

HEALTHCARE MONTHLY

JUNE 2022

Our healthcare team architects market-defining outcomes for some of the world's most innovative medical device, life science, diagnostics, healthcare services and pharmaceutical companies

BioTech / Pharma Healthcare Services Life Sciences / Diagnostics Medical Devices

HEADLINE TRANSACTIONS

TARGET

ACQUIROR

ACQUISITION SYNOPSIS



- Biohaven Pharmaceuticals engages in the identification and development of clinical stage neuroscience compounds targeting the glutamatergic system
- Pfizer is a U.S.-based pharmaceutical company that discovers, develops, manufactures and markets prescription medicines for humans and animals
- Total Consideration: \$11.6 billion
- Per share price represents a premium of ~79%
- GSK plc. (LSE / NYSE:GSK) has reached an agreement to acquire Affinivax, lnc.
- Affinivax is a clinical-stage biopharmaceutical company developing a next generation approach to both preventative and therapeutic vaccines
- GSK is a U.K.-based pharmaceutical products developer, focusing on infectious diseases, HIV, oncology and immunology including respiratory diseases
- Total Consideration: \$2.1 billion upfront and up to \$1.2 billion in potential development milestones
- Clayton, Dubilier & Rice, LLC ("CD&R") and TPG Capital, LP ("TPG") have entered into a definitive agreement pursuant to which CD&R and TPG will acquire the 76% of all outstanding shares of Covetrus, Inc. (NASDAQ:CVET) not already owned by affiliates of CD&R
- · Covetrus offers a portfolio of distribution and technology solutions to veterinarians across the globe
- · Clayton, Dubilier & Rice is a private equity firm with more than \$50 billion AUM
- TPG Capital is a private equity firm with \$120 billion AUM
- Total Consideration: \$2.3 billion in cash
- Implied Enterprise Value: \$3.4 billion, 0.9x 2022E Revenue, 22.5x 2022E EBITDA
- Per share price represents a premium of ~39%



(A) Affinivax











- PathGroup, one of the largest independent laboratories in the U.S., provides anatomic pathology, digital pathology, molecular diagnostic and clinical testing services to physician groups and hospital systems across the Southeast and Midwest
- GTCR is a private equity firm with \$24 billion AUM
- · Total Consideration: \$1.2 billion

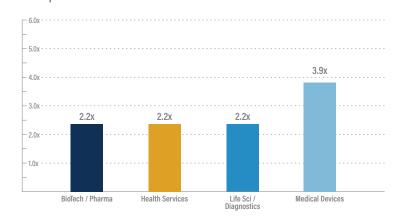




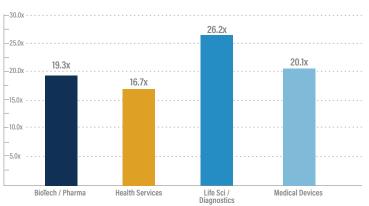
BioTech / Pharma

HEALTHCARE GROWTH & VALUATION TRENDS

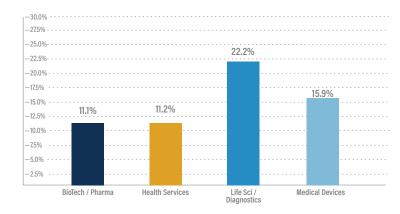
Enterprise Value / LTM Revenue



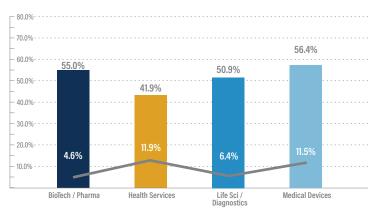
Enterprise Value / LTM EBITDA



LTM Revenue Growth

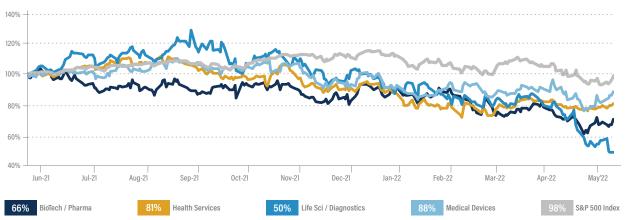


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

LTM Stock Price Index





SELECTED HEALTHCARE TRANSACTIONS

Target	Acquiror	BioTech / Pharma Transactions
Norgine B.V.	Goldman Sachs Asset Management	Norgine is a Netherlands-based pharmaceutical company that manufactures, develops and markets medicines in the areas of gastroenterology, incontinence, hepatology and pain management Total Consideration: \$2.0 billion
TherapeuticsMD, Inc. (NASDAQ:TXMD)	EW Healthcare Partners	TherapeuticsMD develops therapeutic products for women's health including family planning, reproductive health and menopause management Implied Enterprise Value: \$177 million Per share price represents a premium of ~367%
OmniaBio, Inc.	Medipost Co. Ltd.	OmniaBio is a Canadian contract development and manufacturing organization producing gene-modified cell therapies Total Consideration: \$23.7 million in cash

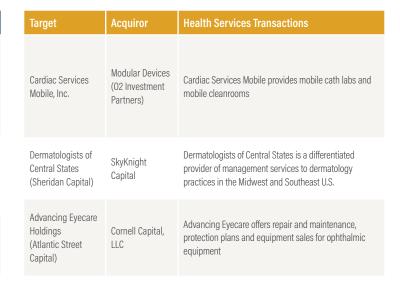
Target	Acquiror	Life Sci / Diagnostics Transactions
Cardio Diagnostics, Inc.	Mana Capital Acquisition Corp. (SPAC)	Cardio Diagnostics is a biotechnology company that provides artificial intelligence-driven diagnosis and prevention of cardiovascular disease Total Consideration: \$75 million in common shares and \$10 million in earnout
EUPROTEIN Inc.	Meridian Bioscience, Inc. (NASDAQ:VIVO)	EUPROTEIN offers custom development and production of high-quality recombinant protein and monoclonal antibody reagents
IONpath, Inc.	Thermo Fisher Scientific, Inc. (NYSE:TMO)	IONpath develops ion beam imaging technology used to provide analysis of tissue biopsies

Selected TM Capital Healthcare Experience









In2Bones Global	CONMED Corp. (NYSE:CNMD)	In2Bones is a France-based developer, manufacturer and distributor of medical devices for the treatment of disorders and injuries of the upper and lower extremities Total Consideration: \$269 million
ALung Technologies, Inc.	LivaNova plc.	ALung Technologies develops devices for the treatment of acute and chronic respiratory disorders Total Consideration: \$10 million in cash and an undisclosed earnout

Medical Device Transaction

New Kidney Care-Focused Medical Device Company ("NewCo")

DaVita, Inc. (NYSE:DVA), Medtronic plc. (NYSE:MDT

NewCo will focus on developing a broad suite of novel kidney care products and solutions, including future home-based products, to make different dialysis treatments more accessible to patients

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