

INDUSTRIALS MONTHLY

DECEMBER 2020

Our Industrials expertise spans key sectors including building products, industrial equipment & technology, equipment rental & distribution, specialty materials and paper & packaging.

Building Products











Industrial Equipment & Technology

Equipment Rental & Distribution

Specialty Materials

Paper & Packaging

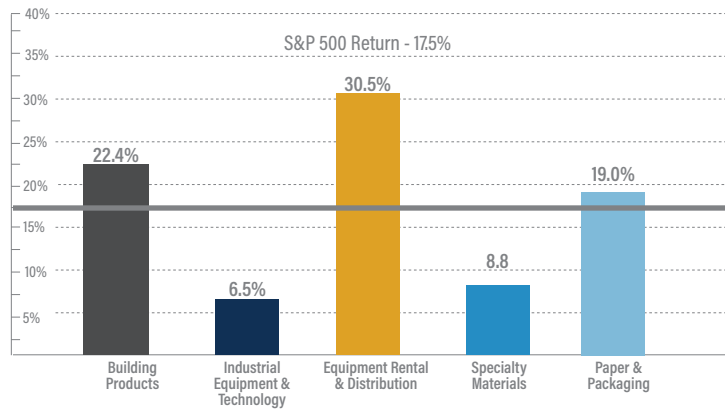
HEADLINE TRANSACTIONS

	TARGET	ACQUIROR	ACQUISITION SYNOPSIS
Paper & Packaging	 <small>company</small>	 A Portfolio Company Of 	<ul style="list-style-type: none"> TM Capital served as financial advisor to Sun Paper Company, a leading private label tissue converter to the retail channel, in its sale to Royal Paper Royal Paper, a portfolio company of Gridiron Capital, is a manufacturer of personal and commercial paper products for the foodservice, lodging and industrial sectors
Industrial Equipment	Advanced Technology Machining, Inc. & TECC GRINDING, INC.		<ul style="list-style-type: none"> ESCO Technologies, a manufacturer of engineered products and systems for industrial and commercial markets, acquired Advanced Technology Machining and TECC Grinding Advanced Technology Machining and TECC Grinding are manufacturers of precision machined metal parts serving the aerospace, defense and space industries
Equipment Rental & Distribution			<ul style="list-style-type: none"> Sunstate Equipment, a subsidiary of Sumitomo Corporation and provider of construction equipment and machinery rental services, agreed to acquire Cascade Shoring and Cascade Trench Safety Cascade Shoring and Cascade Trench Safety engage in the rental and sale of shoring and trench safety equipment
Specialty Materials	 ENNIS-FLINT		<ul style="list-style-type: none"> PPG Industries, a manufacturer and distributor of paints, coatings and specialty materials worldwide, agreed to acquire Ennis-Flint for \$1.15 billion Ennis-Flint is a manufacturer and supplier of pavement marking materials
Building Products			<ul style="list-style-type: none"> The Home Depot, a home improvement retailer, agreed to acquire HD Supply Holdings for \$11.1 billion HD Supply Holdings is a distributor of facility maintenance, construction and industrial supplies Implied Enterprise Value Multiples: Revenue: 1.3x; EBITDA: 8.8x

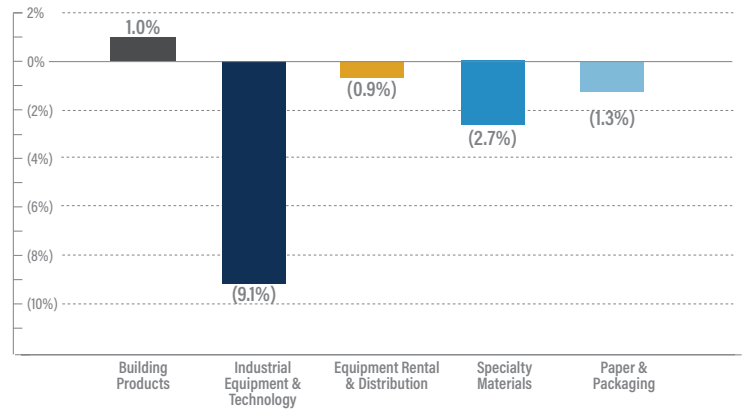
INDUSTRIALS GROWTH & VALUATION TRENDS

Note: Financial Information as of November 30, 2020

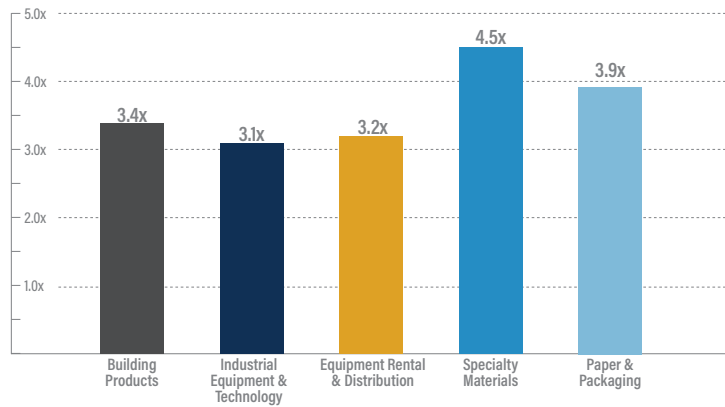
One-Year Stock Return



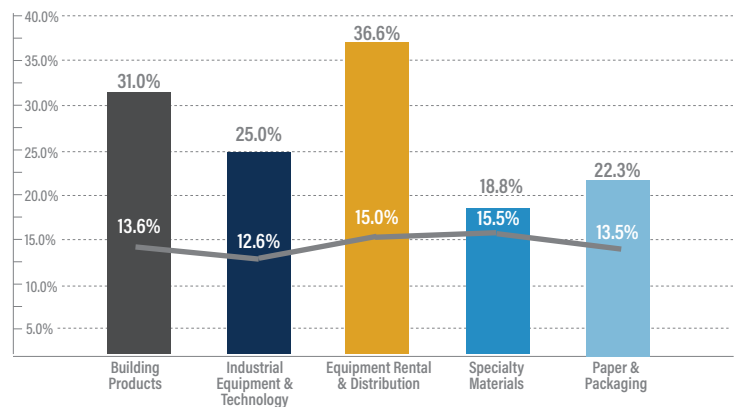
One-Year Revenue Growth



LTM Debt/EBITDA

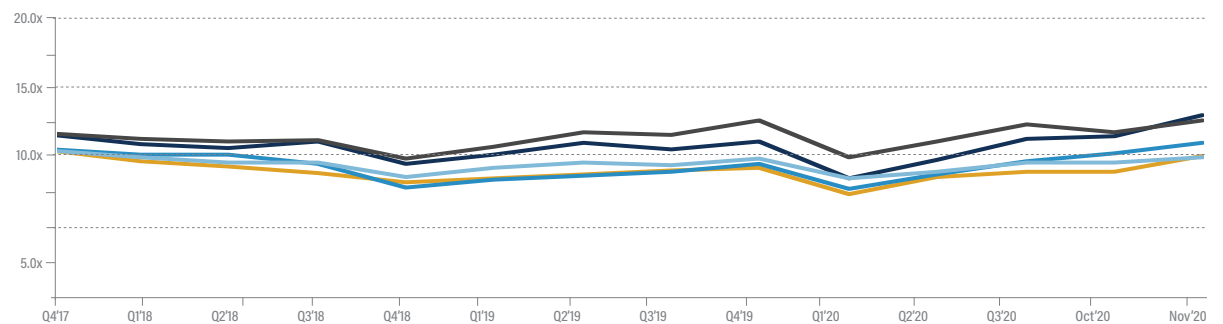


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

TEV/EBITDA



12.0x Building Products 11.7x Industrial Equipment & Technology 8.4x Equipment Rental & Distribution 10.2x Specialty Materials 9.3x Paper & Packaging

SELECTED INDUSTRIALS TRANSACTIONS

Target	Acquiror	Building Products Transactions
Foundation Building Materials, Inc.	American Securities LLC	American Securities, a New York-based private equity firm, agreed to acquire Foundation Building Materials, a distributor of building products in the U.S. and Canada, for \$1.4 billion
Larson Manufacturing Company, Inc.	Fortune Brands Home & Security, Inc.	Fortune Brands, a provider of home and security products for residential home repair, remodeling and new construction, agreed to acquire Larson Manufacturing, a manufacturer of storm doors and windows, for \$740 million
Arktura, LLC	Armstrong World Industries, Inc.	Armstrong World Industries, a manufacturer of ceiling systems for construction and renovation, agreed to acquire Arktura, a manufacturer of acoustic design solutions, for \$121 million

Target	Acquiror	Equipment Rental & Distribution Transactions
McCon Building & Petroleum Services	JF Acquisition, LLC	JF Acquisition, a distributor, service provider and installer of fuel system equipment, acquired McCon Building & Petroleum Services, a provider of petroleum equipment distribution, maintenance and construction services
Kelly Green & Co	Borger Crane Hire & Rigging Services	Borger Crane Hire & Rigging Services, an Australia-based provider of crane rental services to construction companies, acquired Kelly Green & Co, an Australia-based provider of crane rental services
Star Platforms Limited	Sudhir Power Ltd.	Sudhir Power, an India-based manufacturer of power equipment, acquired Star Platforms, a U.K.-based provider of new and used equipment for sale or rent

Target	Acquiror	Paper & Packaging Transactions
Berry Pack, Inc. & Progressive Packaging Group, Inc.	Golden West Packaging (Port. Co. of Lindsay Goldberg)	Golden West Packaging Group, a manufacturer of packaging products, acquired Berry Pack and Progressive Packaging Group, manufacturers of custom flexible and corrugated packaging solutions
Tabco, Inc.	Inovar Packaging Group (Port Co. of AEA Investors)	Inovar Packaging Group, a provider of custom label printing and converting, acquired Tabco, a provider of custom label printing services
U.S. Flexible Packaging Business of Berry Global Group	ABX (Port. Co. of Graham Partners)	Advanced Barrier Extrusions, a manufacturer of multilayer cast films, acquired the U.S. Flexible Packaging Converter Business of Berry Global Group, which comprises six printing and laminating flexible packaging facilities


Target	Acquiror	Industrial Equipment & Tech. Transactions
BluelnGreen, LLC (Port. Co. of WindSail Capital Group)	Chart Industries, Inc.	Chart Industries, a manufacturer of engineered equipment for the energy and industrial gas industries, acquired BluelnGreen, a manufacturer of water treatment machinery, for \$26 million
Compact Carbon Capture AS	Baker Hughes Company	Baker Hughes Company, a provider of energy technology and services worldwide, agreed to acquire Compact Carbon Capture, a Norway-based manufacturer of carbon-capturing systems and absorbers
RELCO, LLC	Koch Separation Solutions	Koch Separation Solutions, a manufacturer of membrane filtration systems, acquired RELCO, a manufacturer of processing systems for dairy and food plants

Target	Acquiror	Specialty Materials Transactions
Iberchem S.A.	Croda International Plc	Croda International, a U.K.-based manufacturer of specialty chemicals, acquired Iberchem, a Spain-based manufacturer of fragrances and flavors, for \$973 million
Sunningdale Tech Ltd	Novo Tellus Capital Partners	Novo Tellus Capital Partners, a China-based private equity firm, agreed to acquire Sunningdale Tech, a China-based manufacturer of dies, tools, jigs, fixtures, high precision steel molds and plastic components, for \$278 million
ABchimie	Chase Corporation	Chase Corporation, a manufacturer of protective materials for various applications worldwide, acquired ABchimie, a France-based manufacturer of resins, coatings, silicones and cleaning products, for \$30 million

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Selected TM Capital Industrials Experience


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