

HEALTHCARE MONTHLY

SEPTEMBER 2022

Our healthcare team architects market-defining outcomes for some of the world's most innovative medical device, life science, diagnostics, healthcare services and pharmaceutical companies

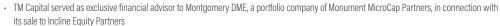
Life Sciences / Diagnostics BioTech / Pharma **Healthcare Services Medical Devices**



ACQUISITION SYNOPSIS

Montgomery **■** MONUMENT





- Montgomery DME is a leading provider of durable medical equipment rentals to the hospice market including beds, oxygen systems, wheelchairs and bath safety products
- Monument MicroCap Partners is a Midwest-based private equity firm with offices in Indianapolis, Indiana and Bloomfield Hills, Michigan
- Incline Equity Partners is a private equity firm with \$3.4 billion AUM





- Pfizer, Inc. (NYSE:PFE) has reached a definitive agreement to acquire Global Blood Therapeutics, Inc. (NASDAQ:GBT)
- · Global Blood Therapeutics is a biopharmaceutical company dedicated to the discovery, development and delivery of life-changing treatments for people living with blood-based disorders, including sickle cell disease
- Pfizer is a U.S.-based pharmaceutical company that discovers, develops, manufactures and markets prescription medicines for humans and
- Total Consideration: \$5.4 billion
- · Per share price represents a premium of ~43%



Bio Tech / Pharma



- · Amgen (NASDAQ:AMGN) has reached a definitive agreement to acquire ChemoCentryx, Inc. (NASDAQ:CCXI)
- ChemoCentryx is a biopharmaceutical company focused on orally administered therapeutics to treat autoimmune diseases, inflammatory
- Amgen discovers, develops, manufactures and delivers innovative human therapeutics for patients suffering from serious illnesses
- · Total Consideration: \$3.7 billion in cash
- · Per share price represents a premium of ~116%



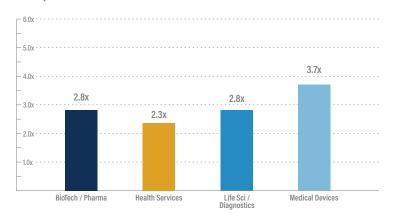


- · Alcon (NYSE:ALC) has reached a definitive agreement to acquire Aerie Pharmaceuticals, Inc. (NASDAQ:AERI)
- · Aerie Pharmaceuticals focuses on the discovery, development, manufacturing and commercialization of first-in-class ophthalmic therapies
- · Alcon is the largest eye care device company in the world, with complementary businesses in Surgical and Vision Care
- · Total Consideration: \$770 million in cash
- Per share price represents a premium of ~37%

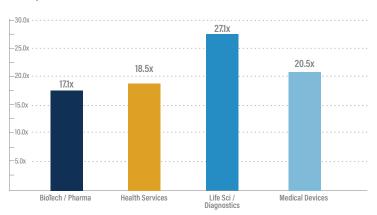


HEALTHCARE GROWTH & VALUATION TRENDS

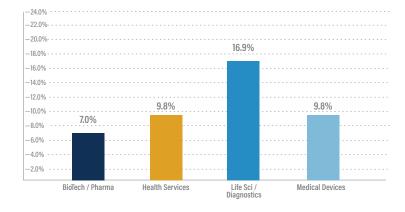
Enterprise Value / LTM Revenue



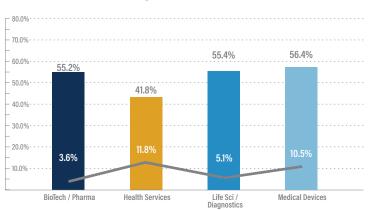
Enterprise Value / LTM EBITDA



LTM Revenue Growth

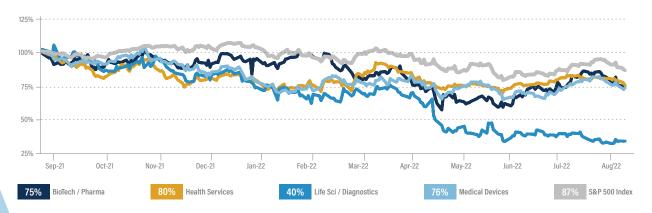


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

LTM Stock Price Index





SELECTED HEALTHCARE TRANSACTIONS

Target	Acquiror	BioTech / Pharma Transactions
Metrics Contract Services, a division of Mayne Pharma Group (ASX:MYX)	Catalent, Inc. (NYSE:CTLT)	Metrics Contract Services provides formulation development, analytic testing and commercial manufacturing, specializing in smaller batches ideal for orphan drug development and niche patient populations Total Consideration: \$475 million in cash
Med-Pharmex Holdings, Inc. (DW Healthcare Partners)	Dechra Pharmaceuticals Plc (LSE:DPH)	Med-Pharmex develops, manufactures and commercializes animal health drugs for companion and food-producing animals Total Consideration: \$260 million
Captura Biopharma, Inc.	OceanTech Acquisitions Corp. (NASDAQ:OTEC)	Captura Biopharma develops and commercializes oral chelators to treat internal transuranic radionuclide contamination and heavy metal poisoning Total Consideration: \$120 million

Target	Acquiror	Life Sci / Diagnostics Transactions
Curiosity Diagnostics, Sp. z.o.o (Scope Fluidics, S.A.)	Bio-Rad Laboratories, Inc. (NYSE:BIO)	Curiosity Diagnostics is a late-stage, pre-commercial platform company developing a sample-to-answer, rapid diagnostics PCR system for the molecular diagnostics market Total Consideration: \$170 million
Genome Diagnostics BV ("GenDx")	Eurobio Scientific (PAR:ALERS)	GenDx specializes in molecular diagnostic assays and software for transplantation including products for human leukocyte antigen and killer cell immunoglobulin-like receptor testing Total Consideration: \$137 million
TechLab, Inc. (Pharos Capital Group, LLC)	SSI Diagnostica A/S (Adelis Equity Partners)	TechLab is a leading developer and manufacturer of rapid, non-invasive diagnostic tests for infectious disease, intestinal inflammation and parasitology

Selected TM Capital Healthcare Experience







GI Alliance GI Alliance is a physician-led and majority physician-Existing owned gastrointestinal practice with 688 independent GI Alliance (Waud Management, gastroenterologists focused on providing the highest-Apollo Global Capital Partners) quality of care to their patients Management, Total Consideration: \$785 million Inc. (NYSE:APO) Monte Nido is a leading eating disorder treatment Monte Nido & provider utilizing a vertically integrated model, with care Affiliates Revelstoke delivered in inpatient, residential, partial hospitalization (Levine Leichtman Capital Partners and intensive outpatient settings, providing patients with Capital Partners) the full continuum of care Praxis Packaging provides both primary and secondary Praxis Packaging Beecken Petty contract packaging services to the over-the-counter, Solutions O'Keefe & Co. prescription pharmaceutical, medical device, animal (Huizenga Group) health and health & beauty industries

Target	Acquiror	Medical Device Transactions
Standard Bariatrics, Inc.	Teleflex, Inc. (NYSE:TFX)	Standard Bariatrics develops and commercializes products for the surgical treatment of obesity, including Titan SGS, a surgical stapler for an anatomy-based approach to sleeve gastrectomy Total Consideration: \$170 million in cash, \$130 million payable upon the achievement of certain commercial milestones
Biorez, Inc.	CONMED Corp. (NYSE:CNMD)	Biorez is a medical device start-up focused on advancing the healing of soft tissue using its proprietary BioBrace® Implant Technology Total Consideration: \$85 million in cash, \$165 million in growth-based earnout payments over a four-year period
Freedom Medical	US Med-Equip (Freeman Spogli & Co.)	Freedom Medical provides rental medical equipment and related outsourced support services to hospitals and long-term care centers throughout the U.S.

TM Capital's Healthcare Industry Contacts



James McLaren Managing Director jmclaren@tmcapital.com 212.809.1414



John Dean Principal jdean@tmcapital.com 404.995.6234



Michael Goldman Managing Director mgoldman@tmcapital.com 212.809.1419



Steve Hunter
Managing Director, Sponsor Coverage
shunter@tmcapital.com
404.995.6232



Paul Smolevitz
Managing Director
psmolevitz@tmcapital.com

