Portfolio Company of Turnbridge Capital)	Cimarron Energy, a manufacturer of engineered production, process, and environmental equipment, acquired Aereon, a provider of gas and vapor handling, combustion, and recovery technologies and services

	largot	Moquilor	r apor a r aokaging transaotions
	Grigg Box Co.	Spell Capital Partners	Spell Capital, a Minnesota-based private equity firm, acquired Grigg Box Co., a manufacturer of wood packaging products
	Ideon Packaging	Great Little Box Company	Great Little Box Company, a Canada-based provider of custom and stock packaging solutions, acquired Ideon Packaging, a Canada-based manufacturer of corrugated paper packaging products
	Graphicsleader Packaging SA	Rafael Hinojosa S.A.	Rafael Hinojosa, a Spain-based manufacturer of corrugated cardboard packaging solutions, agreed to acquire Graphicsleader Packaging, a Portugal-based manufacturer of solid boards and corrugated packaging

Acquiror Paper & Packaging Transactions

#### Kardex Holding AG, a Switzerland-based automated storage and material handling system manufacturer, acquired Kardex Holding Robomotive BV AG Robomotive BV, a manufacturer of robotic mechanical equipment AKWEL, a France-based manufacturer of tooling equipment Novares Group and parts for automotive manufacturers, acquired Novares AKWEL SA Group, a France-based manufacturer of plastic parts and systems for the automobile industry CGS Management, a Switzerland-based private equity firm, acquired Kalt Maschienbau, a manufacturer of machines CGS Maschienbau AG Management and systems for milk processing and the production of **Target** Acauiror **Specialty Materials Transactions** The International Group, a Canada-based manufacturer The International of wax and related products, acquired Rheogistics, a Rheogistics Group, Inc. manufacturer of lubricants and mechanical stabilizers for the rigid PVC industry Gelest, Inc. Mitsubishi Mitsubishi Chemical Holdings Corporation, a Japan-based (Portfolio specialty chemical conglomerate, acquired Gelest, a Chemical Company of Holdings manufacturer of silane, silicone, organosilicon and metal-New Mountain organic compounds for commercial production Corporation Capital) ALTIVIA Corporation, a manufacturer of chemicals for water ALTIVIA treatment, agreed to acquire KMCO, a provider of specialty KMCO, LLC Corporation chemicals and custom and toll chemicals processing products and services

Acquiror

Industrial Equipment & Tech. Transactions

#### TM Capital's Industrials Contacts

Gregory Robertson, Chairman

Target

grobertson@tmcapital.com 212.809.1410

David Felts, Managing Director dfelts@tmcapital.com 404.995.6252

Allan Cruickshanks, Managing Director acruickshanks@tmcapital.com 808.387.4485

Paul Smolevitz, Managing Director psmolevitz@tmcapital.com 212.809.1416

Michael Goldman, Managing Director mgoldman@tmcapital.com 212.809.1419

Andy Krna, Managing Director akrna@tmcapital.com 212.809.1442

Jonathan Mishkin. Managing Director jmishkin@tmcapital.com 212.809.1413

Jerome Romano, Managing Director jromano@tmcapital.com 617.259.2206

Steve Hunter, Managing Director - Sponsor Coverage shunter@tmcapital.com 404.995.6232

#### Selected TM Capital Industrials Experience













