

INDUSTRIALS MONTHLY

JUNE 2022

Our Industrials expertise spans key sectors including building products, industrial equipment & technology, equipment rental & distribution, specialty materials and paper & packaging.

Building Products













Industrial Equipment & Technology

Equipment Rental & Distribution

Specialty Chemicals & Materials

Paper & Packaging

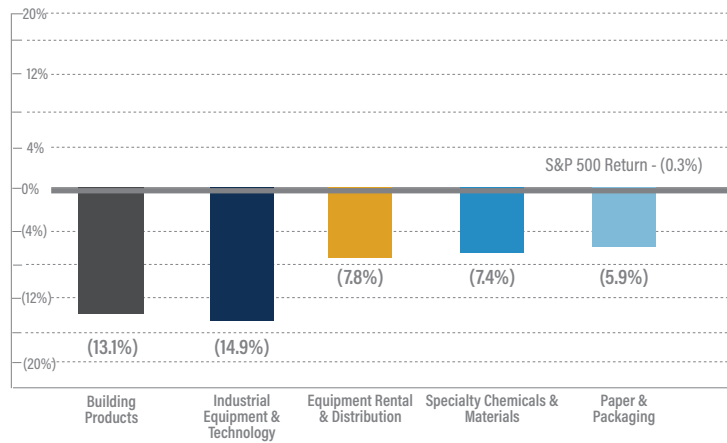
HEADLINE TRANSACTIONS

	TARGET	ACQUIROR	ACQUISITION SYNOPSIS
Building Products	 A Portfolio Company of 		<ul style="list-style-type: none"> Nucor (NYSE:NUE), a leading global manufacturer of a wide range of steel products, has agreed to acquire C.H.I. Overhead Doors from KKR (NYSE:KKR), for \$3 billion C.H.I. Overhead Doors is a leading North American manufacturer of overhead doors for the residential and commercial end markets, as well as rolling steel and rubber doors for commercial and industrial customers Implied Enterprise Value Multiple (LTM): EBITDA: ~13.0x
Industrial Equipment	 A Portfolio Company of 		<ul style="list-style-type: none"> GHK Capital Partners, a Greenwich-based private equity firm, has acquired Auveco from Tenex Capital Auveco is a leading master distributor of automotive fasteners to the body hardware aftermarket, as well as general industrial fasteners used in maintenance, repair and operations applications in North America; the Company sells more than 29,000 SKUs to thousands of wholesale distribution customers who subsequently serve thousands of collision centers, repair shops and dealerships throughout North America
Equipment Rental & Distribution			<ul style="list-style-type: none"> Atlantic Tractor, a John Deere dealer of tractors, riding mowers, skid steers, scrapers and other agricultural equipment, has agreed to acquire Smith's Implements Smith's Implements is a four-location dealer of agricultural equipment including tractors, combines, cotton harvesting equipment, hay and forage systems, sprayers and more; the acquisition by Atlantic Tractor will increase the Company's location count to nineteen
Specialty Chemicals & Materials			<ul style="list-style-type: none"> DSM (AMS:DSM) and Firmenich have agreed to combine to establish a leader in nutrition, beauty and well-being DSM is a producer of solutions for food & beverages, personal care, pharmaceuticals and a variety of nutrition categories (animal, early life, medical and dietary), serving the nutrition, health and wellness markets Firmenich is a manufacturer of flavors and fragrances with a portfolio that includes body, oral and home care items and flavors for beverages, sweet goods and savory foods Implied Firmenich Enterprise Value Multiple (2021) EBITDA: 22.6x
Paper & Packaging	 Kamloops, British Columbia Pulp Mill		<ul style="list-style-type: none"> Kruger Inc.'s affiliate, Kruger Specialty Papers, a manufacturer of specialty paper products, has acquired Domtar's pulp mill in Kamloops, British Columbia, which manufactures northern bleached softwood kraft pulp and unbleached softwood kraft pulp The acquisition will enable Kruger to secure the supply of high-quality pulp for its paper mills in Quebec, where the Company is investing about \$1 billion for the construction of two state-of-the-art tissue plants

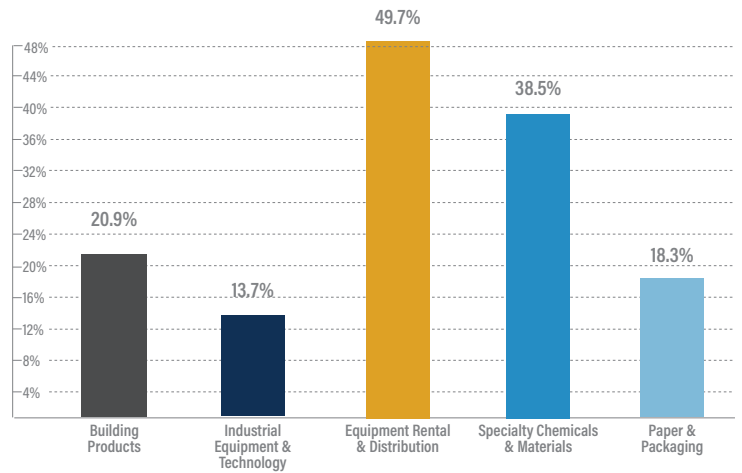
INDUSTRIALS GROWTH & VALUATION TRENDS

Note: Financial Information as of May 31, 2022

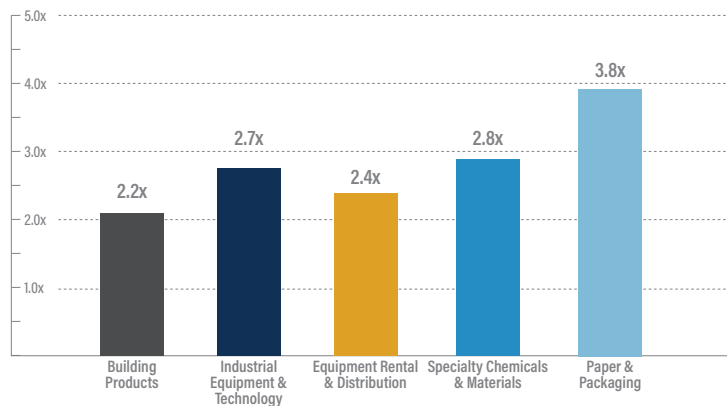
One-Year Stock Return



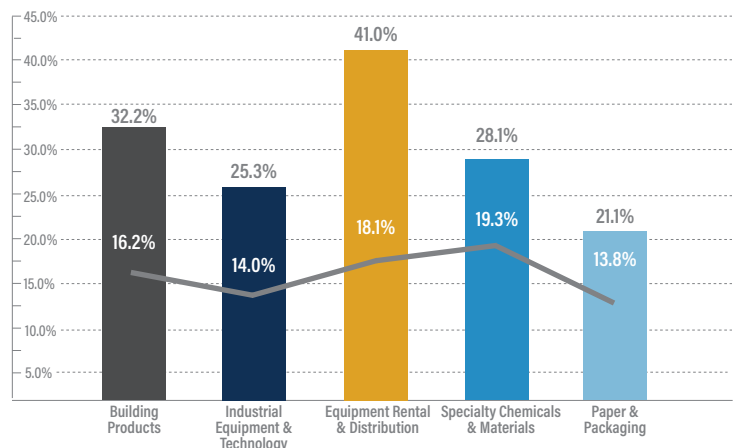
One-Year Revenue Growth



LTM Debt/EBITDA

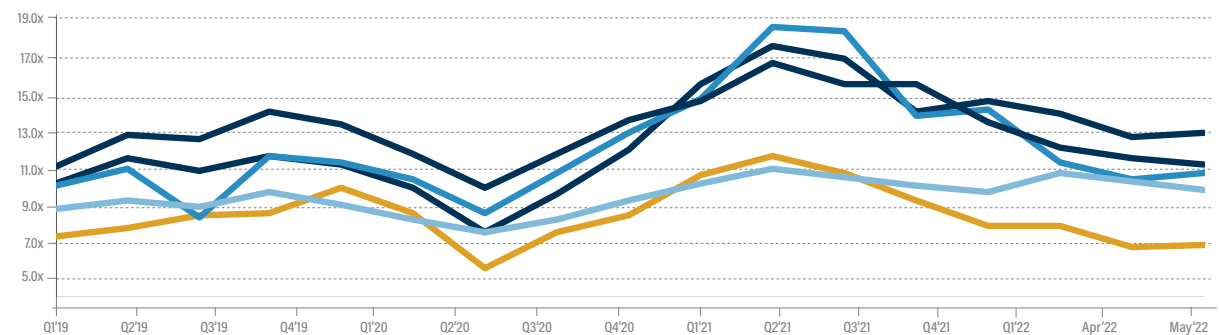


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

TEV/EBITDA



10.8x Building Products **12.2x** Industrial Equipment & Technology **7.3x** Equipment Rental & Distribution **10.4x** Specialty Chemicals & Materials **9.7x** Paper & Packaging

SELECTED INDUSTRIALS TRANSACTIONS

Target	Acquiror	Building Products Transactions
Kaycan	Saint-Gobain (PAR:SGO)	Saint-Gobain, a manufacturer of building materials primarily supplied to the construction industry, has agreed to acquire Kaycan, a Canadian manufacturer and distributor of a wide range of construction materials, for \$928 million

Victory Lumber	Astara Capital Partners	Astara Capital Partners, a New York-based private equity firm, has formed Camden Timbers to acquire and restart the assets of Victory Lumber, a Southern Yellow Pine sawmill located in Camden, Arkansas
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Somerset Hardwood Flooring	Bauwerk Group	Bauwerk Group, a manufacturer of parquet flooring products, has acquired Somerset Hardwood Flooring, a manufacturer of a wide variety of hardwood flooring products, as well as molding and trim profiles and wood floor cleaners
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Target	Acquiror	Equipment Rental & Distribution Transactions
Hoist & Crane Systems	Crane 1 Services	Crane 1 Services, a provider of inspection, maintenance and equipment solutions for industrial and commercial users of overhead cranes and hoists, has acquired Hoist & Crane Systems, a leading distributor of overhead crane systems

Clark Tractor and Supply	Tellus Equipment Solutions	Tellus Equipment Solutions, a John Deere dealer of agricultural and turf equipment and parts, has agreed to acquire Clark Tractor and Supply, a John Deere dealer of agricultural and consumer equipment
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LaurentKeller	Uperio France	Uperio France, a rental provider of tower cranes, has acquired LaurentKeller, a tower crane rental and service provider
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Target	Acquiror	Paper & Packaging Transactions
Synergy Packaging	Pact Group Holdings (ASX:PGH)	Pact Group Holdings, a manufacturer of rigid plastic and metal packaging, has agreed to acquire Synergy Packaging, a specialist in the manufacture of PET and HDPE plastic bottles, jars and containers

Specialty Packaging	ProAmpac	ProAmpac, a manufacturer of flexible packaging products, has acquired Specialty Packaging, a manufacturer of packaging products including bleached and natural kraft, laminated metalized film and other paper bags, wraps and liners
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Liberty Paper Products d/b/a Liberty Greenleaf	Iconex	Iconex, a manufacturer of receipt, labeling and image solutions, has acquired Liberty Paper Products, a manufacturer of paper based point-of-sale (POS) and industrial packaging solutions
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Target	Acquiror	Industrial Equipment & Tech. Transactions
Taimi	Helios Technologies (NYSE:HLIO)	Helios Technologies, a global leader in highly engineered motion control and electronic control technology, has agreed to acquire Taimi, a Canadian manufacturer of innovative hydraulic components that offer ball-less design swivel products

Cultec	Advanced Drainage Systems (NYSE:WMS)	Advanced Drainage Systems, a leading provider of innovative water management solutions, has acquired Cultec, a family-owned technology leader in the stormwater and on-site septic wastewater industries
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Meister Cook	Nemco Food Equipment	Nemco Food Equipment, a designer and manufacturer of food preparation equipment for the foodservice industry, has acquired Meister Cook, a designer and manufacturer of custom foodservice equipment for large restaurant chains
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Target	Acquiror	Specialty Chemicals & Materials
DSM's Engineering Materials Business	Lanxess (ETR:LXS) & Advent International	Lanxess & Advent International have agreed to jointly acquire DSM's Engineering Materials Business, which produces polyamides, various specialty materials and specialty polyesters, from Royal DSM (AMS:DSM) for \$3.9 billion

CordenPharma (Port. Co. of Int'l Chemical Investors Group)	Astorg	Astorg, a Paris-based private equity firm, has agreed to acquire CordenPharma, a leading global pharmaceutical manufacturer with differentiated capabilities in active pharmaceutical ingredients, excipients and drug products, for \$2.6 billion
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Pestorp (Port. Co. of PAI)	Petronas Chemicals Group (KLS:5183)	Petronas Chemicals, a manufacturer of a variety of petrochemicals, has agreed to acquire Pestorp, a leading sustainability-driven specialty chemicals manufacturer, for \$2.4 billion
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Selected TM Capital Industrials Experience

