

### **HEALTHCARE MONTHLY**

**AUGUST 2022** 

Our healthcare team architects market-defining outcomes for some of the world's most innovative medical device, life science, diagnostics, healthcare services and pharmaceutical companies

BioTech / Pharma **Healthcare Services** Life Sciences / Diagnostics **Medical Devices** 



TARGET ACQUIROR ACQUISITION SYNOPSIS

amazon.com

- Amazon (NASDAQ:AMZN) has reached a definitive agreement to acquire One Medical, Inc. (NASDAQ:ONEM)
- · One Medical is a human-centered, technology-powered national primary care organization on a mission to make healthcare more affordable and accessible through a combination of in-person, digital and virtual care services
- Amazon is a leading online retailer and one of the highest-grossing e-commerce aggregators
- · Total Consideration: \$3.9 billion in cash
- Per share price represents a premium of ~77%

ROYALTY Theravance Respiratory Company, LLC **PHARMA** 

- · Royalty Pharma plc (NASDAQ:RPRX) has reached an agreement to acquire all the equity interests in Theravance Respiratory Company, LLC from Theravance Biopharma, Inc. (NASDAQ:TBPH) and Innoviva, Inc. (NASDAQ:INVA) · Theravance holds 85% of the royalty rights to Trelegy, a medication used to treat patients with asthma and chronic obstructive pulmonary
- Royalty Pharma is the largest buyer of biopharmaceutical royalties and leading funder of innovation across the biopharmaceutical industry
- Total Consideration: \$1.3 billion in cash and \$300 million in earnout
- SD Biosensor, Inc. (KOSE:A137310) and SJL Partners have reached an agreement to acquire Meridian Bioscience, Inc. (NASDAQ:VIVO)
- Meridian Bioscience is a fully integrated life science company that develops, manufactures, markets and distributes a broad range of innovative diagnostic and life science products
- SD Biosensor is a South Korea-based company that provides in-vitro diagnostic products
- SJL Partners is a private equity firm based in South Korea
- Total Consideration: \$1.5 billion in cash
- Per share price represents a premium of ~32%
- · Patient Square Capital, L.P. has reached an agreement to acquire Hanger, Inc. (NYSE:HNGR)
- · Hanger is a leading provider of orthotic and prosthetic patient care and services through a nationwide network of more than 875 locations and over 1,600 clinical providers
- Patient Square Capital is a dedicated health care investment firm with \$2.1 billion AUM
- Total Consideration: \$1.3 billion
- Per share price represents a premium of ~29%



INNOVIVA Theravance

-- one medical





Bio Tech / Pharma







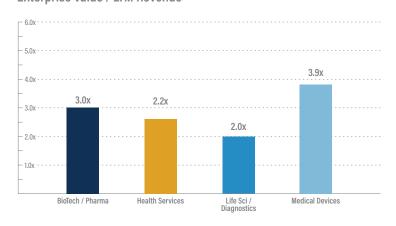
**SD BIOSENSOR** 

PARTNERS

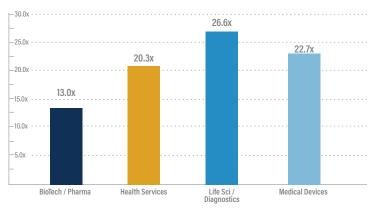


# HEALTHCARE GROWTH & VALUATION TRENDS

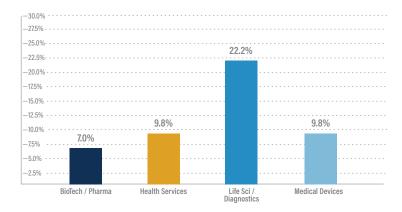
### Enterprise Value / LTM Revenue



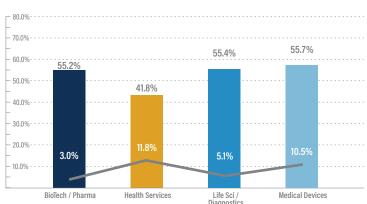
#### **Enterprise Value / LTM EBITDA**



#### LTM Revenue Growth



#### LTM Gross and EBITDA Margins\*



\*EBITDA Margins shown as the gray line.

#### **LTM Stock Price Index**





## SELECTED HEALTHCARE TRANSACTIONS

Target	Acquiror	BioTech / Pharma Transactions
ViaCyte, Inc. (Bain Capital)	Vertex Pharmaceuticals, Inc. (NASDAQ:VRTX)	ViaCyte offers new stem cell-derived cell replacement therapies as a functional cure for type 1 diabetes Total Consideration: \$320 million in cash
GeneTx Biotherapeutics, LLC	Ultragenyx Pharmaceutical, Inc. (NASDAQ:RARE)	GeneTx Biotherapeutics is a startup biotechnology company focused on developing and commercializing a safe and effective antisense therapeutic for the treatment of Angelman syndrome Total Consideration: \$190 million
La Jolla Pharmaceutical Company (NASDAQ:LJPC)	Innoviva, Inc. (NASDAQ:INVA)	La Jolla Pharmaceutical is a biopharmaceutical company focused on the discovery, development and commercialization of therapies intended to improve outcomes in patients suffering from life-threatening diseases, including chronic organ failure and cancer Total Consideration: \$149 million  Per share price represents a premium of ~70%

Delfi Diagnostics, Inc.	Consortium of Investors led by DFJ Growth Venture Capital	Delfi Diagnostics has developed a new class of high- performance, accessible liquid biopsy tests for early cancer detection and monitoring Total Consideration: \$225 million
Protypia, Inc.	Inotiv, Inc. (NASDAQ:NOTV)	Protypia is an emerging protein / peptide bioanalytical company offering high-quality, targeted tissue-based protein and peptide mass spectrometry Total Consideration: \$11 million
		Allied Mobile & X-Ray provides portable diagnostic

Allied Mobile X-Ray	у		
& Ultrasound, Inc.			

**Target** 

TridentCare, LLC

**Acquiror** 

Allied Mobile & X-Ray provides portable diagnostic services, including digital x-ray imaging, bone density screening, ultrasound, echocardiogram and EKG services

Life Sci / Diagnostics Transactions

#### Selected TM Capital Healthcare Experience









Target	Acquiror	Medical Device Transactions
EG Medical	Dunes Point Capital, L.P.	EG Medical, a carve-out from Ernie Green Industries, Inc., manufactures complex, high-precision parts for the medical device industry with deep expertise in injection molding

ExsoMed is a medical device company providing orthopedic surgeons with innovative solutions in hand surgery

SteriPack Group Ltd. (Great Point Partners)

Inflexion Private t Equity Partners SteriPack provides outsourced design, development, manufacturing, assembly, packaging, sterilization and supply chain services for medical device, diagnostic and pharmaceutical businesses

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