

# HEALTHCARE MONTHLY

DECEMBER 2020

*Our healthcare team architects market-defining outcomes for some of the world's most innovative medical device, life science, diagnostics, healthcare services and pharmaceutical companies*








BioTech / Pharma

Healthcare Services

Life Sciences / Diagnostics

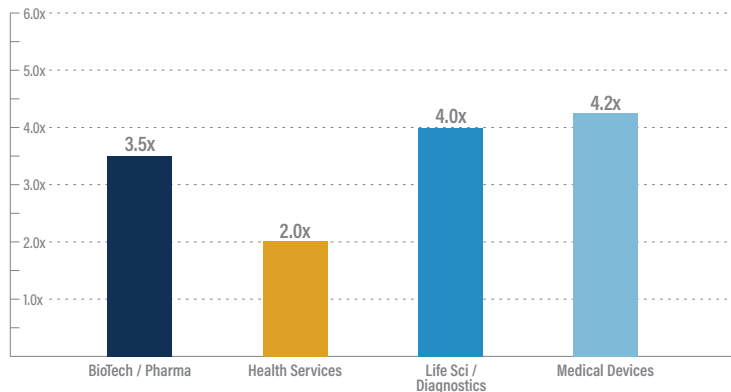
Medical Devices

## HEADLINE TRANSACTIONS

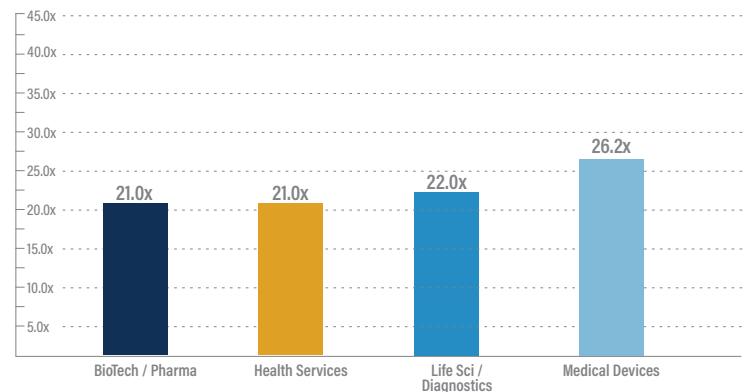
	TARGET	ACQUIROR	ACQUISITION SYNOPSISIS
Life Sci/ Diagnostics			<ul style="list-style-type: none"> <li>• <b>TM Capital served as a financial advisor to DCN Dx in connection with a growth equity investment from Martis Capital</b></li> <li>• DCN Dx is a leading provider of contract development services for clients seeking to explore, develop and commercialize rapid diagnostic tests related to lateral flow assays</li> <li>• Martis Capital is a private equity firm which manages more than \$1.2 billion of equity and is focused exclusively on investing in middle market growth companies in the healthcare industry</li> </ul>
			<ul style="list-style-type: none"> <li>• PerkinElmer Holdings agreed to acquire Horizon Discovery Group</li> <li>• Horizon, based in the United Kingdom, designs, manufactures and applies gene editing and modulation tools</li> <li>• PerkinElmer focuses on the creation of diagnostic and life science solutions</li> <li>• Total consideration: \$383 million in cash</li> </ul>
BioTech / Pharma			<ul style="list-style-type: none"> <li>• Merck &amp; Co. (NYSE:MRK) entered into a definitive agreement to acquire VelosBio</li> <li>• VelosBio develops novel antibody-drug conjugates (ADCs) to treat hematological cancers and solid tumors</li> <li>• Merck provides therapeutic and preventive agents as healthcare solutions</li> <li>• Total consideration: \$2.8 billion in cash</li> </ul>
Medical Devices			<ul style="list-style-type: none"> <li>• Zimmer Biomet Holdings (NYSE:ZBH) acquired A&amp;E Medical Corporation from Vance Street Capital</li> <li>• A&amp;E Medical Corporation manufactures and sells various medical devices, including cardiac pacing leads, vein harvest retractors, electrosurgical instruments and neurosurgery products</li> <li>• Zimmer designs, manufactures, and markets musculoskeletal healthcare products and solutions</li> <li>• Total consideration: \$250 million in cash</li> </ul>

# HEALTHCARE GROWTH & VALUATION TRENDS

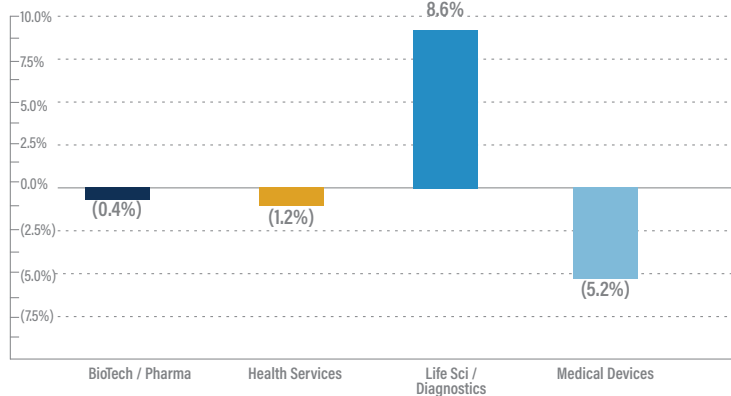
Enterprise Value / LTM Revenue



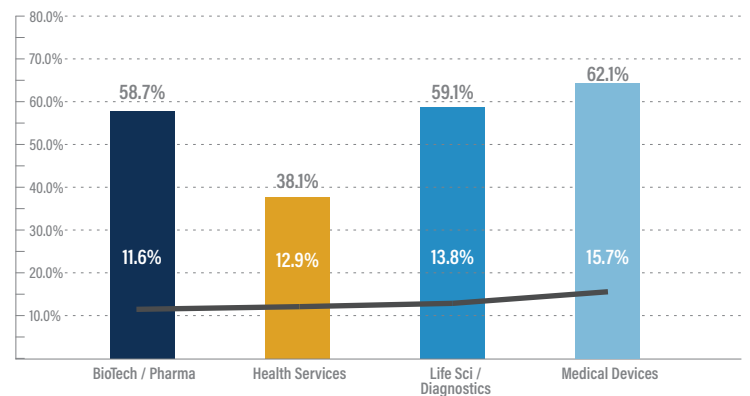
Enterprise Value / LTM EBITDA



LTM Revenue Growth

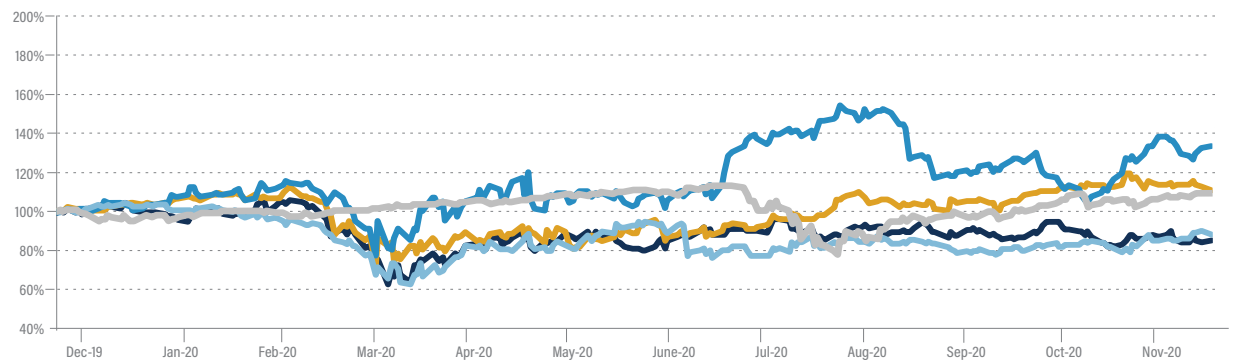


LTM Gross and EBITDA Margins\*



\*EBITDA Margins shown as the gray line.

LTM Stock Price Index



82% BioTech / Pharma    110% Health Services    134% Life Sci / Diagnostics    85% Medical Devices    108% S&P 500 Index

# SELECTED HEALTHCARE TRANSACTIONS

Target	Acquiror	BioTech / Pharma Transactions
Emisphere	Novo Nordisk (NYSE:NVO)	Emisphere operates as a commercial stage pharmaceutical and drug delivery company offering oral formulation prescription medical food used by B12 deficient individuals Total consideration: \$1.3 billion in cash

Oncolmmune	Merck & Co.	Oncolmmune discovers and develops biopharmaceuticals for the treatment of cancer and autoimmune disease Total consideration: \$425 million in cash
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Kiadis Pharma	Sanofi	Kiadis Pharma, based in the Netherlands, develops cell-based immunotherapy products in the blood building systems field Total consideration: \$274 million in cash
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Target	Acquiror	Life Sci / Diagnostics Transactions
Absorption Systems	Pharmaron Lab Testing	Absorption Systems focuses on preclinical contract research Total consideration: \$138 million, consisting of \$115 million in cash and \$23 million in milestones

HeartGenetics	Impact Lab Group	HeartGenetics develops bioinformatic software and personalized genetic tests
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Life Sciences business of Worthington Industries (NYSE: WOR)	Milton Street Capital	The Life Sciences business of Worthington Industries (NYSE:WOR) manufactures cryogenic stainless steel and aluminum storage freezers, dewars and shippers used to store biological specimens
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Target	Acquiror	Health Services Transactions
CRANACH PHARMA	Medios	CRANACH PHARMA, based in Germany, engages in the wholesale distribution of pharmaceuticals Total consideration: \$144 million in equity

HSTechnology Solutions	MultiPlan Corporation	HSTechnology Solutions provides value-based payment (VBP) services to the healthcare industry Total consideration: \$140 million in cash
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Scanmed	Abris Capital Partners	Scanmed, based in Poland, provides various healthcare services, including medical consultations, diagnostic tests, rehabilitation and hospital treatment Total consideration: \$91 million in cash
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Target	Acquiror	Medical Device Transactions
Eschenbach Holding	Inspecs Group	Eschenbach Holding, based in Germany, is a holding company which, through its subsidiary Eschenbach Optik, manufactures and supplies vision technology products Total consideration: \$112 million in cash

Protek Medical Products	Aspen Surgical Products	Protek manufactures medical disposable products with an emphasis on efficiency and safety in the hospital and surgery center market
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Wytech Industries	Vance Street Capital	Wytech manufactures specialty core wires, precision ground and straightened wires and hypotube-based components and assemblies utilized in interventional medical applications
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## Selected TM Capital Healthcare Experience



HAS RECEIVED A GROWTH EQUITY INVESTMENT FROM




HAS SOLD ITS MEDICAL BUSINESS TO



A PORTFOLIO COMPANY OF




A PORTFOLIO COMPANY OF



HAS BEEN ACQUIRED BY AN INVESTMENT VEHICLE SUB-MANAGED BY



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